

Summary Information on Sony Life's Financial Results
for the Year Ended March 31, 2015

<Contents>

1. Key Performance Results	P.2
2. Policy Amount in Force by Insurance Function as of March 31, 2015	P.4
3. Example of Policyholder Dividend, based on Figures for the Year Ended March 31, 2015	P.5
4. Status of Investment Assets (General Account) for the Year Ended March 31, 2015	P.6
5. Non-consolidated Balance Sheets	P.14
6. Non-consolidated Statements of Income	P.15
7. Reconciliation to Core Profit and Non-Consolidated Ordinary Profit	P.16
8. Loans by Borrower Category	P.17
9. Risk-monitored Loans	P.17
10. Solvency Margin Ratio	P.18
11. Status of Separate Account Assets for the Year Ended March 31, 2015	P.20
12. Consolidated Summary	P.21

1. Key Performance Results

(1) Policy Amount in Force and New Policy Amount

Policy amount in force (Number: Thousand, Amount: 100 millions of yen, %)

Category	As of March 31, 2014				As of March 31, 2015			
	Number	% change from March 31, 2013	Amount	% change from March 31, 2013	Number	% change from March 31, 2014	Amount	% change from March 31, 2014
Individual life insurance	6,236	104.6	386,280	103.4	6,552	105.1	403,910	104.6
Individual annuities	94	114.8	4,669	113.1	119	126.5	5,976	128.0
Group life insurance	—	—	14,052	104.4	—	—	14,421	102.6
Group annuities	—	—	551	97.7	—	—	172	31.2

Notes: 1. Policy amounts for individual annuities are equal to the sum of (a) the funds to be held at the time annuity payments commence for policies for which annuity payments have not yet commenced and (b) the amount of policy reserves for which payments have commenced.

2. The policy amount in force for group annuities is equal to the amount of outstanding policy reserves.

New policy amount (Number: Thousand, Amount: 100 millions of yen, %)

Category	For the year ended March 31, 2014						For the year ended March 31, 2015					
	Number	% YoY change	Amount	% YoY change	New policies	Increase from conversion	Number	% YoY change	Amount	% YoY change	New policies	Increase from conversion
Individual life insurance	517	85.3	38,142	86.8	38,142	—	578	111.8	46,257	121.3	46,257	—
Individual annuities	15	117.8	750	129.6	750	—	27	177.0	1,459	194.3	1,459	—
Group life insurance	—	—	51	91.1	51	—	—	—	52	103.7	52	—
Group annuities	—	—	—	—	—	—	—	—	—	—	—	—

Notes: 1. The new policy amount including increase from conversion for individual annuities is equal to the funds held at the time annuity payments commence.

2. The new policy amount for group annuities is equal to the initial premium payment.

(2) Annualized Premiums

Policy amount in force (Millions of yen, %)

Category	As of March 31, 2014		As of March 31, 2015	
	Amount	% change from March 31, 2013	Amount	% change from March 31, 2014
Individual life insurance	680,005	103.9	714,620	105.1
Individual annuities	16,980	111.6	21,107	124.3
Total	696,986	104.0	735,728	105.6
Of which, medical protection, living benefit protection, etc.	167,075	105.3	172,800	103.4

New policies (Millions of yen, %)

Category	For the year ended March 31, 2014		For the year ended March 31, 2015	
	Amount	% YoY change	Amount	% YoY change
Individual life insurance	61,269	86.2	71,795	117.2
Individual annuities	2,723	124.1	4,816	176.9
Total	63,992	87.3	76,612	119.7
Of which, medical protection, living benefit protection, etc.	13,486	73.3	15,285	113.3

Notes: 1. Annualized premiums refer to an amount that is calculated by multiplying individual premium amounts by a coefficient that differs depending on the premium payment methods, thereby converting the figure to a per-year premium. (For lump-sum payment policies, premiums are divided by the number of coverage years.)

2. "Medical protection, living benefit protection and other products" indicates the portion of annualized premiums for medical protection benefits (hospitalization benefits, surgical procedure benefits, etc.) and products with living benefit protection (benefits for specific illness, nursing care benefits, etc.)

(3) Major P/L Items

(Millions of yen, %)

Category	For the year ended March 31, 2014		For the year ended March 31, 2015	
		% YoY change		% YoY change
Income from insurance premiums	960,986	103.8	914,034	95.1
Investment income	212,323	106.3	280,148	131.9
Insurance claims and other payments	327,257	111.3	382,902	117.0
Investment expenses	8,506	72.8	9,727	114.4
Ordinary profit	69,205	92.7	79,665	115.1

(4) Total Assets

(Millions of yen, %)

Category	As of March 31, 2014		As of March 31, 2015	
		% change from March 31, 2013		% change from March 31, 2014
Total assets	6,624,903	111.3	7,301,350	110.2

2. Policy Amount in Force by Insurance Function as of March 31, 2015

(Number: Thousand, Amount: 100 millions of yen)

Category		Individual life insurance		Individual annuities		Group life insurance		Total	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
Death protection	Ordinary death	5,366	385,521	—	—	1,819	14,421	7,185	399,943
	Accidental death	737	65,905	—	—	12	3	750	65,908
	Death protection with other conditions	308	12,794	—	—	—	—	308	12,794
Living protection		1,186	18,388	119	5,976	0	0	1,305	24,365
Hospitalization protection	Accidental hospitalization	2,640	181	—	—	48	0	2,688	181
	Sickness hospitalization	2,640	181	—	—	—	—	2,640	181
	Hospitalization with other conditions	843	72	—	—	—	—	843	72
Disability protection		535	—	—	—	48	—	583	—
Surgery protection		1,680	—	—	—	—	—	1,680	—

Category	Group annuities		Asset-formation insurance, asset-formation annuities		Total	
	Number	Amount	Number	Amount	Number	Amount
Living protection	81	172	—	—	81	172

Category	Medical protection insurance	
	Number	Amount
Hospitalization protection	—	—

Category	Disability insurance	
	Number	Amount
Disability protection	—	—

Notes: 1. The number of new policies for group life insurance products, and group annuity products reflects the total number of insured parties.

2. Of the policy amount in the living protection column, policy amount in force for individual annuities and group life insurance (annuity payment rider) is equal to the sum of (a) the funds to be held at the time annuity payments are to commence for policies for which annuity payments have not yet commenced and (b) the amount of policy reserves for policies for which payments have commenced.

The policy amount in force for group annuity products is the amount of outstanding policy reserves.

3. Figures for hospitalization protection show the daily claims for hospitalization.

3. Example of Policyholder Dividend, based on Figures for the Year Ended March 31, 2015

(1) Standard dividend yields for semi-participating individual life insurance with policyholder dividends every five years

	For the year ended March 31, 2014	For the year ended March 31, 2015
Assumed interest rates of 2.00% or less		
Level-premium	1.55%	1.55%
Lump-sum premium and others	1.20%	1.20%
Assumed interest rates of more than 2.00%		
Level-premium	1.40%	1.40%
Lump-sum premium and others	1.05%	1.05%

(2) Below is an example of policyholder dividends for semi-participating whole life nursing-care insurance (before annuities commence) using figures for the fiscal year ended March 31, 2015.

Example: Semi-participating whole life nursing-care insurance (before nursing care annuity payments commences)

Entered at 30, male, lump-sum payment, 10x death benefit, basic care annuity amount of 0.5 million yen

Contract Date	Assumed interest rate	Years elapsed	Ongoing policy (yen)	Policies to which nursing care applies, ending at death of policyholder (yen)
November 2, 2014	1.00%	1 year	-	7,533
November 2, 2013	1.00%	2 years	-	15,185
November 2, 2012	1.50%	3 years	-	0
November 2, 2011	1.50%	4 years	-	0
November 2, 2010	1.50%	5 years	0	0
November 2, 2009	1.50%	6 years	-	0
November 2, 2008	1.50%	7 years	-	0
November 2, 2007	1.50%	8 years	-	0
November 2, 2006	1.50%	9 years	-	0

Note: 1. The "Policies to which nursing care applies, ending at death of policyholder" column shows the amount receivable for nursing care or upon death. The number of years elapsed is the number through November 2, 2015.

2. The above-stated dividend amount is the sum of the pro-rated dividend amount (policy reserve x dividend participation ratio) and interest through November 2, 2015 (excluding dividends already paid).

Dividend participation ratio = Standard dividend yield - Assumed interest rate

(3) Standard dividend yield on group annuities

The standard dividend yield on group annuities is 1.30%, using figures for the year ended March 31, 2015

Note: Dividend participation is calculated as follows:

Dividend amount = Policy reserve x Dividend participation ratio

Dividend participation ratio = Standard dividend yield - Assumed interest rate

(4) For group annuities and other products, a reserve for policyholders' dividends is accumulated in accordance with each product's characteristics

4. Status of Investment Assets (General Account) for the Fiscal Year Ended March 31, 2015

(1) Status of Investment Assets for the Fiscal Year Ended March 31, 2015

1) Investment Environment

During the fiscal year ended March 31, 2015, the Japanese economy experienced a modest recovery. Economic growth was negative in the first half, as the consumption tax increase prompted a demand backlash, particularly in durable goods, while unseasonable summer weather held down personal consumption. In the second half, an expanded quantitative easing program introduced by the Bank of Japan (BOJ) in October 2014 prompted yen depreciation and a recovery in exports. In addition, falling crude oil prices led to an improved balance of trade, turning economic growth positive.

Real GDP growth, year on year, was a negative 6.4% for the April–June quarter, followed by negative 2.6% in the July–September quarter. Economic growth turned positive thereafter, at 1.5% for the October–December quarter, and is estimated at a positive 2.26% for the January–March quarter.

The Japanese bond market was affected significantly by the BOJ's expansion of quantitative easing in October 2014. The BOJ announced plans to expand the monetary base and increase holdings of long-term Japanese government bonds (JGBs) and exchange-traded funds (ETFs) and to extend its average holding period for long-term JGBs to around 7–10 years. The market responded to the introduction of these policies with growing concern about liquidity, which prompted greater fluctuation in bond yields. Yields on 10-year JGBs, an indicator of long-term interest rates, fell to 0.201% at one point at the end of October 2014 following increased quantitative easing. Yields turned back upward after that point, heading to 0.405% as of March 31, 2015 (down 0.237 percentage point year on year).

Stock market performance was up substantially. Stock prices remained firm throughout the year on rising corporate performance and expectations of growing shareholder returns. The BOJ's increased quantitative easing measures at the end of October 2014, combined with investment asset reallocations by the Government Pension Investment Fund and other public pension funds buoyed expectations of share purchases, driving up stock prices. As of March 31, 2015, the Nikkei Stock Average was ¥19,206.99, up ¥4,379.16 from its level on March 31, 2014.

On foreign exchange markets, the yen continued to depreciate. In the first half of the year, movement against the U.S. dollar centered in a tight range around ¥103 against the dollar. Yen depreciation picked up pace, however, following the BOJ's increased quantitative easing in October 2014, pushing the exchange rate down to ¥121.46 to the U.S. dollar at one point in December. Thereafter, observations of a rise in U.S. interest rates, falling commodity prices and the introduction of quantitative easing in Europe caused the yen–dollar exchange rate to seesaw. As of March 31, 2015, the yen was trading at ¥120.13 to the U.S. dollar, depreciating ¥16.9 from ¥103.23, its level one year earlier.

2) Investment Policy

Our investment policy is based on asset liability management (ALM), a strategy stemming from an understanding of the characteristics of insurance liabilities and prioritizing investments in assets that have corresponding characteristics. Specifically, as life insurance policies represent long-term liabilities, we invest primarily in ultralong-term JGBs that have a long term remaining until maturity. This approach allows us to appropriately control the risks associated with interest rate fluctuations on insurance liabilities. Meanwhile, we limit our investments in risky investments such as equities.

3) Results of Investment

As of March 31, 2015, general account assets totaled ¥6,508.0 billion, up 8.8%, or ¥523.6 billion, from a year earlier. Within general account assets, domestic bond investment totaled ¥5,606.8 billion (accounting for 86.2% of total general account assets), foreign bonds ¥105.5 billion (1.6%), Japanese stocks ¥42.4 billion (0.7%), monetary trusts ¥313.2 billion (4.8%), policy loans ¥162.3 billion (2.5%), real estate ¥117.7 billion (1.8%), and cash and cash deposits and call loans ¥56.8 billion (0.9%).

(2) Portfolio of General Account Assets

(Millions of yen, %)

Category	As of March 31, 2014		As of March 31, 2015	
	Amount	%	Amount	%
Cash and deposits, call loans	32,617	0.5	56,818	0.9
Securities repurchased under resale agreements	—	—	—	—
Pledged money for bond borrowing transaction	—	—	—	—
Monetary claims purchased	—	—	—	—
Securities under proprietary accounts	—	—	—	—
Monetary trusts	305,346	5.1	313,276	4.8
Securities	5,334,049	89.1	5,783,292	88.9
JGBs, other bonds	5,190,065	86.7	5,606,885	86.2
Japanese stocks	33,205	0.6	42,496	0.7
Foreign securities	106,752	1.8	131,627	2.0
Bonds	79,835	1.3	105,556	1.6
Stocks, etc.	26,916	0.4	26,070	0.4
Other securities	4,026	0.1	2,283	0.0
Loans	154,219	2.6	162,399	2.5
Real estate	66,532	1.1	117,764	1.8
Deferred tax assets	13,643	0.2	—	—
Other assets	78,173	1.3	74,722	1.1
Reserve for possible loan losses	(242)	(0.0)	(268)	(0.0)
Total	5,984,341	100.0	6,508,006	100.0
Foreign-currency denominated assets	58,195	1.0	82,158	1.3

Note: Amount for real estate is equivalent to the total amount of land, buildings and construction in progress.

(3) Changes in General Account Assets by Categories

(Millions of yen)

Category	For the year ended March 31, 2014	For the year ended March 31, 2015
Cash and deposits, call loans	(70,704)	24,201
Securities repurchased under resale agreements	—	—
Pledged money for bond borrowing transaction	—	—
Monetary claims purchased	—	—
Securities under proprietary accounts	—	—
Monetary trusts	(775)	7,929
Securities	650,301	449,242
JGBs, other bonds	629,017	416,819
Japanese stocks	2,099	9,290
Foreign securities	19,323	24,875
Bonds	17,812	25,721
Stocks, etc.	1,510	(845)
Other securities	(138)	(1,743)
Loans	9,114	8,180
Real estate	(3,769)	51,231
Deferred tax assets	(80)	(13,643)
Other assets	(1,864)	(3,451)
Reserve for possible loan losses	(6)	(26)
Total	582,215	523,665
Foreign-currency denominated assets	16,438	23,963

Note: Amount for real estate is equivalent to the total amount of land, buildings and construction in progress.

(4) Investment Income

(Millions of yen)

Category	For the year ended March 31, 2014	For the year ended March 31, 2015
Interest income and dividends	122,160	133,592
Interest income from deposit	0	0
Interest income and dividends from securities	106,187	117,276
Interest income from loans	5,691	5,921
Income from real estate for rent	10,250	10,327
Other income from interests and dividends	31	66
Gains on securities under proprietary accounts	—	—
Income from monetary trusts, net	5,311	5,283
Income from trading securities, net	—	507
Gains on sale of securities	773	8,899
Gains on sale of JGBs, other bonds	1	7,601
Gains on sale of Japanese stocks	673	1,298
Gains on sale of foreign securities	98	—
Other	—	—
Gains on redemption of securities	2	1
Gains on derivatives, net	172	—
Foreign exchange gains, net	1,183	5,068
Reversal of reserve for possible loan losses	—	—
Other investment income	47	7
Total	129,652	153,359

(5) Investment Expenses

(Millions of yen)

Category	For the year ended March 31, 2014	For the year ended March 31, 2015
Interest expense	48	31
Losses on securities under proprietary accounts	—	—
Losses from monetary trusts, net	—	—
Losses on trading securities, net	—	—
Losses on sale of securities	528	0
Losses on sale of JGBs, other bonds	—	0
Losses on sale of Japanese stocks	487	—
Losses on sale of foreign securities	41	—
Other	—	—
Devaluation losses on securities	—	—
Devaluation losses on JGBs, other bonds	—	—
Devaluation losses on Japanese stocks	—	—
Devaluation losses on foreign securities	—	—
Other	—	—
Losses on redemption of securities	—	0
Losses on derivatives, net	—	2,099
Foreign exchange losses	—	—
Provision for reserve for possible loan losses	6	32
Write-off of loans	—	—
Depreciation of real estate for rent and others	2,077	1,931
Other investment expenses	5,845	5,630
Total	8,506	9,727

(6) Investment Efficiency

(i) Investment yield by type of asset

(%)

Category	For the year ended March 31, 2014	For the year ended March 31, 2015
Cash and deposits, call loans	0.05	0.06
Securities repurchased under resale agreements	-	-
Pledged money for bond borrowing transaction	-	-
Monetary claims purchased	-	-
Securities under proprietary accounts	-	-
Monetary trusts	1.98	1.97
Securities	2.18	2.40
JGBs, other bonds	2.06	2.17
Japanese stocks	2.22	3.35
Foreign securities	8.30	12.69
Loans	3.80	3.74
Real estate	5.65	4.39
Total	2.20	2.36
Overseas investment	8.19	12.57

Notes: 1. The denominator of investment yield calculation is a daily averaged carrying amount, while the numerator is investment income minus investment expenses.

2. Valuation gains for Article 112 of Insurance Law is not accounted for.

3. Yield on overseas investment is a total of foreign-currency-denominated assets and yen-denominated assets.

(ii) Valuation gains (losses) on trading-purpose securities

(Millions of yen)

Category	As of March 31, 2014		As of March 31, 2015	
	Balance sheet amount	Net valuation gains (losses) recorded in income	Balance sheet amount	Net valuation gains (losses) recorded in income
Trading-purpose securities	-	-	1,062	40

Note: The chart above includes trading-purpose securities in "monetary trusts" etc.

(iii) Fair Value Information on Securities

a. Fair value information on securities with market value (except trading-purpose securities)

(Millions of yen)

Category	As of March 31, 2014					As of March 31, 2015				
	Carrying amount	Fair value	Net unrealized gains (losses)			Carrying amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses				Unrealized gains	Unrealized losses	
Held-to-maturity securities	4,409,662	4,839,983	430,320	430,394	73	4,878,792	5,718,258	839,466	839,567	101
Policy reserve matching bonds	-	-	-	-	-	-	-	-	-	-
Stocks of subsidiaries and affiliated companies	-	-	-	-	-	-	-	-	-	-
Available-for-sale securities	1,065,514	1,189,899	124,384	124,420	35	1,007,822	1,176,698	168,875	168,984	108
JGBs, other bonds	1,035,912	1,146,757	110,844	110,866	22	974,613	1,120,126	145,512	145,512	-
Japanese stocks	12,236	21,205	8,968	8,972	3	13,421	29,496	16,075	16,075	-
Foreign securities	15,891	19,403	3,511	3,521	10	19,451	26,412	6,961	7,069	108
Bonds	15,891	19,403	3,511	3,521	10	19,451	26,412	6,961	7,069	108
Stocks, etc.	-	-	-	-	-	-	-	-	-	-
Other securities	1,474	2,533	1,059	1,059	-	336	663	326	326	-
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-
Total	5,475,177	6,029,882	554,705	554,814	109	5,886,614	6,894,956	1,008,341	1,008,551	210
JGBs, other bonds	5,385,143	5,913,448	528,305	528,327	22	5,775,323	6,736,583	961,259	961,361	101
Japanese stocks	12,236	21,205	8,968	8,972	3	13,421	29,496	16,075	16,075	-
Foreign securities	76,323	92,695	16,371	16,455	84	97,533	128,214	30,680	30,788	108
Bonds	76,323	92,695	16,371	16,455	84	97,533	128,214	30,680	30,788	108
Stocks, etc.	-	-	-	-	-	-	-	-	-	-
Other securities	1,474	2,533	1,059	1,059	-	336	663	326	326	-
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-

Notes: 1. The above table includes assets which are permitted to be treated as equivalent to securities defined in the Financial Instruments and Exchange Law of Japan.

2. Carrying amount and net unrealized gains (losses) on monetary trusts, including items other than trading-purpose securities, amounted to ¥268,742 million and ¥45,208 million.

3. Carrying amount represents the amount after deductions for depreciable costs and impairment losses, before mark-to-market.

b. Carrying amounts of the securities without market value

(Millions of yen)

Category	As of March 31, 2014	As of March 31, 2015
Held-to-maturity securities	-	-
Unlisted foreign bonds	-	-
Others	-	-
Policy reserve matching bonds	-	-
Stocks of subsidiaries and affiliated companies	16,000	18,500
Available-for-sale securities	17,289	14,492
Unlisted Japanese stocks (except OTC stocks)	-	-
Unlisted foreign stocks (except OTC stocks)	823	663
Unlisted foreign bonds	-	-
Others	16,466	13,828
Total	33,289	32,992

c. Fair value information consisting of that stated in the previous table-a and foreign exchange and other gains (losses) for table-b as follows:

(Millions of yen)

Category	As of March 31, 2014					As of March 31, 2015				
	Carrying amount	Fair value	Net unrealized gains (losses)			Carrying amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses				Unrealized gains	Unrealized losses	
Held-to-maturity securities	4,409,662	4,839,983	430,320	430,394	73	4,878,792	5,718,258	839,466	839,567	101
Policy reserve matching bonds	-	-	-	-	-	-	-	-	-	-
Stocks of subsidiaries and affiliated companies	16,000	16,000	-	-	-	18,500	18,500	-	-	-
Available-for-sale securities	1,082,804	1,214,309	131,504	131,986	481	1,022,315	1,198,889	176,574	177,188	614
JGBs, other bonds	1,035,912	1,146,757	110,844	110,866	22	974,613	1,120,126	145,512	145,512	-
Japanese stocks	12,236	21,205	8,968	8,972	3	13,421	29,496	16,075	16,075	-
Foreign securities	16,714	21,129	4,414	4,424	10	20,115	28,488	8,373	8,482	108
Bonds	15,891	19,403	3,511	3,521	10	19,451	26,412	6,961	7,069	108
Stocks, etc.	823	1,725	902	902	-	663	2,076	1,412	1,412	-
Other securities	17,940	25,217	7,277	7,723	446	14,165	20,778	6,613	7,118	505
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-
Total	5,508,467	6,070,292	561,825	562,381	555	5,919,607	6,935,647	1,016,040	1,016,756	715
JGBs, other bonds	5,385,143	5,913,448	528,305	528,327	22	5,775,323	6,736,583	961,259	961,361	101
Japanese stocks	24,236	33,205	8,968	8,972	3	26,421	42,496	16,075	16,075	-
Foreign securities	81,146	98,420	17,273	17,357	84	103,697	135,790	32,092	32,201	108
Bonds	76,323	92,695	16,371	16,455	84	97,533	128,214	30,680	30,788	108
Stocks, etc.	4,823	5,725	902	902	-	6,163	7,576	1,412	1,412	-
Other securities	17,940	25,217	7,277	7,723	446	14,165	20,778	6,613	7,118	505
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-

(iv) Fair value information on monetary trusts

(Millions of yen)

Category	As of March 31, 2014					As of March 31, 2015				
	Balance sheet amount	Fair value	Net unrealized gains (losses)			Balance sheet amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses	Unrealized gains			Unrealized losses		
Monetary trusts	305,346	305,346	—	—	—	313,276	313,276	—	—	—

Note: The table above includes ¥50 million of jointly invested monetary trusts.

Monetary trusts for investment

(Millions of yen)

Category	As of March 31, 2014		As of March 31, 2015	
	Balance sheet amount	Net valuation gains (losses) recorded income	Balance sheet amount	Net valuation gains (losses) recorded income
Monetary trusts for investment	—	—	—	—

Monetary trusts for held-to-maturity and policy reserve matching and other monetary trusts

(Millions of yen)

Category	As of March 31, 2014					As of March 31, 2015				
	Carrying amount	Fair value	Net unrealized gains (losses)			Carrying amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses	Unrealized gains			Unrealized losses		
Monetary trusts for held-to-maturity	—	—	—	—	—	—	—	—	—	—
Monetary trusts for policy reserve matching	—	—	—	—	—	—	—	—	—	—
Other monetary trusts	268,042	305,296	37,253	37,253	—	268,017	313,225	45,208	45,208	—

Note: Monetary trusts includes cash and call loans, etc. held in monetary trusts.

5. Non-consolidated Balance Sheets

(Millions of yen)

	As of	As of		As of	As of
	March 31, 2014	March 31, 2015		March 31, 2014	March 31, 2015
	Amount	Amount		Amount	Amount
Assets:			Liabilities:		
Cash and deposits	15,827	16,535	Policy reserves and others	6,152,574	6,756,882
Cash	4	1	Reserve for outstanding claims	24,702	25,449
Deposits	15,823	16,534	Policy reserves	6,123,633	6,727,241
Call loans	34,628	71,234	Reserve for policyholders' dividends	4,237	4,191
Monetary trusts	305,346	313,276	Due to agencies	2,169	2,450
Securities	5,954,716	6,543,703	Due to reinsurers	567	585
(Japanese government bonds)	5,316,110	5,742,140	Other liabilities	32,812	45,619
(Japanese municipal bonds)	3,869	2,060	Accrued income tax	8,702	16,742
(Japanese corporate bonds)	38,746	28,664	Other payables	1,213	1,412
(Japanese stocks)	70,442	92,564	Accrued expenses	13,566	15,399
(Foreign securities)	342,187	451,613	Unearned income	939	953
(Other securities)	183,359	226,659	Deposits received	823	1,783
Loans	154,219	162,399	Deposits received for guarantee	5,058	5,076
Policy loans	154,180	162,397	Derivative liabilities	—	728
Commercial loans	38	2	Lease obligations	21	16
Tangible fixed assets	67,100	118,232	Asset retirement obligations	654	665
Land	30,103	83,007	Policy suspense and other suspense	1,832	2,842
Buildings	36,429	34,757	Reserve for employees' retirement benefits	25,389	19,725
Leased assets	19	15	Reserve for directors' retirement benefits	66	91
Other tangible fixed assets	548	452	Reserve for price fluctuations	41,556	42,845
Intangible fixed assets	23,869	21,590	Reserve for price fluctuations	41,556	42,845
Software	23,859	21,580	Deferred tax liabilities	—	120
Other intangible fixed assets	9	9	Deferred tax liabilities on land revaluation	536	503
Due from reinsurers	138	181	Total Liabilities	6,255,673	6,868,824
Other assets	53,787	58,521	Net Assets:		
Other receivable	30,954	33,791	Common stock	70,000	70,000
Prepaid expenses	1,532	1,220	Capital surplus	5,865	5,865
Accrued income	16,600	17,059	Capital reserve	5,865	5,865
Money on deposits	4,182	4,061	Retained earnings	211,461	240,028
Initial margins of futures markets	—	813	Earned reserve	18,138	22,128
Variation margins of futures markets	—	867	Other retained earnings	193,323	217,900
Derivatives	—	248	Unappropriated retained earnings	193,323	217,900
Advance payments	400	373	Total shareholders' equity	287,327	315,893
Other	117	85	Net unrealized gains on other securities, net of taxes	83,416	118,113
Prepaid pension costs	1,867	2,295	Land revaluation, net of taxes	(1,513)	(1,480)
Deferred tax assets	13,643	—	Total valuation and translation adjustments	81,903	116,632
Reserve for possible loan losses	(242)	(268)	Total Net Assets	369,230	432,526
Reserve for possible investment losses	—	(6,352)	Total Liabilities and Net Assets	6,624,903	7,301,350
Total Assets	6,624,903	7,301,350			

6. Non-consolidated Statements of Income

(Millions of yen)

	For the year ended March 31, 2014	For the year ended March 31, 2015
Ordinary Revenues	1,197,109	1,223,827
Income from insurance premiums	960,986	914,034
Insurance premiums	959,660	912,497
Ceded reinsurance commissions	1,325	1,537
Investment income	212,323	280,148
Interest income and dividends	122,160	133,592
Interest income from deposits	0	0
Interest income and dividends from securities	106,187	117,276
Interest income from loans	5,691	5,921
Rent revenue from real estate	10,250	10,327
Other interest income and dividends	31	66
Income from monetary trusts, net	5,311	5,283
Gains on trading securities	—	507
Gains on sale of securities	773	8,899
Gains on redemption of securities	2	1
Gains on derivatives, net	172	—
Foreign exchange gains, net	1,183	5,068
Other investment income	47	7
Gains on separate accounts, net	82,670	126,789
Other ordinary income	23,799	29,644
Income for annuity riders	2,151	3,617
Income from deferred payment of claims	17,197	22,154
Other ordinary income	4,451	3,872
Ordinary Expenses	1,127,904	1,144,162
Insurance claims and other payments	327,257	382,902
Insurance claims	77,413	79,622
Annuity payments	10,768	11,280
Insurance benefits	55,510	63,166
Surrender payments	178,402	223,130
Refund to policyholders	3,203	3,675
Reinsurance premiums	1,959	2,027
Provision for policy reserves and others	650,764	604,357
Provision for reserves for outstanding claims	55	746
Provision for policy reserves	650,703	603,607
Interest on policyholders' dividend reserve	5	3
Investment expenses	8,506	9,727
Interest expenses	48	31
Losses on sale of securities	528	0
Losses on redemption of securities	—	0
Losses on derivatives, net	—	2,099
Provision for reserve for possible loan losses	6	32
Depreciation of real estate for rent and others	2,077	1,931
Other investment expenses	5,845	5,630
Operating expenses	113,868	115,603
Other ordinary expenses	27,507	31,571
Payments of deferred claims	10,884	12,184
Taxes	7,981	10,571
Depreciation and amortization	5,064	5,267
Provision for reserve for employees' retirement benefits	3,532	3,523
Provision for reserve for directors' retirement benefits	—	24
Others	44	0
Ordinary Profit	69,205	79,665
Extraordinary Losses	9,389	7,683
Losses on disposal of fixed assets	41	31
Impairment losses	36	10
Provision for reserve for price fluctuations	9,291	1,288
Provision for reserve for price fluctuations	9,291	1,288
Provision for reserve for possible investment losses	—	6,352
Others	19	(—)
Provision for Reserve for Policyholders' Dividends	2,232	2,153
Income Before Income Taxes	57,583	69,828
Income Taxes - current	21,953	27,055
Income Taxes -deferred	△ 1,433	247
Income Taxes -total	20,519	27,303
Net Income	37,063	42,524

7. Reconciliation to Core Profit and Non-consolidated Ordinary Profit

(Millions of yen)

		For the year ended March 31, 2014	For the year ended March 31, 2015
Core Profit	A	72,365	76,505
Capital gains		2,130	14,447
Income from monetary trusts, net		—	—
Income from trading securities, net		—	479
Gains on sale of securities		773	8,899
Gains on derivatives, net		172	—
Foreign exchange gains, net		1,183	5,068
Other capital gains		—	—
Capital losses		949	6,011
Losses on monetary trusts, net		—	—
Losses on trading securities, net		—	—
Losses on sale of securities		528	0
Devaluation losses on securities		—	—
Losses on derivatives, net		—	2,099
Foreign exchange losses, net		—	—
Other capital losses		420	3,910
Net capital gains (losses)	B	1,180	8,435
Core profit plus net capital gains (losses)	A+B	73,545	84,940
Other one-time gains		—	—
Gains from reinsurance		—	—
Reversal of contingency reserve		—	—
Reversal of specific reserve for possible loans losses		—	—
Others		—	—
Other one-time losses		4,340	5,275
Losses from reinsurance		—	—
Provision for contingency reserve		4,110	5,035
Provision for specific reserve for possible loans losses		6	31
Provision for reserve for loan losses from borrowers in specific foreign countries		—	—
Write-off of loans		—	—
Others		223	207
Net other one-time gains (losses)	C	(4,340)	(5,275)
Ordinary Profit	A+B+C	69,205	79,665

Notes: 1. Core profit for the fiscal year ended March 31, 2015 (A) includes income gains of ¥5,283 million in income from monetary trusts and interest income and dividends of ¥28 million in income from trading securities, net; other capital gains include provision of policy reserves and others of ¥3,693 million for currency market fluctuations of products dominated in foreign currencies and impairment losses of ¥217 million from investment partnership; "Others" of other one-time losses included provision of additional policy reserve of ¥207 million.

2. Core profit for the fiscal year ended March 31, 2014 (A) includes income gains of ¥5,311 million in income from monetary trusts; other capital losses include provision of policy reserves and others of ¥227 million for currency market fluctuations of products dominated in foreign currencies; impairment losses of ¥193 million from investment partnership; "Others" of other one-time losses included provision of additional policy reserve of ¥223 million.

8. Loans by Borrower Category

(Millions of yen)

Category	As of March 31, 2014	As of March 31, 2015
Bankrupt and quasi-bankrupt loans	—	—
Doubtful loans	—	—
Sub-standard loans	—	—
Sub-total	—	—
[] % to total	[—]	[—]
Normal loans	156,815	165,075
Total	156,815	165,075

- Notes: 1. Bankrupt and quasi-bankrupt loans are loans to borrowers who are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings and other borrowers in serious financial difficulties.
2. Doubtful loans are loans to obligors (other than bankrupt and quasi-bankrupt obligors) with deteriorated financial condition and results of operations from which it is unlikely that the principal and interest on the loans will be recovered.
3. Sub-standard loans are loans on which principal and/or interests are past due for three months or more and loans with a concessionary interest rate, as well as loans with renegotiated conditions in favor of the borrower, including renegotiated schedule and/or waivers, in each case, other than the loans described in notes 1. and 2. above.
4. Normal loans are all other loans.

9. Risk-monitored Loans

Not applicable

10. Solvency Margin Ratio (Current Standard)

(Millions of yen)

Category	As of March 31, 2014	As of March 31, 2015
Total solvency margin (A)	954,157	1,078,363
Common stock, etc.	274,027	301,193
Reserve for price fluctuations	41,556	42,845
Contingency reserve	63,671	68,707
General reserve for possible loan losses	0	0
Net unrealized gains on other securities (before taxes) multiplied by 90% if gains or 100% if losses	118,354	158,917
Net unrealized gains on real estate multiplied by 85% if gains or 100% if losses	75	15,325
Amount excluded from deferred tax assets	—	—
Unallotted portion of reserve for policyholders' dividends	174	212
Deferred tax assets	78,868	81,201
Excess of the amount equivalent to policy reserve under Zillmer method	400,056	429,392
Subordinated debt	—	—
The portion of the excess amount of policy reserves based on Zillmer method and subordinated debt that is not included in the margin	(20,626)	(16,433)
Deductible items	(2,000)	(3,000)
Total risk $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ (B)	80,904	84,411
Insurance risk R1	22,512	23,045
Third-sector insurance risk R8	8,368	8,422
Assumed interest rate risk R2	29,616	30,138
Minimum guarantee risk R7	12,896	14,373
Asset management risk R3	30,023	31,493
Business management risk R4	2,068	2,149
Solvency margin ratio (A) $\frac{\text{Total solvency margin}}{(1/2) \times \text{Total risk}} \times 100$	2,358.7%	2,555.0%

Notes: 1. The figures were calculated based on provisions in Articles 86 and 87 of the Ordinance for Enforcement of the Insurance of Japan and the Ministry of Finance Public Notice No. 50 of 1996.

2. Minimum guarantee risk was calculated based on the standardized approach.

(Reference)Consolidated Solvency Margin Ratio

Although Sony Life is not required to prepare consolidated financial statements since it does not have any consolidated subsidiaries, Sony Life quarterly discloses consolidated solvency margin ratio which includes its affiliated companies.

(Millions of yen)

Category	As of March 31, 2014	As of March 31, 2015
Total solvency margin (A)	931,256	1,066,059
Common stock, etc.	267,645	299,756
Reserve for price fluctuations	41,556	42,845
Contingency reserve	63,671	68,707
Catastrophe reserve	—	—
General reserve for possible loan losses	0	0
Net unrealized gains on other securities multiplied by 90% if gains or 100% if losses	118,354	158,917
Net unrealized gains on real estate multiplied by 85% if gains or 100% if losses	75	15,325
Total amount of unrecognized actuarial gains and unrecognized past service costs	(2,768)	(1,918)
Amount excluded from deferred tax assets	—	—
Unallocated portion of reserve for policyholders' dividends	174	212
Deferred tax assets	78,868	81,201
Excess amount of policy reserves based on Zillmer method	400,056	429,392
Subordinated debt	—	—
The portion of the excess amount of policy reserves based on Zillmer method and subordinated debt that is not included in the margin	(27,008)	(17,870)
Deductible items	(9,369)	(10,510)
Total risk $\sqrt{(\sqrt{R_1^2 + R_5^2 + R_8 + R_9})^2 + (R_2 + R_3 + R_7)^2 + R_4 + R_6}$ (B)	77,160	80,300
Insurance risk R1	22,512	23,045
Ordinary insurance risk R5	—	—
Major Catastrophe risk R6	—	—
Third-sector insurance risk R8	8,368	8,422
Insurance risk of small-amount short-term insurance providers R9	—	—
Assumed interest rate risk R2	29,616	30,138
Minimum guarantee risk R7	12,896	14,373
Asset management risk R3	26,023	27,118
Business management risk R4	1,988	2,061
Solvency margin ratio $\frac{(A)}{(1/2) \times (B)} \times 100$	2,413.8%	2,655.1%

Notes: 1. The above-stated figures were calculated based on provisions in Articles 86-2 and 88 of the Ordinance for

Enforcement of the Insurance Business Law and FSA Public Notice No. 23 (2011).

2. Minimum guarantee risk was calculated based on the standardized approach.

3. From March 31, 2014, calculations have included the total amount of unrecognized actuarial gains and unrecognized past service costs.

(Figures shown as of March 31, 2013, are in accordance with the previous method.)

11. Status of Separate Account Assets for the Year Ended March 31, 2015

(1) Balance of Separate Account Assets

Assets relating to individual variable life insurance and individual variable annuities are jointly invested at Sony Life.

(Millions of yen)

Category	As of March 31, 2014		As of March 31, 2015	
	Amount		Amount	
Individual variable life insurance and individual variable annuities	640,562		793,344	
Group annuities	-		-	
Total separate account	640,562		793,344	

(2) Status of Individual variable life insurance and individual variable annuities (Separate Account)

(i) Policy amount in force

a) Individual variable life insurance

(Number: Thousand, Amount: Millions of yen)

Category	As of March 31, 2014		As of March 31, 2015	
	Number	Amount	Number	Amount
Variable life insurance (whole life type)	610	7,302,062	685	7,826,857
Variable life insurance (limited term type)	47	164,508	61	222,443
Variable life insurance (term type)	1	45,807	1	44,356
Total	659	7,512,377	748	8,093,657

Note: Amounts include the rider portion.

b) Individual variable annuities

(Number: Thousand, Amount: Millions of yen)

Category	As of March 31, 2014		As of March 31, 2015	
	Number	Amount	Number	Amount
Individual variable annuities	30	161,758	46	252,266

Note: The amount of individual variable annuities is equal to the sum of (a) the funds to be held at the time annuity payments are to commence for policies for which annuity payments have not yet commenced and (b) the amount of policies for which payments have commenced.

(ii) Portfolio of separate account assets in individual variable life insurance and individual variable annuities

Assets relating to individual variable life insurance and individual variable annuities are jointly invested at Sony Life.

(Millions of yen, %)

Category	As of March 31, 2014		As of March 31, 2015	
	Amount	%	Amount	%
Cash and deposits, call loans	17,838	2.8	30,950	3.9
Securities	620,666	96.9	760,411	95.8
JGBs, other bonds	168,661	26.3	165,980	20.9
Japanese stocks	37,237	5.8	50,068	6.3
Foreign securities	235,435	36.8	319,985	40.3
Foreign bonds	51,863	8.1	59,918	7.6
Foreign stocks, etc.	183,571	28.7	260,067	32.8
Other securities	179,332	28.0	224,376	28.3
Loans	—	—	—	—
Other	2,057	0.3	1,982	0.2
Reserve for possible loan losses	—	—	—	—
Total	640,562	100.0	793,344	100.0

(iii) Net investment gains (losses) of separate account assets in individual variable life insurance and individual variable annuities

Assets relating to individual variable life insurance and individual variable annuities are jointly invested at Sony Life.

(Millions of yen, %)

Category	For the year ended March 31, 2014	For the year ended March 31, 2015
Interest income and dividends	11,773	13,175
Gains on sale of securities	16,052	17,275
Gains on redemption of securities	74	16
Valuation gains on securities	143,031	232,096
Foreign exchange gains, net	5,036	8,458
Gains from derivatives, net	—	—
Other investment income	0	—
Losses on sale of securities	680	993
Losses on redemption of securities	141	103
Devaluation losses on securities	92,255	142,989
Foreign exchange losses, net	—	—
Losses from derivatives, net	—	—
Other investment expenses	221	146
Net investment gains (losses)	82,670	126,789

12. Consolidated Summary

Not applicable