

Supplementary Data on Sony Life's Financial Results
for the Year Ended March 31, 2016

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1. Company Total of General Account and Separate Account

(1) Status of Investment Assets (Company Total)

(i) Portfolio of investment assets (company total)

(Millions of yen, %)

Category	As of March 31, 2015		As of March 31, 2016	
	Amount	% of total	Amount	% of total
Cash and deposits, call loans	87,769	1.2	106,594	1.3
Securities repurchased under resale agreements	-	-	-	-
Pledged money for bond borrowing transaction	-	-	-	-
Monetary claims purchased	-	-	-	-
Securities under proprietary accounts	-	-	-	-
Monetary trusts	313,276	4.3	280,973	3.5
Securities	6,543,703	89.6	7,273,361	90.5
JGBs, other bonds	5,772,865	79.1	6,509,420	81.0
Japanese stocks	92,564	1.3	83,411	1.0
Foreign securities	451,613	6.2	471,973	5.9
Bonds	165,475	2.3	132,638	1.7
Stocks, etc.	286,138	3.9	339,334	4.2
Other securities	226,659	3.1	208,556	2.6
Loans	162,399	2.2	171,649	2.1
Real estate	117,764	1.6	115,816	1.4
Deferred tax assets	-	-	-	-
Other assets	76,705	1.1	87,286	1.1
Reserve for possible loan losses	(268)	(0.0)	(272)	(0.0)
Total	7,301,350	100.0	8,035,408	100.0
Of which, foreign-currency-denominated assets	403,601	5.5	472,555	5.9

Note: The amount for real estate is equivalent to the total amount of land, buildings and construction in progress.

(ii) Changes in investment assets by category (company total)

(Millions of yen, %)

Category	For the year ended March 31, 2015	For the year ended March 31, 2016
	Amount	Amount
Cash and deposits, call loans	37,314	18,825
Securities repurchased under resale agreements	-	-
Pledged money for bond borrowing transaction	-	-
Monetary claims purchased	-	-
Securities under proprietary accounts	-	-
Monetary trusts	7,929	(32,302)
Securities	588,987	729,657
JGBs, other bonds	414,138	736,555
Japanese stocks	22,122	(9,153)
Foreign securities	109,426	20,359
Bonds	33,776	(32,836)
Stocks, etc.	75,649	53,196
Other securities	43,300	(18,103)
Loans	8,180	9,249
Real estate	51,231	(1,948)
Deferred tax assets	(13,643)	-
Other assets	(3,526)	10,581
Reserve for possible loan losses	(26)	(4)
Total	676,447	734,057
Of which, foreign-currency-denominated	108,472	68,954

Note: The amount for real estate is equivalent to the total amount of land, buildings and construction in progress.

(2) Securities (Company Total)

(i) Valuation gains (losses) on trading-purpose securities (company total)

(Millions of yen)

Category	As of March 31, 2015		As of March 31, 2016	
	Balance sheet amount	Net valuation gains (losses) recorded in income	Balance sheet amount	Net valuation gains (losses) recorded in income
Trading-purpose securities	761,473	89,147	796,241	(75,945)

Note: The above table includes trading-purpose securities included in monetary trusts, etc.

(ii) Fair value information on securities (company total)

a. Fair value information on securities with market value (except trading-purpose securities)

(Millions of yen)

Category	As of March 31, 2015					As of March 31, 2016				
	Carrying amount	Fair value	Net unrealized gains (losses)			Carrying amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses				Unrealized gains	Unrealized losses	
Held-to-maturity securities	4,878,792	5,718,258	839,466	839,567	101	5,383,938	7,410,168	2,026,230	2,026,230	-
Policy reserve matching bonds	-	-	-	-	-	251,260	292,566	41,305	41,306	0
Stocks of subsidiaries and affiliated companies	-	-	-	-	-	-	-	-	-	-
Available-for-sale securities	1,007,822	1,176,698	168,875	168,984	108	887,973	1,091,602	203,629	203,739	109
JGBs, other bonds	974,613	1,120,126	145,512	145,512	-	854,339	1,040,351	186,011	186,011	-
Japanese stocks	13,421	29,496	16,075	16,075	-	13,625	25,664	12,039	12,049	10
Foreign securities	19,451	26,412	6,961	7,069	108	19,842	25,279	5,436	5,536	99
Bonds	19,451	26,412	6,961	7,069	108	19,842	25,279	5,436	5,536	99
Stocks, etc.	-	-	-	-	-	-	-	-	-	-
Other securities	336	663	326	326	-	165	307	142	142	-
Money claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-
Total	5,886,614	6,894,956	1,008,341	1,008,551	210	6,523,172	8,794,337	2,271,165	2,271,276	110
JGBs, other bonds	5,775,323	6,736,583	961,259	961,361	101	6,444,682	8,689,521	2,244,838	2,244,838	0
Japanese stocks	13,421	29,496	16,075	16,075	-	13,625	25,664	12,039	12,049	10
Foreign securities	97,533	128,214	30,680	30,788	108	64,698	78,844	14,146	14,245	99
Bonds	97,533	128,214	30,680	30,788	108	64,698	78,844	14,146	14,245	99
Stocks, etc.	-	-	-	-	-	-	-	-	-	-
Other securities	336	663	326	326	-	165	307	142	142	-
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-

Notes:

- The above table includes assets which are permitted to be treated as equivalent to securities defined in the Financial Instruments and Exchange Act of Japan.
- Carrying amount and net unrealized gains (losses) on monetary trusts, including items other than trading-purpose securities as of March 31, 2016, amounted to ¥232,320 million and ¥48,431 million, respectively.

b. Carrying amounts of securities without market value

(Millions of yen)

Category	As of March 31, 2015	As of March 31, 2016
Held-to-maturity securities	-	-
Unlisted foreign bonds	-	-
Others	-	-
Policy reserve matching bonds	-	-
Stocks of subsidiaries and affiliated companies	18,500	13,267
Available-for-sale securities	14,492	12,301
Unlisted Japanese stocks (except OTC stocks)	-	149
Unlisted foreign stocks (except OTC stocks)	663	439
Unlisted foreign bonds	-	-
Others	13,828	11,712
Total	32,992	25,569

c. Fair Value Information consisting of that stated in the previous table-a and foreign exchange and other gains (losses) for table-b as follows:

(Millions of yen)

Category	As of March 31, 2015					As of March 31, 2016				
	Carrying amount	Fair value	Net unrealized gains (losses)			Carrying amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses	Unrealized gains			Unrealized losses		
Held-to-maturity securities	4,878,792	5,718,258	839,466	839,567	101	5,383,938	7,410,168	2,026,230	2,026,230	-
Policy reserve matching bonds	-	-	-	-	-	251,260	292,566	41,305	41,306	0
Stocks of subsidiaries and affiliated companies	18,500	18,500	-	-	-	13,267	13,267	-	-	-
Available-for-sale securities	1,022,315	1,198,889	176,574	177,188	614	900,274	1,109,405	209,130	209,792	661
JGBs, other bonds	974,613	1,120,126	145,512	145,512	-	854,339	1,040,351	186,011	186,011	-
Japanese stocks	13,421	29,496	16,075	16,075	-	13,775	25,814	12,039	12,049	10
Foreign securities	20,115	28,488	8,373	8,482	108	20,281	27,271	6,989	7,089	99
Bonds	19,451	26,412	6,961	7,069	108	19,842	25,279	5,436	5,536	99
Stocks, etc.	663	2,076	1,412	1,412	-	439	1,992	1,552	1,552	-
Other securities	14,165	20,778	6,613	7,118	505	11,877	15,967	4,090	4,641	551
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-
Total	5,919,607	6,935,647	1,016,040	1,016,756	715	6,548,741	8,825,407	2,276,666	2,277,328	662
JGBs, other bonds	5,775,323	6,736,583	961,259	961,361	101	6,444,682	8,689,521	2,244,838	2,244,838	0
Japanese stocks	26,421	42,496	16,075	16,075	-	20,343	32,382	12,039	12,049	10
Foreign securities	103,697	135,790	32,092	32,201	108	71,837	87,536	15,699	15,798	99
Bonds	97,533	128,214	30,680	30,788	108	64,698	78,844	14,146	14,245	99
Stocks, etc.	6,163	7,576	1,412	1,412	-	7,139	8,692	1,552	1,552	-
Other securities	14,165	20,778	6,613	7,118	505	11,877	15,967	4,090	4,641	551
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-

(iii) Fair value information on monetary trusts (company total)

(Millions of yen)

Category	As of March 31, 2015					As of March 31, 2016				
	Balance sheet amount	Fair value	Net unrealized gains (losses)			Balance sheet amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses	Unrealized gains			Unrealized losses		
Monetary trusts	313,276	313,276	-	-	-	280,973	280,973	-	-	-

Note: The above table includes ¥50 million of jointly invested monetary trusts.

■ Monetary trusts for investment

(Millions of yen)

Category	As of March 31, 2015		As of March 31, 2016	
	Balance sheet amount	Net valuation gains (losses) recorded in income	Balance sheet amount	Net valuation gains (losses) recorded in income
Monetary trusts for investment	-	-	-	-

■ Monetary trusts for held-to-maturity and policy reserve matching and other monetary trusts

(Millions of yen)

Category	As of March 31, 2015					As of March 31, 2016				
	Carrying amount	Fair value	Net unrealized gains (losses)			Carrying amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses	Unrealized gains			Unrealized losses		
Monetary trusts for held-to-maturity	-	-	-	-	-	-	-	-	-	-
Monetary trusts for policy reserve matching	-	-	-	-	-	-	-	-	-	-
Other monetary trusts	268,017	313,225	45,208	45,208	-	232,491	280,922	48,431	48,431	-

Note: Monetary trusts includes cash and call loans, etc. held in monetary trusts.

(iv) Fair value information on derivative transactions (company total) (Total of figures to which hedge accounting is applied and those not applied)

■ Qualitative Information

(1) Transaction details

The main derivative transactions used by Sony Life are as follows:

Interest rate-related: Interest rate swap transactions
 Currency-related : Forward foreign exchange transactions
 Stock-related : Stock index futures trading

(2) Purpose of use and policy on derivative transactions

Sony Life's policy is to conduct derivative transactions to reduce risks related to its holdings of assets and liabilities, and does not engage in speculative derivative transactions.

Interest rate-related : The purpose is to hedge interest rate-related risk on its holdings of assets and liabilities.

Currency-related : The purpose is to hedge foreign currency risk related to its holdings of foreign currency-dominated assets and foreign currency risk related to the minimum guaranteed for individual variable life insurance.

Stock-related : The purpose is to hedge stock-related risk corresponding to underlying assets and the minimum guaranteed for individual variable life insurance.

(3) Risk details

The risk of fluctuations in market value (interest rate-related risk, currency-related risk and stock-related risk) is inherent to derivative transactions employed by Sony Life. However, as these transactions are conducted primarily to reduce risk related to its holdings of assets and liabilities, the total risk related to derivative transactions and their underlying assets and liabilities is limited. Credit risk is inherent to derivative instruments, but when conducting transactions, Sony Life selects parties that it believes pose little risk of default.

(4) Risk management systems

Sony Life's balance of derivative transactions is within the limits that Sony Life has set in-house. On transactions conducted by the division in charge of investment, the administrative division receives reports directly from the transaction counterparty. This system enables the administrative division and the investment division to independently determine derivative positions and transaction profits and losses. In addition, the management of risks related to derivative transactions is conducted strictly by the department in charge of supervision. Also, the risk management division regularly reports the overall risk status to the Company's Board of Directors and Executive Committee.

(5) Supplemental information regarding quantitative information

Sony Life does not employ hedge accounting for derivative transactions.

■ Quantitative Information

(1) Breakdown of valuation gains and losses (Derivatives to which hedge accounting is applied and derivatives to which hedge accounting is not applied)

(Millions of yen)

		Interest rate-related	Currency-related	Stock-related	Bond-related	Other	Total
As of March 31, 2015	Hedge accounting is applied	-	-	-	-	-	-
	Hedge accounting is not applied	139	(7)	(612)	-	-	(479)
	Total	139	(7)	(612)	-	-	(479)
As of March 31, 2016	Hedge accounting is applied	-	-	-	-	-	-
	Hedge accounting is not applied	422	737	(230)	-	-	929
	Total	422	737	(230)	-	-	929

Note: Valuation gains and losses on derivatives to which hedge accounting is not applied are recorded in the statements of income

(2) Derivatives to which hedge accounting is not applied

(a) Interest rate derivatives

(Millions of yen)

Category	Items	As of March 31, 2015			As of March 31, 2016		
		Notional amount total	Fair value	Valuation gains (losses)	Notional amount total	Fair value	Valuation gains (losses)
Over-the-counter transactions	Interest rate swaps						
	Fixed interest rate received / Variable interest payment	1,000	1,000	139	1,000	1,000	422
Total				139			422

Note: Fair value is also shown in the column under "valuation gains (losses)".

(Reference) Balance of interest rate swaps by remaining period

(Millions of yen, %)

As of March 31, 2015							
Category	Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years	Total
Fixed interest rate received / variable interest payment for notional principal of interest rate swap	-	-	-	-	-	1,000	1,000
Average fixed interest rate received	-	-	-	-	-	1.89	1.89
Average variable interest payment	-	-	-	-	-	0.15	0.15
Total	-	-	-	-	-	1,000	1,000

As of March 31, 2016							
Category	Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years	Total
Fixed interest rate received / variable interest payment for notional principal of interest rate swap	-	-	-	-	-	1,000	1,000
Average fixed interest rate received	-	-	-	-	-	1.89	1.89
Average variable interest payment	-	-	-	-	-	0.12	0.12
Total	-	-	-	-	-	1,000	1,000

(b) Currency derivatives

(Millions of yen)

Category	Items	As of March 31, 2015			As of March 31, 2016		
		Notional amount total	Fair value	Valuation gains (losses)	Notional amount total	Fair value	Valuation gains (losses)
Over-the-counter transactions	Forward foreign-exchange contracts						
	Sold	21,282	-	(7)	50,035	-	737
	U.S. dollars	10,364	-	93	31,792	-	714
	Euro	9,968	-	(115)	15,387	-	25
	Australian dollars	949	-	15	2,855	-	(2)
	Total			(7)			737

Note:

- The forward rate of exchange is used to value forward foreign-exchange transactions at the end of the fiscal year.
- Fair value is also shown in the column under "valuation gains (losses)".

(c) Stock derivatives

(Millions of yen)

Category	Items	As of March 31, 2015			As of March 31, 2016		
		Notional amount total	Fair value	Valuation gains (losses)	Notional amount total	Fair value	Valuation gains (losses)
Listed	Yen-denominated stock index futures						
	Sold	21,903	-	(612)	72,793	-	(230)
	Total			(612)			(230)

Note: Fair value is also shown in the column under "valuation gains (losses)".

(d) Bond derivatives

Not applicable

(e) Others

Not applicable

(3) Derivatives to which hedge accounting is applied

(a) Interest rate derivatives

Not applicable

(b) Currency derivatives

Not applicable

(c) Stock derivatives

Not applicable

(d) Bond derivatives

Not applicable

(e) Others

Not applicable

2. General Account Assets

(1) Securities (General Account)

(i) Details of securities (general account)

(Millions of yen, %)

Category	As of March 31, 2015		As of March 31, 2016	
	Amount	% of total	Amount	% of total
Japanese government bonds	5,585,685	96.6	6,233,852	96.2
Japanese municipal bonds	-	-	-	-
Japanese corporate bonds	21,200	0.4	117,324	1.8
Of which, public corporation bonds	21,200	0.4	113,424	1.8
Japanese stocks	42,496	0.7	33,364	0.5
Foreign securities	131,627	2.3	93,140	1.4
Bonds	105,556	1.8	70,134	1.1
Stocks, etc.	26,070	0.5	23,005	0.4
Other securities	2,283	0.0	1,654	0.0
Total	5,783,292	100.0	6,479,336	100.0

(ii) Balance of securities by remaining period (general account)

(Millions of yen)

Category		Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years (including no fixed maturity)	Total
As of March 31, 2015	Japanese government bonds	-	14,960	-	5,447	228,796	5,336,480	5,585,685
	Japanese municipal bonds	-	-	-	-	-	-	-
	Japanese corporate bonds	-	-	-	-	1,635	19,564	21,200
	Japanese stocks	-	-	-	-	-	42,496	42,496
	Foreign securities	4,028	9,091	9,982	16,207	3,152	89,165	131,627
	Bonds	-	2,022	4,044	13,413	2,410	83,665	105,556
	Stocks, etc.	4,028	7,069	5,937	2,793	741	5,500	26,070
	Other securities	-	-	1,173	446	-	663	2,283
Total	4,028	24,052	11,155	22,101	233,584	5,488,369	5,783,292	
As of March 31, 2016	Japanese government bonds	-	13,243	-	16,630	320,234	5,883,743	6,233,852
	Japanese municipal bonds	-	-	-	-	-	-	-
	Japanese corporate bonds	20,282	571	-	-	1,631	94,838	117,324
	Japanese stocks	-	-	-	-	-	33,364	33,364
	Foreign securities	4,054	8,824	16,746	3,848	565	59,100	93,140
	Bonds	-	1,822	13,615	2,296	-	52,400	70,134
	Stocks, etc.	4,054	7,002	3,131	1,552	565	6,700	23,005
	Other securities	-	682	-	664	-	307	1,654
Total	24,336	23,322	16,746	21,143	322,431	6,071,355	6,479,336	

Note: Items treated as securities based on "financial product accounting standards" (Corporate Accounting Standards #10) are included.

(iii) Fiscal year-end yields on bonds (general account)

(%)

Category	As of March 31, 2015	As of March 31, 2016
JGBs, other bonds	2.04	1.97
Foreign bonds	4.70	4.14

Note: Yields on bonds above are calculated excluding discount bonds.

(iv) Japanese stock holdings by industry (general account)

(Millions of yen)

Category		As of March 31, 2015		As of March 31, 2016	
		Amount	% of total	Amount	% of total
Fisheries, agriculture and forestry		-	-	-	-
Mining		-	-	-	-
Construction		2,089	4.9	1,758	5.3
Manufacturing industries	Food products	1,153	2.7	1,214	3.6
	Textiles and clothing	-	-	-	-
	Pulp and paper	-	-	-	-
	Chemicals	1,284	3.0	1,143	3.4
	Medicals products	1,276	3.0	1,420	4.3
	Oil and coal products	-	-	-	-
	Rubber products	-	-	-	-
	Glass and stone products	108	0.3	107	0.3
	Steel	-	-	-	-
	Non-steel metals	-	-	-	-
	Metal products	316	0.7	418	1.3
	Machinery	1,654	3.9	1,279	3.8
	Electric appliances	5,207	12.3	4,229	12.7
	Transportation vehicles	3,256	7.7	2,394	7.2
	Precision machinery	362	0.9	389	1.2
Others	313	0.7	433	1.3	
Electric and gas utilities		687	1.6	476	1.4
Transportation /Information telecommunications	Ground transportation	1,760	4.1	1,753	5.3
	Water transportation	-	-	-	-
	Air transportation	-	-	-	-
	Warehouses/transportation	-	-	-	-
	Information/telecommunications	3,314	7.8	3,042	9.1
Commerce	Wholesalers	-	-	-	-
	Retailers	2,666	6.3	3,057	9.2
Financial services /insurance	Banking	-	-	-	-
	Securities and commodity futures trading	-	-	-	-
	Insurance	13,000	30.6	6,717	20.1
	Other financial services	984	2.3	935	2.8
Real estate		-	-	-	-
Service companies		3,058	7.2	2,594	7.8
Total		42,496	100.0	33,364	100.0

Note: Categories of stock holdings by industry are based on the classification by Securities Identification Code Committee of Japan.

(v) Fair value information on derivative transactions (general account)

(Total of derivatives to which hedge accounting is applied and derivatives to which hedge accounting is not applied)

(1) Breakdown of valuation gains and losses (Derivatives to which hedge accounting is applied and derivatives to which hedge accounting is not applied)

(Millions of yen)

		As of March 31, 2015					
		Interest rate-	Currency-related	Stock-related	Bond-related	Others	Total
	Hedge accounting is applied	-	-	-	-	-	-
	Hedge accounting is not applied	139	(7)	(612)	-	-	(479)
Total		139	(7)	(612)	-	-	(479)

		As of March 31, 2016					
	Hedge accounting is applied	-	-	-	-	-	-
	Hedge accounting is not applied	422	737	(230)	-	-	929
Total		422	737	(230)	-	-	929

Note: Valuation gains and losses on derivatives to which hedge accounting is not applied are recorded in the statements of income.

(2) Interest rate derivatives

(Millions of yen)

Category	Items	As of March 31, 2015				As of March 31, 2016			
		Notional amount total		Fair value	Valuation gains (losses)	Notional amount total		Fair value	Valuation gains (losses)
		Over 1 year				Over 1 year			
Over-the-counter transactions	Interest rate swaps								
	Fixed interest rate received / variable interest payment	1,000	1,000	139	139	1,000	1,000	422	422
Total					139				422

Note: Fair value is measured using discounted present value.

(Reference) Balance of interest rate swaps by remaining period

(Millions of yen)

		As of March 31, 2015						
Category		Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years	Total
Fixed interest rate received / variable interest payment for notional principal of interest rate swap		-	-	-	-	-	1,000	1,000
Average fixed interest rate received		-	-	-	-	-	1.89	1.89
Average variable interest payment		-	-	-	-	-	0.15	0.15
Total		-	-	-	-	-	1,000	1,000

		As of March 31, 2016						
Category		Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years	Total
Fixed interest rate received / variable interest payment for notional principal of interest rate swap		-	-	-	-	-	1,000	1,000
Average fixed interest rate received		-	-	-	-	-	1.89	1.89
Average variable interest payment		-	-	-	-	-	0.12	0.12
Total		-	-	-	-	-	1,000	1,000

(3) Currency derivatives

(Millions of yen)

Category	Items	As of March 31, 2015			As of March 31, 2016		
		Notional amount total	Fair value	Valuation gains (losses)	Notional amount total	Fair value	Valuation gains (losses)
Over-the-counter transactions	Forward foreign-exchange contracts						
	Sold	21,282	-	(7)	50,035	-	737
	U.S. dollar	10,364	-	93	31,792	-	714
	Euro	9,968	-	(115)	15,387	-	25
	Australian dollar	949	-	15	2,855	-	(2)
	Total			(7)			737

Note:

1. The forward rate of exchange is used to value forward foreign-exchange transactions at the end of the fiscal year.

2. Fair value is also shown in the column under "Valuation gains (losses)."

(4) Stock derivatives

(Millions of yen)

Category	Items	As of March 31, 2015			As of March 31, 2016		
		Notional amount total	Fair value	Valuation gains (losses)	Notional amount total	Fair value	Valuation gains (losses)
Listed	Yen-denominated stock index futures						
	Sold	21,903	-	(612)	72,793	-	(230)
	Total			(612)			(230)

Note: Fair value is also shown in the column under "Valuation gains (losses)."

(5) Bond derivatives

Not applicable

(6) Others

Not applicable

(2) Loans (General Account)

(i) Details of loans (general account)

(Millions of yen)

Category	As of March 31, 2015	As of March 31, 2016
Policy Loans	162,397	171,649
Policyholder loans	146,442	155,413
Automatic premium loans	15,954	16,235
Commercial loans	2	-
Others	2	-
Total	162,399	171,649

(3) Overseas Investment (General Account)

(i) Details Overseas Investment by assets (general account)

■ Assets denominated in foreign currency (yen amount not fixed) (Millions of yen, %)

Category	As of March 31, 2015		As of March 31, 2016	
	Amount	% of total	Amount	% of total
Foreign bonds	61,258	46.0	70,134	70.6
Foreign stocks	2,076	1.6	1,992	2.0
Cash, deposits and other	18,824	14.1	19,690	19.8
Total	82,158	61.7	91,817	92.4

■ Assets denominated in foreign currency (yen amount fixed)

Not applicable

■ Assets denominated in yen (Millions of yen, %)

Category	As of March 31, 2015		As of March 31, 2016	
	Amount	% of total	Amount	% of total
Loans to borrowers located outside of Japan	-	-	-	-
Yen-denominated Foreign bonds and others	51,094	38.3	7,576	7.6
Total	51,094	38.3	7,576	7.6

■ Total (Millions of yen, %)

Category	As of March 31, 2015		As of March 31, 2016	
	Amount	% of total	Amount	% of total
Overseas Investment	133,253	100.0	99,394	100.0

(ii) Foreign-currency-denominated assets by currency (general account)

(Millions of yen, %)

Category	As of March 31, 2015		As of March 31, 2016	
	Amount	% of total	Amount	% of total
U.S. dollar	70,505	85.8	82,500	89.9
Euro	7,020	8.5	6,151	6.7
Australian dollar	4,306	5.2	2,914	3.2
British pound	324	0.4	248	0.3
New Taiwanese dollar	2	0.0	2	0.0
Total	82,158	100.0	91,817	100.0

(iii) Overseas investments by region (general account)

(Millions of yen, %)

Category	As of March 31, 2015							
	Foreign securities						Loans to borrowers located outside of Japan	
			Of which, foreign bonds		Of which, foreign stocks, etc.			
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total
North America	61,032	46.4	54,129	51.3	6,902	26.5	-	-
Europe	52,492	39.9	47,160	44.7	5,332	20.5	-	-
Oceania	4,267	3.2	4,267	4.0	-	-	-	-
Asia	-	-	-	-	-	-	-	-
Latin America	13,835	10.5	-	-	13,835	53.1	-	-
Middle East	-	-	-	-	-	-	-	-
Africa	-	-	-	-	-	-	-	-
International organizations	-	-	-	-	-	-	-	-
Total	131,627	100.0	105,556	100.0	26,070	100.0	-	-

Category	As of March 31, 2016							
	Foreign securities						Loans to borrowers located outside of Japan	
			Of which, foreign bonds		Of which, foreign stocks, etc.			
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total
North America	72,644	78.0	67,242	95.9	5,402	23.5	-	-
Europe	4,428	4.8	-	-	4,428	19.2	-	-
Oceania	2,892	3.1	2,892	4.1	-	-	-	-
Asia	-	-	-	-	-	-	-	-
Latin America	13,175	14.1	-	-	13,175	57.3	-	-
Middle East	-	-	-	-	-	-	-	-
Africa	-	-	-	-	-	-	-	-
International organizations	-	-	-	-	-	-	-	-
Total	93,140	100.0	70,134	100.0	23,005	100.0	-	-

(4) Real Estate (General Account)

(i) Details of tangible fixed assets (general account)

(Millions of yen)

	Category	Balance at the beginning of the period	Increase in the period	Decrease in the period	Amount of depreciation in the period	Balance at the end of the period	Amount of accumulated depreciation	% of accumulated depreciation
For the year ended March 31, 2015	Land	30,103	52,903	-	-	83,007	-	-
	Buildings	36,429	374	40 [10]	2,005	34,757	23,849	40.7
	Leased assets	19	-	-	4	15	4	21.7
	Construction in progress	-	-	-	-	-	-	-
	Other tangible fixed assets	548	49	1 [0]	144	452	1,631	78.3
	Total	67,100	53,327	42 [10]	2,154	118,232	25,485	42.0
For the year ended March 31, 2016	Land	83,007	-	-	-	83,007	-	-
	Buildings	34,757	364	318 [312]	2,025	32,777	25,852	44.1
	Leased assets	15	0	-	4	12	8	41.0
	Construction in progress	-	31	-	-	31	-	-
	Other tangible fixed assets	452	169	50 [49]	144	427	1,723	80.1
	Total	118,232	566	368 [362]	2,173	116,256	27,584	45.4

Note: Figures in [] in the "Decrease in the period" describe the amount of impairment losses.

(ii) Balance of real estate and the number of buildings for rent

(Millions of yen)

Category	As of March 31, 2015	As of March 31, 2016
Real estate balance	117,764	115,816
For corporate use	3,397	3,193
For rent	114,366	112,623
Number of buildings for rent	3	3

3. Fair Value Information on Separate Account Assets in Individual Variable Life Insurance and Individual Variable Annuities

Assets relating to individual variable life insurance and individual variable annuities are jointly invested at Sony Life.

(1) Valuation Gains (Losses) on Trading-purpose Securities (Separate Account)

(Millions of yen)

Category	As of March 31, 2015		As of March 31, 2016	
	Balance sheet amount	Net valuation gains (losses) recorded in income	Balance sheet amount	Net valuation gains (losses) recorded in income
Trading-purpose securities	760,411	89,106	794,025	(76,099)

(2) Details of Securities (Separate Account)

(Millions of yen)

Category	As of March 31, 2015		As of March 31, 2016	
	Balance sheet amount		Balance sheet amount	
JGBs, other bonds	165,980		158,244	
Japanese stocks	50,068		50,046	
Foreign securities	319,985		378,833	
Bonds	59,918		62,504	
Stocks, etc.	260,067		316,328	
Other securities	224,376		206,902	
Total	760,411		794,025	

(3) Fair Value Information on Monetary Trusts (Separate Account)

Not applicable

(4) Fair Value Information on Derivative Transactions (Separate Account)

Not applicable

4. Other

(1) Key Performance Indicators for Past Five Fiscal Years

(Millions of yen)

	For the year ended March 31, 2012	For the year ended March 31, 2013	For the year ended March 31, 2014	For the year ended March 31, 2015	For the year ended March 31, 2016
Ordinary revenues	967,400	1,142,274	1,197,109	1,223,827	1,230,141
Ordinary profit	69,436	74,659	69,205	79,665	60,792
Core profit	71,685	80,045	72,365	76,505	43,019
Net income	31,426	42,444	37,063	42,524	37,096
Common stock	70,000	70,000	70,000	70,000	70,000
Number of shares issued and outstanding [thousands of shares]	[70,000]	[70,000]	[70,000]	[70,000]	[70,000]
Total assets	5,222,846	5,952,750	6,624,903	7,301,350	8,035,408
Of which, separate account assets	444,289	550,624	640,562	793,344	850,323
Policy reserves	4,843,020	5,472,930	6,123,633	6,727,241	7,336,533
Loans	138,909	145,104	154,219	162,399	171,649
Securities	4,545,019	5,211,535	5,954,716	6,543,703	7,273,361
Solvency margin ratio	1980.40%	2281.80%	2,358.7%	2,555.0%	2,722.8%
Number of employees	6,060	6,323	6,553	6,781	7,289
Policy amount in force	37,345,780	39,124,675	40,500,241	42,430,898	44,749,196
Policy amount in force for group	57,811	56,503	55,196	17,210	13,093

Notes:

1. Policy amount in force is the total of individual life insurance, individual annuities and group life insurance.
Policy amount for individual annuities are equal to the sum of (a) the funds to be held at the time annuity payments is commerce for policies for which annuity payments have not yet commenced and (b) the amount of policy reserves for which payments have commenced.
2. Policy amounts in force for group annuities products is equal to the amount of outstanding policy reserves.

(2) Policy Reserves Calculation Methods and Ratios involving Individual Life Insurance and Individual Annuities

Category			For the year ended March 31, 2015	For the year ended March 31, 2016
Calculation method	Policies subject to standard policy reserve method	Pure death-protection insurance	Net level premium reserve method	Net level premium reserve method
		Mixed insurance		
		Pure endowment insurance		
		Annuities		
	Policies not subject to standard policy reserve method	Pure death-protection insurance	Net level premium reserve method	Net level premium reserve method
		Mixed insurance		
		Pure endowment insurance		
		Annuities		
Ratio of "amount of the company's policy reserve (excluding contingency reserve)" to "policy reserves required by regulatory standards"			100.1%	100.1%

Notes:

1. The calculating methods and ratios are set for individual life insurance and individual annuities. The concept of accumulation method is not targeted at policy reserves for group life insurance and group annuities, so these insurance policies are not included.
2. The above ratios indicate the amounts of the company's policy reserves (excluding contingency reserve) to the required premium reserves and unearned premiums calculated by (a) the method laid down in the Ministry of Finance Public Notice No. 48 of 1996 for policies to which the standard policy reserve method is applied, and (b) the net level premium reserve method for policies to which the standard policy reserve method is not applied.