

Supplementary Data on Sony Life's Financial Results
for the Year Ended March 31, 2017

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1. Company Total of General Account and Separate Account

(1) Status of Investment Assets (Company Total)

(i) Portfolio of investment assets (company total)

(Millions of yen, %)

Category	As of March 31, 2016		As of March 31, 2017	
	Amount	% of total	Amount	% of total
Cash and deposits, call loans	106,594	1.3	108,916	1.2
Securities repurchased under resale agreements	-	-	-	-
Pledged money for bond borrowing transaction	-	-	-	-
Monetary claims purchased	-	-	-	-
Securities under proprietary accounts	-	-	-	-
Monetary trusts	280,973	3.5	273,877	3.1
Securities	7,273,361	90.5	8,093,192	91.2
Japanese bonds (including JGBs)	6,509,420	81.0	6,976,873	78.6
Japanese stocks	83,411	1.0	86,954	1.0
Foreign securities	471,973	5.9	782,064	8.8
Bonds	132,638	1.7	342,622	3.9
Stocks, etc.	339,334	4.2	439,442	5.0
Other securities	208,556	2.6	247,299	2.8
Loans	171,649	2.1	180,374	2.0
Real estate	115,816	1.4	117,525	1.3
Deferred tax assets	-	-	5,350	0.1
Other assets	87,286	1.1	94,648	1.1
Reserve for possible loan losses	(272)	(0.0)	(271)	(0.0)
Total	8,035,408	100.0	8,873,613	100.0
Of which, foreign-currency-denominated assets	472,555	5.9	787,005	8.9

Note: The amount for real estate is equivalent to the total amount of land, buildings and construction in progress.

(ii) Changes in investment assets by category (company total)

(Millions of yen, %)

Category	For the year ended March 31, 2016	For the year ended March 31, 2017
	Amount	Amount
Cash and deposits, call loans	18,825	2,321
Securities repurchased under resale agreements	-	-
Pledged money for bond borrowing transaction	-	-
Monetary claims purchased	-	-
Securities under proprietary accounts	-	-
Monetary trusts	(32,302)	(7,095)
Securities	729,657	819,830
Japanese bonds (including JGBs)	736,555	467,453
Japanese stocks	(9,153)	3,542
Foreign securities	20,359	310,091
Bonds	(32,836)	209,983
Stocks, etc.	53,196	100,107
Other securities	(18,103)	38,743
Loans	9,249	8,725
Real estate	(1,948)	1,708
Deferred tax assets	-	5,350
Other assets	10,581	7,362
Reserve for possible loan losses	(4)	1
Total	734,057	838,205
Of which, foreign-currency-denominated assets	68,954	314,450

Note: The amount for real estate is equivalent to the total amount of land, buildings and construction in progress.

(2) Securities (Company Total)

(i) Valuation gains (losses) on trading-purpose securities (company total)

(Millions of yen)

Category	As of March 31, 2016		As of March 31, 2017	
	Balance sheet amount	Net valuation gains (losses) recorded in income	Balance sheet amount	Net valuation gains (losses) recorded in income
Trading-purpose securities	796,241	(75,945)	921,319	45,396

Note: The above table includes trading-purpose securities included in monetary trusts, etc.

(ii) Fair value information on securities (company total)

a. Fair value information on securities with market value (except trading-purpose securities)

(Millions of yen)

Category	As of March 31, 2016					As of March 31, 2017				
	Carrying amount	Fair value	Net unrealized gains (losses)			Carrying amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses				Unrealized gains	Unrealized losses	
Held-to-maturity securities	5,383,938	7,410,168	2,026,230	2,026,230	-	6,068,671	7,514,255	1,445,584	1,521,504	75,919
Policy-reserve-matching bonds	251,260	292,566	41,305	41,306	0	277,372	303,356	25,983	27,876	1,893
Stocks of subsidiaries and affiliated companies	-	-	-	-	-	-	-	-	-	-
Available-for-sale securities	887,973	1,091,602	203,629	203,739	109	896,527	1,069,920	173,392	174,667	1,274
Japanese bonds (including JGBs)	854,339	1,040,351	186,011	186,011	-	852,604	1,013,331	160,726	160,726	-
Japanese stocks	13,625	25,664	12,039	12,049	10	13,685	27,082	13,396	13,455	58
Foreign securities	19,842	25,279	5,436	5,536	99	30,071	29,193	(878)	337	1,215
Bonds	19,842	25,279	5,436	5,536	99	18,545	17,996	(548)	337	886
Stocks, etc.	-	-	-	-	-	11,525	11,196	(329)	-	329
Other securities	165	307	142	142	-	165	313	147	147	-
Money claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-
Total	6,523,172	8,794,337	2,271,165	2,271,276	110	7,242,571	8,887,532	1,644,961	1,724,048	79,087
Japanese bonds (including JGBs)	6,444,682	8,689,521	2,244,838	2,244,838	0	6,942,338	8,595,523	1,653,185	1,707,293	54,108
Japanese stocks	13,625	25,664	12,039	12,049	10	13,685	27,082	13,396	13,455	58
Foreign securities	64,698	78,844	14,146	14,245	99	286,381	264,612	(21,768)	3,151	24,920
Bonds	64,698	78,844	14,146	14,245	99	274,855	253,416	(21,439)	3,151	24,590
Stocks, etc.	-	-	-	-	-	11,525	11,196	(329)	-	329
Other securities	165	307	142	142	-	165	313	147	147	-
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-

Notes:

- The above table includes assets that are permitted to be treated as equivalent to securities defined in the Financial Instruments and Exchange Act of Japan.
- Carrying amount and net unrealized gains (losses) on monetary trusts, including items other than trading-purpose securities, as of March 31, 2017, amounted to ¥232,402 million and ¥41,919 million, respectively.

b. Carrying amounts of securities without market value

(Millions of yen)

Category	As of March 31, 2016	As of March 31, 2017
Held-to-maturity securities	-	-
Unlisted foreign bonds	-	-
Others	-	-
Policy-reserve-matching bonds	-	-
Stocks of subsidiaries and affiliated companies	13,267	16,312
Available-for-sale securities	12,301	9,896
Unlisted Japanese stocks (except OTC stocks)	149	159
Unlisted foreign stocks (except OTC stocks)	439	608
Unlisted foreign bonds	-	-
Others	11,712	9,127
Total	25,569	26,209

c. Fair Value Information consisting of that stated in the previous table-a and foreign exchange and other gains (losses) for table-b as follows:

(Millions of yen)

Category	As of March 31, 2016					As of March 31, 2017				
	Carrying amount	Fair value	Net unrealized gains (losses)			Carrying amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses				Unrealized gains	Unrealized losses	
Held-to-maturity securities	5,383,938	7,410,168	2,026,230	2,026,230	-	6,068,671	7,514,255	1,445,584	1,521,504	75,919
Policy-reserve-matching bonds	251,260	292,566	41,305	41,306	0	277,372	303,356	25,983	27,876	1,893
Stocks of subsidiaries and affiliated companies	13,267	13,267	-	-	-	16,312	16,312	-	-	-
Available-for-sale securities	900,274	1,109,405	209,130	209,792	661	906,423	1,083,838	177,414	179,270	1,856
Japanese bonds (including JGBs)	854,339	1,040,351	186,011	186,011	-	852,604	1,013,331	160,726	160,726	-
Japanese stocks	13,775	25,814	12,039	12,049	10	13,845	27,242	13,396	13,455	58
Foreign securities	20,281	27,271	6,989	7,089	99	30,680	30,947	266	1,482	1,215
Bonds	19,842	25,279	5,436	5,536	99	18,545	17,996	(548)	337	886
Stocks, etc.	439	1,992	1,552	1,552	-	12,134	12,950	815	1,145	329
Other securities	11,877	15,967	4,090	4,641	551	9,293	12,317	3,024	3,606	581
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-
Total	6,548,741	8,825,407	2,276,666	2,277,328	662	7,268,780	8,917,763	1,648,982	1,728,652	79,669
Japanese bonds (including JGBs)	6,444,682	8,689,521	2,244,838	2,244,838	0	6,942,338	8,595,523	1,653,185	1,707,293	54,108
Japanese stocks	20,343	32,382	12,039	12,049	10	22,208	35,605	13,396	13,455	58
Foreign securities	71,837	87,536	15,699	15,798	99	294,940	274,316	(20,623)	4,296	24,920
Bonds	64,698	78,844	14,146	14,245	99	274,855	253,416	(21,439)	3,151	24,590
Stocks, etc.	7,139	8,692	1,552	1,552	-	20,084	20,900	815	1,145	329
Other securities	11,877	15,967	4,090	4,641	551	9,293	12,317	3,024	3,606	581
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-

(iii) Fair value information on monetary trusts (company total)

(Millions of yen)

Category	As of March 31, 2016					As of March 31, 2017				
	Balance sheet amount	Fair value	Net unrealized gains (losses)			Balance sheet amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses				Unrealized gains	Unrealized losses	
Monetary trusts	280,973	280,973	-	-	-	273,877	273,877	-	-	-

Note: The above table includes ¥50 million of jointly invested monetary trusts.

■ Monetary trusts for investment

(Millions of yen)

Category	As of March 31, 2016		As of March 31, 2017	
	Balance sheet amount	Net valuation gains (losses) recorded in income	Balance sheet amount	Net valuation gains (losses) recorded in income
Monetary trusts for investment	-	-	-	-

■ Monetary trusts for held-to-maturity and policy reserve matching and other monetary trusts

(Millions of yen)

Category	As of March 31, 2016					As of March 31, 2017				
	Carrying amount	Fair value	Net unrealized gains (losses)			Carrying amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses				Unrealized gains	Unrealized losses	
Monetary trusts for held-to-maturity	-	-	-	-	-	-	-	-	-	-
Monetary trusts for policy-reserve-matching	-	-	-	-	-	-	-	-	-	-
Other monetary trusts	232,491	280,922	48,431	48,431	-	231,907	273,826	41,919	41,919	-

Note: Monetary trusts includes cash and call loans, etc. held in monetary trusts.

(iv) Fair value information on derivative transactions (company total)

■ Qualitative Information

(1) Transaction details

The main derivative transactions used by Sony Life are as follows:

Interest rate-related : Interest rate swap transactions

Currency-related : Forward foreign exchange transactions

Stock-related : Stock index futures trading

(2) Purpose of use and policy on derivative transactions

Sony Life's policy is to conduct derivative transactions to reduce risks related to its holdings of assets and liabilities, and does not engage in speculative derivative transactions.

Interest rate-related : The purpose is to hedge interest rate-related risk on its holdings of assets and liabilities.

Currency-related : The purpose is to hedge foreign currency risk related to its holdings of assets and the minimum guaranteed for individual variable life insurance.

Stock-related : The purpose is to hedge stock-related risk corresponding to underlying assets and the minimum guaranteed for individual variable life insurance.

(3) Risk details

The risk of fluctuations in market value (interest rate-related risk, currency-related risk and stock-related risk) is inherent to derivative transactions employed by Sony Life.

However, as these transactions are conducted primarily to reduce risk related to its holdings of assets and liabilities, the total risk related to derivative transactions and their underlying assets and liabilities is limited. Credit risk is inherent to derivative instruments, but when conducting transactions, Sony Life selects parties that it believes pose little risk of default.

(4) Risk management systems

Sony Life's balance of derivative transactions is within the limits that Sony Life has set in-house. On transactions conducted by the division in charge of investment, the administrative division receives reports directly from the transaction counterparty. This system enables the administrative division and the investment division to independently determine derivative positions and transaction profits and losses. In addition, the management of risks related to derivative transactions is conducted strictly by the department in charge of supervision. Also, the risk management division regularly reports the overall risk status to the Company's Board of Directors and Executive Committee.

(5) Supplemental information regarding quantitative information

Sony Life does not employ hedge accounting for derivative transactions.

■ Quantitative Information

(1) Breakdown of valuation gains and losses (Derivatives to which hedge accounting is applied and derivatives to which hedge accounting is not applied)

		Interest rate-related	Currency-related	Stock-related	Bond-related	Other	Total
As of March 31, 2016	Hedge accounting is applied	-	-	-	-	-	-
	Hedge accounting is not applied	422	737	(230)	-	-	929
	Total	422	737	(230)	-	-	929
As of March 31, 2017	Hedge accounting is applied	-	-	-	-	-	-
	Hedge accounting is not applied	337	3,797	462	-	-	4,597
	Total	337	3,797	462	-	-	4,597

Note: Valuation gains and losses on derivatives to which hedge accounting is not applied are recorded in the statements of income.

(2) Derivatives to which hedge accounting is not applied

(a) Interest rate derivatives

Category	Items	As of March 31, 2016				As of March 31, 2017		
		Notional amount total	Over 1 year	Fair value	Valuation gains (losses)	Notional amount total	Fair value	Valuation gains (losses)
Over-the-counter transactions	Interest rate swaps							
	Fixed-rate received / Floating-rate payable	1,000	1,000	422	422	1,000	1,000	337
Total					422			337

Note: Fair value is also shown in the column under "valuation gains (losses)".

(Reference) Balance of interest rate swaps by remaining period

(Millions of yen, %)

As of March 31, 2016							
Category	Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years	Total
Fixed-rate received / Floating-rate payable for notional principal of interest rate swap	-	-	-	-	-	1,000	1,000
Average fixed-rate received	-	-	-	-	-	1.89	1.89
Average floating-rate payable	-	-	-	-	-	0.12	0.12
Total	-	-	-	-	-	1,000	1,000

As of March 31, 2017							
Category	Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years	Total
Fixed-rate received / Floating-rate payable for notional principal of interest rate swap	-	-	-	-	-	1,000	1,000
Average fixed-rate received	-	-	-	-	-	1.89	1.89
Average floating-rate payable	-	-	-	-	-	(0.00)	(0.00)
Total	-	-	-	-	-	1,000	1,000

(b) Currency derivatives

(Millions of yen)

Category	Items	As of March 31, 2016			As of March 31, 2017				
		Notional amount total	Fair value	Valuation gains (losses)	Notional amount total	Fair value	Valuation gains (losses)		
								Over 1 year	Over 1 year
Over-the-counter transactions	Forward foreign-exchange contracts								
	Sold	50,035	-	737	737	240,804	-	3,799	3,799
	U.S. dollars	31,792	-	714	714	212,273	-	3,284	3,284
	Euro	15,387	-	25	25	28,531	-	514	514
	Australian dollars	2,855	-	(2)	(2)	-	-	-	-
	Bought	-	-	-	-	169	-	(1)	(1)
U.S. dollars	-	-	-	-	169	-	(1)	(1)	
Total				737					3,797

Notes:

1. The forward rate of exchange is used to value forward foreign exchanges as of March 31, 2016.
2. The fair value forward foreign exchanges is valued by discounting by the rate as of March 31, 2017.
3. Fair value is also shown in the column under "Valuation gains (losses)".

(c) Stock derivatives

(Millions of yen)

Category	Items	As of March 31, 2016			As of March 31, 2017				
		Notional amount total	Fair value	Valuation gains (losses)	Notional amount total	Fair value	Valuation gains (losses)		
								Over 1 year	Over 1 year
Listed	Yen-denominated stock index futures								
	Sold	72,793	-	(230)	(230)	96,016	-	462	462
Total				(230)					462

Note: Fair value is also shown in the column under "Valuation gains (losses)".

(d) Bond derivatives

Not applicable

(e) Others

Not applicable

(3) Derivatives to which hedge accounting is applied

(a) Interest rate derivatives

Not applicable

(b) Currency derivatives

Not applicable

(c) Stock derivatives

Not applicable

(d) Bond derivatives

Not applicable

(e) Others

Not applicable

2. General Account Assets

(1) Securities (General Account)

(i) Details of securities (general account)

(Millions of yen, %)

Category	As of March 31, 2016		As of March 31, 2017	
	Amount	% of total	Amount	% of total
Japanese government bonds	6,233,852	96.2	6,521,494	90.9
Japanese local government bonds	-	-	454	0.0
Japanese corporate bonds	117,324	1.8	306,794	4.3
Public corporation bonds	113,424	1.8	248,753	3.5
Japanese stocks	33,364	0.5	37,659	0.5
Foreign securities	93,140	1.4	305,846	4.3
Bonds	70,134	1.1	274,306	3.8
Stocks, etc.	23,005	0.4	31,539	0.4
Other securities	1,654	0.0	1,678	0.0
Total	6,479,336	100.0	7,173,927	100.0

(ii) Balance of securities by remaining period (general account)

(Millions of yen)

Category		Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years (including no fixed maturity)	Total
As of March 31, 2016	Japanese government bonds	-	13,243	-	16,630	320,234	5,883,743	6,233,852
	Japanese local government bonds	-	-	-	-	-	-	-
	Japanese corporate bonds	20,282	571	-	-	1,631	94,838	117,324
	Japanese stocks	-	-	-	-	-	33,364	33,364
	Foreign securities	4,054	8,824	16,746	3,848	565	59,100	93,140
	Bonds	-	1,822	13,615	2,296	-	52,400	70,134
	Stocks, etc.	4,054	7,002	3,131	1,552	565	6,700	23,005
	Other securities	-	682	-	664	-	307	1,654
	Total	24,336	23,322	16,746	21,143	322,431	6,071,355	6,479,336
As of March 31, 2017	Japanese government bonds	11,638	-	5,422	57,009	417,229	6,030,193	6,521,494
	Japanese local government bonds	-	-	-	-	-	454	454
	Japanese corporate bonds	561	-	-	1,627	-	304,605	306,794
	Japanese stocks	-	-	-	-	-	37,659	37,659
	Foreign securities	4,424	4,918	2,592	457	-	293,452	305,846
	Bonds	-	-	-	-	-	274,306	274,306
	Stocks, etc.	4,424	4,918	2,592	457	-	19,146	31,539
	Other securities	-	574	790	-	-	313	1,678
	Total	16,624	5,493	8,805	59,094	417,229	6,666,680	7,173,927

Note: Items treated as securities based on "financial product accounting standards" (Corporate Accounting Standards No. 10) are included.

(iii) Fiscal year-end yields on bonds (general account)

(%)

Category	As of March 31, 2016	As of March 31, 2017
Japanese bonds (including JGBs)	1.97	1.87
Foreign bonds	4.14	2.37

Note: Yields on bonds above are calculated excluding discount bonds.

(iv) Japanese stock holdings by industry (general account)

(Millions of yen)

Category		As of March 31, 2016		As of March 31, 2017	
		Amount	% of total	Amount	% of total
Fisheries, agriculture and forestry		-	-	-	-
Mining		-	-	-	-
Construction		1,758	5.3	1,729	4.6
Manufacturing industries	Food products	1,214	3.6	1,047	2.8
	Textiles and clothing	-	-	-	-
	Pulp and paper	-	-	-	-
	Chemicals	1,143	3.4	1,557	4.1
	Medicals products	1,420	4.3	1,484	3.9
	Oil and coal products	-	-	-	-
	Rubber products	-	-	-	-
	Glass and stone products	107	0.3	128	0.3
	Steel	-	-	-	-
	Non-steel metals	-	-	-	-
	Metal products	418	1.3	365	1.0
	Machinery	1,279	3.8	1,610	4.3
	Electric appliances	4,229	12.7	5,137	13.6
	Transportation vehicles	2,394	7.2	2,466	6.5
	Precision machinery	389	1.2	403	1.1
Others	433	1.3	612	1.6	
Electric and gas utilities		476	1.4	460	1.2
Transportation /Information telecommunications	Ground transportation	1,753	5.3	1,706	4.5
	Water transportation	-	-	-	-
	Air transportation	-	-	-	-
	Warehouses/transportation	-	-	-	-
	Information/telecommunications	3,042	9.1	3,542	9.4
Commerce	Wholesalers	-	-	212	0.6
	Retailers	3,057	9.2	3,183	8.5
Financial services /insurance	Banking	-	-	-	-
	Securities and commodity futures trading	-	-	-	-
	Insurance	6,717	20.1	8,522	22.6
	Other financial services	935	2.8	960	2.6
Real estate		-	-	-	-
Service companies		2,594	7.8	2,528	6.7
Total		33,364	100.0	37,659	100.0

Note: Categories of stock holdings by industry are based on the classification by Securities Identification Code Committee of Japan.

(v) Fair value information on derivative transactions (general account)

(1) Breakdown of valuation gains and losses (Derivatives to which hedge accounting is applied and derivatives to which hedge accounting is not applied)

(Millions of yen)

As of March 31, 2016						
	Interest rate-related	Currency-related	Stock-related	Bond-related	Others	Total
Hedge accounting is applied	-	-	-	-	-	-
Hedge accounting is not applied	422	737	(230)	-	-	929
Total	422	737	(230)	-	-	929
As of March 31, 2017						
Hedge accounting is applied	-	-	-	-	-	-
Hedge accounting is not applied	337	3,797	462	-	-	4,597
Total	337	3,797	462	-	-	4,597

Note: Valuation gains and losses on derivatives to which hedge accounting is not applied are recorded in the statements of income.

(2) Interest rate derivatives

(Millions of yen)

Category	Items	As of March 31, 2016			As of March 31, 2017				
		Notional amount total		Fair value	Valuation gains (losses)	Notional amount total		Fair value	Valuation gains (losses)
			Over 1 year				Over 1 year		
Over-the-counter transactions	Interest rate swaps								
	Fixed-rate received / Floating-rate payable	1,000	1,000	422	422	1,000	1,000	337	337
	Total				422				337

Note: Fair value is also shown in the column under "Valuation gains (losses)".

(Reference) Balance of interest rate swaps by remaining period

(Millions of yen)

As of March 31, 2016							
Category	Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years	Total
Fixed-rate received / Floating-rate payable for notional principal of interest rate swap	-	-	-	-	-	1,000	1,000
Average fixed-rate received	-	-	-	-	-	1.89	1.89
Average floating-rate payable	-	-	-	-	-	0.12	0.12
Total	-	-	-	-	-	1,000	1,000
As of March 31, 2017							
Category	Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years	Total
Fixed-rate received / Floating-rate payable for notional principal of interest rate swap	-	-	-	-	-	1,000	1,000
Average fixed-rate received	-	-	-	-	-	1.89	1.89
Average floating-rate payable	-	-	-	-	-	(0.00)	(0.00)
Total	-	-	-	-	-	1,000	1,000

(3) Currency derivatives

(Millions of yen)

Category	Items	As of March 31, 2016			As of March 31, 2017		
		Notional amount total	Fair value	Valuation gains (losses)	Notional amount total	Fair value	Valuation gains (losses)
Over-the-counter transactions	Forward foreign exchanges						
	Sold	50,035	-	737	240,804	-	3,799
	U.S. dollar	31,792	-	714	212,273	-	3,284
	Euro	15,387	-	25	28,531	-	514
	Australian dollar	2,855	-	(2)	-	-	-
	Bought	-	-	-	169	-	(1)
	U.S. dollars	-	-	-	169	-	(1)
	Total			737			3,797

Notes:

1. The forward rate of exchange is used to value forward foreign exchanges as of March 31, 2016.
2. The fair value forward foreign exchanges is valued by discounting by the rate as of March 31, 2017.
3. Fair value is also shown in the column under "Valuation gains (losses)".

(4) Stock derivatives

(Millions of yen)

Category	Items	As of March 31, 2016			As of March 31, 2017		
		Notional amount total	Fair value	Valuation gains (losses)	Notional amount total	Fair value	Valuation gains (losses)
Listed	Yen-denominated stock index futures						
	Sold	72,793	-	(230)	96,016	-	462
	Total			(230)			462

Note: Fair value is also shown in the column under "Valuation gains (losses)."

(5) Bond derivatives

Not applicable

(6) Others

Not applicable

(2) Loans (General Account)

(i) Details of loans (general account)

(Millions of yen)

Category	As of March 31, 2016	As of March 31, 2017
Policy Loans	171,649	180,339
Policyholder loans	155,413	163,580
Automatic premium loans	16,235	16,758
Commercial loans	-	34
Others	-	34
Total	171,649	180,374

(3) Overseas Investment (General Account)

(i) Details Overseas Investment by assets (general account)

■ Assets denominated in foreign currency (yen amount not fixed) (Millions of yen, %)

Category	As of March 31, 2016		As of March 31, 2017	
	Amount	% of total	Amount	% of total
Foreign bonds	70,134	70.6	274,306	86.4
Foreign stocks	1,992	2.0	12,950	4.1
Cash, deposits and other	19,690	19.8	21,789	6.9
Total	91,817	92.4	309,046	97.3

■ Assets denominated in foreign currency (yen amount fixed)

Not applicable

■ Assets denominated in yen (Millions of yen, %)

Category	As of March 31, 2016		As of March 31, 2017	
	Amount	% of total	Amount	% of total
Loans to borrowers located outside of Japan	-	-	-	-
Foreign bonds and others	7,576	7.6	8,590	2.7
Total	7,576	7.6	8,590	2.7

■ Total (Millions of yen, %)

Category	As of March 31, 2016		As of March 31, 2017	
	Amount	% of total	Amount	% of total
Overseas Investment	99,394	100.0	317,636	100.0

(ii) Foreign-currency-denominated assets by currency (general account)

(Millions of yen, %)

Category	As of March 31, 2016		As of March 31, 2017	
	Amount	% of total	Amount	% of total
U.S. dollar	82,500	89.9	291,759	94.4
Euro	6,151	6.7	5,853	1.9
Australian dollar	2,914	3.2	11,199	3.6
British pound	248	0.3	229	0.1
New Taiwanese dollar	2	0.0	-	-
Singapore dollar	-	-	4	0.0
Total	91,817	100.0	309,046	100.0

(iii) Overseas investments by region (general account)

(Millions of yen, %)

Category	As of March 31, 2016							
	Foreign securities						Loans to borrowers located outside of Japan	
			Bonds		Stocks, etc.			
Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	
North America	72,644	78.0	67,242	95.9	5,402	23.5	-	-
Europe	4,428	4.8	-	-	4,428	19.2	-	-
Oceania	2,892	3.1	2,892	4.1	-	-	-	-
Asia	-	-	-	-	-	-	-	-
Latin America	13,175	14.1	-	-	13,175	57.3	-	-
Middle East	-	-	-	-	-	-	-	-
Africa	-	-	-	-	-	-	-	-
International organizations	-	-	-	-	-	-	-	-
Total	93,140	100.0	70,134	100.0	23,005	100.0	-	-

Category	As of March 31, 2017							
	Foreign securities						Loans to borrowers located outside of Japan	
			Bonds		Stocks, etc.			
Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	
North America	278,242	91.0	274,306	100.0	3,936	12.5	-	-
Europe	3,707	1.2	-	-	3,707	11.8	-	-
Oceania	11,196	3.7	-	-	11,196	35.5	-	-
Asia	-	-	-	-	-	-	-	-
Latin America	12,699	4.2	-	-	12,699	40.3	-	-
Middle East	-	-	-	-	-	-	-	-
Africa	-	-	-	-	-	-	-	-
International organizations	-	-	-	-	-	-	-	-
Total	305,846	100.0	274,306	100.0	31,539	100.0	-	-

(4) Real Estate (General Account)

(i) Details of tangible fixed assets (general account)

(Millions of yen)

	Category	Balance at the beginning of the period	Increase in the period	Decrease in the period	Amount of depreciation in the period	Balance at the end of the period	Amount of accumulated depreciation	% of accumulated depreciation
For the year ended March 31, 2016	Land	83,007	-	-	-	83,007	-	-
	Buildings	34,757	364	318 [312]	2,025	32,777	25,852	44.1
	Leased assets	15	0	-	4	12	8	41.0
	Construction in progress	-	31	-	-	31	-	-
	Other tangible fixed assets	452	169	50 [49]	144	427	1,723	80.1
	Total	118,232	566	368 [362]	2,173	116,256	27,584	45.4
For the year ended March 31, 2017	Land	83,007	-	-	-	83,007	-	-
	Buildings	32,777	3,810	41 [7]	2,103	34,442	27,406	44.3
	Leased assets	12	2	-	4	10	12	56.0
	Construction in progress	31	163	119	-	75	-	-
	Other tangible fixed assets	427	677	18	180	906	1,617	64.1
	Total	116,256	4,653	180 [7]	2,288	118,441	29,036	45.1

Note: Figures in [] in the "Decrease in the period" describe the amount of impairment losses.

(ii) Balance of real estate and the number of buildings for rent (general account)

(Millions of yen)

Category	As of March 31, 2016	As of March 31, 2017
Real estate balance	115,816	117,525
For corporate use	3,193	6,357
For rent	112,623	111,168
Number of buildings for rent	3	3

3. Fair Value Information on Separate Account Assets in Individual Variable Life Insurance and Individual Variable Annuities

Assets relating to individual variable life insurance and individual variable annuities are jointly invested at Sony Life.

(1) Valuation Gains (Losses) on Trading-purpose Securities (Separate Account)

(Millions of yen)

Category	As of March 31, 2016		As of March 31, 2017	
	Balance sheet amount	Net valuation gains (losses) recorded in income	Balance sheet amount	Net valuation gains (losses) recorded in income
Trading-purpose securities	794,025	(76,099)	919,265	45,559

(2) Details of Securities (Separate Account)

(Millions of yen)

Category	As of March 31, 2016		As of March 31, 2017	
	Balance sheet amount		Balance sheet amount	
Japanese bonds (including JGBs)	158,244		148,130	
Japanese stocks	50,046		49,294	
Foreign securities	378,833		476,218	
Bonds	62,504		68,315	
Stocks, etc.	316,328		407,902	
Other securities	206,902		245,621	
Total	794,025		919,265	

(3) Fair Value Information on Monetary Trusts (Separate Account)

Not applicable

(4) Fair Value Information on Derivative Transactions (Separate Account)

Not applicable

4. Other

(1) Key Performance Indicators for Past Five Fiscal Years

(Millions of yen)

	Year ended March 31, 2013	Year ended March 31, 2014	Year ended March 31, 2015	Year ended March 31, 2016	Year ended March 31, 2017
Ordinary revenues	1,142,274	1,197,109	1,223,827	1,230,141	1,243,739
Ordinary profit	74,659	69,205	79,665	60,792	60,180
Core profit	80,045	72,365	76,505	43,019	83,831
Net income	42,444	37,063	42,524	37,096	35,185
Common stock	70,000	70,000	70,000	70,000	70,000
Number of shares issued and outstanding [thousands of shares]	[70,000]	[70,000]	[70,000]	[70,000]	[70,000]
Total assets	5,952,750	6,624,903	7,301,350	8,035,408	8,873,613
Of which, separate account assets	550,624	640,562	793,344	850,323	989,605
Policy reserves	5,472,930	6,123,633	6,727,241	7,336,533	7,929,944
Loans	145,104	154,219	162,399	171,649	180,374
Securities	5,211,535	5,954,716	6,543,703	7,273,361	8,093,192
Solvency margin ratio	2,281.8%	2,358.7%	2,555.0%	2,722.8%	2,568.8%
Number of employees	6,323	6,553	6,781	7,289	7,865
Policy amount in force	39,124,675	40,500,241	42,430,898	44,749,196	47,185,239
Policy amount in force for group annuities	56,503	55,196	17,210	13,093	11,570

Notes:

1. Policy amount in force is the total of individual life insurance, individual annuities and group life insurance.

Policy amount for individual annuities is equal to the sum of (a) the funds to be held at the time annuity payments are to commence for policies for which annuity payments have not yet commenced and (b) the amount of policy reserves for policies for which payments have commenced.

2. The policy amount in force for group annuities is equal to the amount of outstanding policy reserves.

(2) Policy Reserve Calculation Methods, and for Ratios, Involving Individual Life Insurance and Individual Annuities

Category			For the year ended March 31, 2016	For the year ended March 31, 2017
Calculation method	Policies subject to standard policy reserve method	Pure death-protection insurance	Net level premium reserve method	Net level premium reserve method
		Mixed insurance		
		Pure endowment insurance		
		Annuities		
	Policies not subject to standard policy reserve method	Pure death-protection insurance	Net level premium reserve method	Net level premium reserve method
		Mixed insurance		
		Pure endowment insurance		
		Annuities		
Ratio of "amount of the company's policy reserve (excluding contingency reserve)" to "policy reserves required by regulatory standards"			100.1%	100.1%

Notes:

1. The calculating methods and ratios are set for individual life insurance and individual annuities. The concept of accumulation method is not targeted at policy reserves for group life insurance and group annuities, so these insurance policies are not included.
2. The above ratios indicate the amounts of the company's policy reserves (excluding contingency reserve) to the required premium reserves and unearned premiums calculated by (a) the method laid down in the Ministry of Finance Public Notice No. 48 of 1996 for policies to which the standard policy reserve method is applied, and (b) the net level premium reserve method for policies to which the standard policy reserve method is not applied.