

Supplementary Data on Sony Life's Financial Results
for the Year Ended March 31, 2014

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1. Company Total of General Account and Separate Account

(1) Status of Investment Assets (Company Total)

(i) Portfolio of investment assets (company total)

(Millions of yen, %)

Category	As of March 31, 2013		As of March 31, 2014	
	Amount	%	Amount	%
Cash and deposits, call loans	124,461	2.1	50,455	0.8
Securities repurchased under resale agreements	-	-	-	-
Pledged money for bond borrowing transaction	-	-	-	-
Monetary claims purchased	-	-	-	-
Securities under proprietary accounts	-	-	-	-
Monetary trusts	306,122	5.1	305,346	4.6
Securities	5,211,535	87.5	5,954,716	89.9
JGBs, other bonds	4,720,304	79.3	5,358,727	80.9
Japanese stocks	61,884	1.0	70,442	1.1
Foreign securities	275,439	4.6	342,187	5.2
Bonds	106,797	1.8	131,699	2.0
Stocks, etc.	168,641	2.8	210,488	3.2
Other securities	153,906	2.6	183,359	2.8
Loans	145,104	2.4	154,219	2.3
Real estate	70,301	1.2	66,532	1.0
Deferred tax assets	13,724	0.2	13,643	0.2
Other assets	81,736	1.4	80,231	1.2
Reserve for possible loan losses	(235)	(0.0)	(242)	(0.0)
Total	5,952,750	100.0	6,624,903	100.0
Foreign currency denominated assets	230,965	3.9	295,128	4.5

Note: Amount for real estate is equivalent to the total amount of land, buildings and construction in progress.

(ii) Changes in investment assets by category (company total)

(Millions of yen, %)

Category	For the year ended March 31, 2013	For the year ended March 31, 2014
	Amount	Amount
Cash and deposits, call loans	48,352	(74,006)
Securities repurchased under resale agreements	—	—
Pledged money for bond borrowing transaction	—	—
Monetary claims purchased	—	—
Securities under proprietary accounts	—	—
Monetary trusts	17,824	(775)
Securities	666,515	743,181
JGBs, other bonds	594,084	638,422
Japanese stocks	(7,265)	8,558
Foreign securities	45,266	66,748
Bonds	10,371	24,901
Stocks, etc.	34,894	41,846
Other securities	34,429	29,452
Loans	6,195	9,114
Real estate	(2,658)	(3,769)
Deferred tax assets	(13,261)	(80)
Other assets	6,958	(1,505)
Reserve for possible loan losses	(21)	(6)
Total	729,904	672,152
Foreign currency denominated assets	46,972	64,162

Note: Amount for real estate is equivalent to the total amount of land, buildings and construction in progress.

(2) Securities (Company Total)

(i) Valuation gains (losses) on trading-purpose securities (company total)

(Millions of yen)

Category	As of March 31, 2013		As of March 31, 2014	
	Balance sheet amount	Net valuation gains (losses) recorded in income	Balance sheet amount	Net valuation gains (losses) recorded in income
Trading-purpose securities	527,787	70,801	620,666	50,776

Note: The chart above includes trading-purpose securities included in monetary trusts, etc.

(ii) Fair value information on securities (company total)

a. Fair value information on securities with market value (except trading-purpose securities)

(Millions of yen)

Category	As of March 31, 2013					As of March 31, 2014				
	Carrying amount	Fair value	Net unrealized gains (losses)			Carrying amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses				Unrealized gains	Unrealized losses	
Held-to-maturity securities	3,874,232	4,425,970	551,737	551,737	-	4,409,662	4,839,983	430,320	430,394	73
Policy reserve matching bonds	-	-	-	-	-	-	-	-	-	-
Stocks of subsidiaries and affiliated companies	-	-	-	-	-	-	-	-	-	-
Available-for-sale securities	955,999	1,079,296	123,296	123,344	47	1,065,514	1,189,899	124,384	124,420	35
JGBs, other bonds	925,308	1,036,956	111,648	111,648	-	1,035,912	1,146,757	110,844	110,866	22
Japanese stocks	14,760	20,994	6,233	6,281	47	12,236	21,205	8,968	8,972	3
Foreign securities	14,454	18,681	4,226	4,226	-	15,891	19,403	3,511	3,521	10
Bonds	14,454	18,681	4,226	4,226	-	15,891	19,403	3,511	3,521	10
Stocks, etc.	-	-	-	-	-	-	-	-	-	-
Other securities	1,476	2,664	1,188	1,188	-	1,474	2,533	1,059	1,059	-
Money claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-
Total	4,830,232	5,505,267	675,034	675,082	47	5,475,177	6,029,882	554,705	554,814	109
JGBs, other bonds	4,756,200	5,410,686	654,486	654,486	-	5,385,143	5,913,448	528,305	528,327	22
Japanese stocks	14,760	20,994	6,233	6,281	47	12,236	21,205	8,968	8,972	3
Foreign securities	57,795	70,922	13,126	13,126	-	76,323	92,695	16,371	16,455	84
Bonds	57,795	70,922	13,126	13,126	-	76,323	92,695	16,371	16,455	84
Stocks, etc.	-	-	-	-	-	-	-	-	-	-
Other securities	1,476	2,664	1,188	1,188	-	1,474	2,533	1,059	1,059	-
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-

Notes: 1. The above table includes assets which are permitted to be treated as equivalent to securities defined in the Financial Instruments and Exchange Law of Japan.

2. Carrying amount and net unrealized gains (losses) on monetary trusts, including items other than trading-purpose securities, amounted to ¥268,668million and ¥37,253 million.

3. Carrying amount represents the amount after deductions for depreciable costs and impairment losses, before mark-to-market.

b. Carrying amount of the securities without market value

(Millions of yen)

Category	As of March 31, 2013	As of March 31, 2014
Held-to-maturity securities	-	-
Unlisted foreign bonds	-	-
Others	-	-
Policy reserve matching bonds	-	-
Stocks of subsidiaries and affiliated companies	12,607	16,000
Available-for-sale securities	20,372	17,289
Unlisted Japanese stocks (except OTC stocks)	4	-
Unlisted foreign stocks (except OTC stocks)	948	823
Unlisted foreign bonds	-	-
Others	19,419	16,466
Total	32,980	33,289

c. Fair Value Information consisting of that stated in the previous table-a and foreign exchange and other gains (losses) for table-b as follows:

(Millions of yen)

Category	As of March 31, 2013					As of March 31, 2014				
	Carrying amount	Fair value	Net unrealized gains (losses)			Carrying amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses				Unrealized gains	Unrealized losses	
Held-to-maturity securities	3,874,232	4,425,970	551,737	551,737	-	4,409,662	4,839,983	430,320	430,394	73
Policy reserve matching bonds	-	-	-	-	-	-	-	-	-	-
Stocks of subsidiaries and affiliated companies	12,607	12,607	-	-	-	16,000	16,000	-	-	-
Available-for-sale securities	976,372	1,103,708	127,335	128,555	1,219	1,082,804	1,214,309	131,504	131,986	481
JGBs, other bonds	925,308	1,036,956	111,648	111,648	-	1,035,912	1,146,757	110,844	110,866	22
Japanese stocks	14,765	20,998	6,233	6,281	47	12,236	21,205	8,968	8,972	3
Foreign securities	15,403	20,083	4,679	4,679	-	16,714	21,129	4,414	4,424	10
Bonds	14,454	18,681	4,226	4,226	-	15,891	19,403	3,511	3,521	10
Stocks, etc.	948	1,401	452	452	-	823	1,725	902	902	-
Other securities	20,895	25,669	4,774	5,946	1,171	17,940	25,217	7,277	7,723	446
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-
Total	4,863,212	5,542,285	679,073	680,292	1,219	5,508,467	6,070,292	561,825	562,381	555
JGBs, other bonds	4,756,200	5,410,686	654,486	654,486	-	5,385,143	5,913,448	528,305	528,327	22
Japanese stocks	24,872	31,106	6,233	6,281	47	24,236	33,205	8,968	8,972	3
Foreign securities	61,244	74,823	13,578	13,578	-	81,146	98,420	17,273	17,357	84
Bonds	57,795	70,922	13,126	13,126	-	76,323	92,695	16,371	16,455	84
Stocks, etc.	3,448	3,901	452	452	-	4,823	5,725	902	902	-
Other securities	20,895	25,669	4,774	5,946	1,171	17,940	25,217	7,277	7,723	446
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-

(iii) Fair value information on monetary trusts (company total)

(Millions of yen)

Category	As of March 31, 2013					As of March 31, 2014				
	Balance sheet amount	Fair value	Net unrealized gains (losses)			Balance sheet amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses				Unrealized gains	Unrealized losses	
Monetary trusts	306,122	306,122	-	-	-	305,346	305,346	-	-	-

Note: The table above includes ¥50 million of jointly invested monetary trusts.

■ Monetary trusts for investment

(Millions of yen)

Category	As of March 31, 2013		As of March 31, 2014	
	Balance sheet amount	Net valuation gains (losses) recorded in income	Balance sheet amount	Net valuation gains (losses) recorded in income
Monetary trusts for investment	-	-	-	-

■ Monetary trusts for held-to-maturity and policy reserve matching and other monetary trusts

(Millions of yen)

Category	As of March 31, 2013					As of March 31, 2014				
	Carrying amount	Fair value	Net unrealized gains (losses)			Carrying amount	Fair value	Net unrealized gains (losses)		
			Unrealized gains	Unrealized losses				Unrealized gains	Unrealized losses	
Monetary trusts for held-to-maturity	-	-	-	-	-	-	-	-	-	-
Monetary trusts for policy reserve matching	-	-	-	-	-	-	-	-	-	-
Other monetary trusts	267,865	306,071	38,206	38,206	-	268,042	305,296	37,253	37,253	-

(iv) Fair value information on derivative transactions (company total) (Total of figures to which hedge accounting is applied and those not applied)

■ Qualitative Information

(1) Transactions

The principal derivative transactions employed by Sony Life, by purpose, are as follows.

Related to foreign exchange: foreign exchange forward transactions:

(2) Policy on derivative transactions

Sony Life's policy is to conduct derivative transactions to reduce risks related to its holdings of assets and liabilities, and does not engage in speculative derivative transactions.

(3) Transaction purpose

Sony Life conducts derivative transactions to reduce risk related to its holdings of assets and liabilities. The Company does not employ hedge accounting.

(4) Risks

The risk of fluctuations in market value is inherent in derivative transactions employed by the Company. However, as these transactions are conducted primarily to reduce risk related to its holdings of assets and liabilities, the total risk related to derivative transactions and their underlying assets and liabilities is limited. Credit risk is inherent to derivative instruments, but when conducting transactions Sony Life selects parties that it believes pose little risk of default

(5) Risk management systems

Sony Life's balance of derivative transactions is within the limits that Sony Life has set in-house. On transactions conducted by the division in charge of investment, the administrative division receives reports directly from the transaction counterparty. This system enables the administrative division and the investment division to independently determine derivative positions and transaction profits and losses. In addition, the management of risks related to derivative transactions is conducted strictly by the department in charge of supervision. Also, the risk management division regularly reports the overall risk status to the Company's Board of Directors and Management Committee.

(6) Supplementary information related to qualitative information

The Company engages in foreign exchange forward transactions to reduce the exchange rate fluctuation risk related to its holdings of receivables and payables denominated in foreign currencies. Sony Life has confirmed that it is able to offset exchange rate fluctuations to some extent by recognizing derivative gains or losses against underlying owned assets.

■ Quantitative Information

(1) Gains (losses) on derivatives with and without hedge accounting

(Millions of yen)

		As of March 31, 2013					
		Interest-related	Currency-related	Stock-related	Bond-related	Other	Total
Total	Hedge accounting applied	-	-	-	-	-	-
	Hedge accounting not applied	-	(172)	-	-	-	(172)
Total		-	(172)	-	-	-	(172)

		As of March 31, 2014					
		Interest-related	Currency-related	Stock-related	Bond-related	Other	Total
Total	Hedge accounting applied	-	-	-	-	-	-
	Hedge accounting not applied	-	-	-	-	-	-
Total		-	-	-	-	-	-

Note: Valuation gains and losses on derivatives to which hedge accounting is not applied are recorded in the statements of income

(2) Interest-related transactions

Not applicable

(3) Currency-related transactions

(Millions of yen)

Category	Items	As of March 31, 2013				As of March 31, 2014			
		Contracted value or notional principal amount		Fair value	Valuation gains(losses)	Contracted value or notional principal amount		Fair value	Valuation gains(losses)
		Over 1 year				Over 1 year			
Over-the-counter transaction	Exchange contracts Sold								
		U.S. dollar	1,206	-	(172)	(172)	-	-	-
Total					(172)				(172)

Note: The futures quotation is used for the exchange rate of the end of fiscal year of an exchange contract.

(4) Stock-related transactions

Not applicable

(5) Bond-related transactions

Not applicable

(6) Others

Not applicable

2. General Account Assets

(1) Securities (General Account)

(i) Details of securities (general account)

(Millions of yen, %)

Category	As of March 31, 2013		As of March 31, 2014	
	Amount	%	Amount	%
Japanese government bonds	4,527,332	96.7	5,158,972	96.7
Japanese municipal bonds	3,490	0.1	1,003	0.0
Japanese corporate bonds	30,224	0.6	30,089	0.6
Public corporation bonds	27,108	0.6	27,016	0.5
Japanese stocks	31,106	0.7	33,205	0.6
Foreign securities	87,428	1.9	106,752	2.0
Bonds	62,022	1.3	79,835	1.5
Stocks, etc.	25,406	0.5	26,916	0.5
Other securities	4,164	0.1	4,026	0.1
Total	4,683,747	100.0	5,334,049	100.0

(ii) Balance of securities by remaining period (general account)

(Millions of yen)

Category		Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years (including no fixed maturity)	Total
As of March 31, 2013	Japanese government bonds	3,631	23,197	15,528	-	16,115	4,468,860	4,527,332
	Japanese municipal bonds	2,472	1,018	-	-	-	-	3,490
	Japanese corporate bonds	-	8,373	637	-	-	21,213	30,224
	Japanese stocks	-	-	-	-	-	31,106	31,106
	Foreign securities	1,736	4,393	13,520	7,995	13,401	46,380	87,428
	Bonds	-	-	4,338	2,318	12,024	43,341	62,022
	Stocks, etc.	1,736	4,393	9,182	5,677	1,376	3,039	25,406
	Other securities	-	89	-	1,397	13	2,664	4,164
	Total	7,840	37,071	29,686	9,392	29,531	4,570,224	4,683,747
As of March 31, 2014	Japanese government bonds	10,586	12,297	15,285	-	65,346	5,055,455	5,158,972
	Japanese municipal bonds	1,003	-	-	-	-	-	1,003
	Japanese corporate bonds	6,718	2,058	105	-	1,639	19,566	30,089
	Japanese stocks	-	-	-	-	-	33,205	33,205
	Foreign securities	2,007	7,629	13,045	16,389	3,248	64,432	106,752
	Bonds	-	-	5,099	12,371	1,931	60,432	79,835
	Stocks, etc.	2,007	7,629	7,945	4,017	1,316	4,000	26,916
	Other securities	58	-	1,136	-	297	2,533	4,026
	Total	20,374	21,985	29,574	16,389	70,532	5,175,193	5,334,049

(iii) Fiscal year-end yields on bonds (general account)

(%)

Category	As of March 31, 2013	As of March 31, 2014
JGBs, other bonds	2.11	2.08
Foreign bonds	1.36	3.70

(iv) Japanese stock holdings by industry (general account)

(Millions of yen)

Category		As of March 31, 2013		As of March 31, 2014	
		Amount	%	Amount	%
Fisheries, agriculture and forestry		-	-	-	-
Mining		124	0.4	-	-
Construction		1,388	4.5	1,838	5.5
Manufacturing industries	Food products	326	1.1	554	1.7
	Textiles and clothing	-	-	-	-
	Pulp and paper	-	-	-	-
	Chemicals	444	1.4	750	2.3
	Medicals products	645	2.1	736	2.2
	Oil and coal products	-	-	-	-
	Rubber products	-	-	-	-
	Glass and stone products	-	-	-	-
	Steel	-	-	-	-
	Non-steel metals	270	0.9	357	1.1
	Metal products	-	-	-	-
	Machinery	1,114	3.6	1,153	3.5
	Electric appliances	3,416	11.0	4,150	12.5
	Transportation vehicles	2,544	8.2	2,304	6.9
	Precision machinery	131	0.4	241	0.7
Others	-	-	88	0.3	
Electric and gas utilities		631	2.0	631	1.9
Transportation/Information telecommunications	Ground transportation	807	2.6	1,062	3.2
	Water transportation	-	-	-	-
	Air transportation	-	-	-	-
	Warehouses/transportation	-	-	-	-
	Information/telecommunications	1,786	5.7	3,041	9.2
Commerce	Wholesalers	1,038	3.3	277	0.8
	Retailers	4,613	14.8	1,482	4.5
Financial services/insurance	Banking	-	-	-	-
	Securities and commodity futures trading	-	-	-	-
	Insurance	10,107	32.5	12,000	36.1
	Other financial services	363	1.2	846	2.6
Real estate		-	-	-	-
Service companies		1,349	4.3	1,685	5.1
Total		31,106	100.0	33,205	100.0

Note: Categories of stock holdings by industry are based on the classification by Securities Identification Code Committee of Japan.

(v) Fair value information on derivative transactions (general account) (Total of figures to which hedge accounting is applied and those not applied)

■ Qualitative Information

(1) Transactions

The principal derivative transactions employed by Sony Life, by purpose, are as follows.

Related to foreign exchange: foreign exchange forward transaction:

(2) Policy on derivative transactions

Sony Life's policy is to conduct derivative transactions to reduce risks related to its holdings of assets and liabilities, and does not engage in speculative derivative transactions.

(3) Transaction purpose

Sony Life conducts derivative transactions to reduce risk related to its holdings of assets and liabilities. The Company does not employ hedge accounting.

(4) Risks

The risk of fluctuations in market value is inherent in derivative transactions employed by the Company. However, as these transactions are conducted primarily to reduce risk related to its holdings of assets and liabilities, the total risk related to derivative transactions and their underlying assets and liabilities is limited. Credit risk is inherent to derivative instruments, but when conducting transactions Sony Life selects parties that it believes pose little risk of default.

(5) Risk management systems

Sony Life's balance of derivative transactions is within the limits that Sony Life has set in-house. On transactions conducted by the division in charge of investment, the administrative division receives reports directly from the transaction counterparty. This system enables the administrative division and the investment division to independently determine derivative positions and transaction profits and losses. In addition, the management of risks related to derivative transactions is conducted strictly by the department in charge of supervision. Also, the risk management division regularly reports the overall risk status to the Company's Board of Directors and Management Committee.

(6) Supplementary information related to qualitative information

The Company engages in foreign exchange forward transactions to reduce the exchange rate fluctuation risk related to its holdings of receivables and payables denominated in foreign currencies. Sony Life has confirmed that it is able to offset exchange rate fluctuations to some extent by recognizing derivative gains or losses against underlying owned assets.

■ Quantitative Information

(1) Gains (losses) on derivatives with and without hedge accounting

(Millions of yen)

		As of March 31, 2013					
		Interest-related	Currency-related	Stock-related	Bond-related	Other	Total
	Hedge accounting applied	-	-	-	-	-	-
	Hedge accounting not applied	-	(172)	-	-	-	(172)
Total		-	(172)	-	-	-	(172)
		As of March 31, 2014					
	Hedge accounting applied	-	-	-	-	-	-
	Hedge accounting not applied	-	-	-	-	-	-
Total		-	-	-	-	-	-

Note: Valuation gains and losses on derivatives to which hedge accounting is not applied are recorded in the statements of income.

(2) Interest-related transactions

Not applicable

(3) Currency-related transactions

(Millions of yen)

Category	Items	As of March 31, 2013				As of March 31, 2014			
		Contracted value or notional principal amount		Fair value	Valuation gains(losses)	Contracted value or notional principal amount		Fair value	Valuation gains(losses)
		Over 1 year				Over 1 year			
Over-the-counter transaction	Exchange contracts								
	Sold	1,206	-	(172)	(172)	-	-	-	-
	U.S. dollar	1,206	-	(172)	(172)	-	-	-	-
Total					(172)				-

Note: The futures quotation is used for the exchange rate of the end of fiscal year of an exchange contract.

(4) Stock-related transactions

Not applicable

(5) Bond-related transactions

Not applicable

(6) Others

Not applicable

(2) Loans (General Account)

(i) Details of loans (general account)

(Millions of yen)

Category	As of March 31, 2013	As of March 31, 2014
Policy Loans	145,019	154,180
Policyholder loans	129,523	138,236
Automatic premium loans	15,495	15,944
Commercial loans	85	38
Others	85	38
Total	145,104	154,219

(3) Overseas Investment (General Account)

(i) Details by assets (general account)

■ Assets denominated in foreign currency (yen amount not fixed)

(Millions of yen, %)

Category	As of March 31, 2013		As of March 31, 2014	
	Amount	%	Amount	%
Foreign bonds	18,681	21.0	36,015	33.6
Foreign stocks	1,401	1.6	1,725	1.6
Cash, deposits and other	21,673	24.4	20,453	19.1
Total	41,756	47.0	58,195	54.3

■ Assets denominated in foreign currency (yen amount fixed)

Not applicable

■ Assets denominated in yen

(Millions of yen, %)

Category	As of March 31, 2013		As of March 31, 2014	
	Amount	%	Amount	%
Loans to borrowers located outside of Japan	-	-	-	-
Yen-denominated foreign bonds and others	47,169	53.0	49,059	45.7
Total	47,169	53.0	49,059	45.7

■ Total

(Millions of yen, %)

Category	As of March 31, 2013		As of March 31, 2014	
	Amount	%	Amount	%
Overseas Investment	88,926	100.0	107,254	100.0

(ii) Foreign-currency-denominated assets by currency (general account)

(Millions of yen, %)

Category	As of March 31, 2013		As of March 31, 2014	
	Amount	%	Amount	%
U.S. dollar	27,360	65.5	45,301	77.8
Euro	5,992	14.4	9,148	15.7
Australian dollar	7,782	18.6	3,270	5.6
British pound	617	1.5	469	0.8
Chinese yuan	2	0.0	3	0.0
New Taiwanese dollar	1	0.0	1	0.0
Total	41,756	100.0	58,195	100.0

(iii) Overseas investments by region (general account)

(Millions of yen, %)

Category	As of March 31, 2013							
	Foreign securities						Loans to borrowers located outside of Japan	
			Bonds		Stocks, etc.			
	Amount	%	Amount	%	Amount	%	Amount	%
North America	18,757	21.5	10,967	17.7	7,790	30.7	-	-
Europe	50,441	57.7	43,341	69.9	7,100	27.9	-	-
Oceania	7,714	8.8	7,714	12.4	-	-	-	-
Asia	-	-	-	-	-	-	-	-
Latin America	10,515	12.0	-	-	10,515	41.4	-	-
Middle East	-	-	-	-	-	-	-	-
Africa	-	-	-	-	-	-	-	-
International organizations	-	-	-	-	-	-	-	-
Total	87,428	100.0	62,022	100.0	25,406	100.0	-	-

Category	As of March 31, 2014							
	Foreign securities						Loans to borrowers located outside of Japan	
			Bonds		Stocks, etc.			
	Amount	%	Amount	%	Amount	%	Amount	%
North America	37,125	34.8	29,742	37.3	7,383	27.4	-	-
Europe	53,980	50.6	46,847	58.7	7,132	26.5	-	-
Oceania	3,246	3.0	3,246	4.1	-	-	-	-
Asia	-	-	-	-	-	-	-	-
Latin America	12,400	11.6	-	-	12,400	46.1	-	-
Middle East	-	-	-	-	-	-	-	-
Africa	-	-	-	-	-	-	-	-
International organizations	-	-	-	-	-	-	-	-
Total	106,752	100.0	79,835	100.0	26,916	100.0	-	-

(4) Real Estate (General Account)

(i) Details of tangible fixed assets (general account)

(Millions of yen)

	Category	Balance at the beginning of the current period	Increase in the current period	Decrease in the current period	Amount of depreciation in the current period	Balance at the end of the current period	Amount of accumulated depreciation	% of accumulated depreciation
For the year ended March 31, 2013	Land	31,469	55	434 [434]	-	31,089	-	-
	Buildings	41,491	401	526 [512]	2,153	39,212	20,734	34.6
	Leased assets	207	-	-	21	185	141	43.3
	Construction in progress	-	-	-	-	-	-	-
	Other tangible fixed assets	511	93	4 [3]	117	482	1,487	75.5
	Total	73,678	549	965 [951]	2,293	70,969	22,363	35.9
For the year ended March 31, 2014	Land	31,089	-	986	-	30,103	-	-
	Buildings	39,212	464	1,118 [31]	2,129	36,429	21,972	37.6
	Leased assets	185	20	171	14	19	0	1.7
	Construction in progress	-	-	-	-	-	-	-
	Other tangible fixed assets	482	216	10 [5]	140	548	1,524	73.6
	Total	70,969	700	2,285 [36]	2,284	67,100	23,497	38.8

Note: Figures in [] in the "Decrease in the current period" describe the amount of impairment losses.

(ii) Balance of real estate and the number of buildings for rent

(Millions of yen, number)

Category	As of March 31, 2013	As of March 31, 2014
Real estate balance	70,301	66,532
For corporate use	3,448	3,442
For rent	66,853	63,090
Number of buildings for rent	4	3

3. Fair Value Information on Separate Account Assets for Individual Variable Life Insurance and Individual Variable Annuities

Assets relating to individual variable life insurance and individual variable annuities are jointly invested at Sony Life.

(1) Valuation Gains (Losses) on Trading-purpose Securities (Separate Account)

(Millions of yen)

Category	As of March 31, 2013		As of March 31, 2014	
	Balance sheet amount	Net valuation gains (losses) recorded in income	Balance sheet amount	Net valuation gains (losses) recorded in income
Trading-purpose securities	527,787	70,801	620,666	50,776

(2) Details of Securities (Separate Account)

(Millions of yen)

Category	Balance sheet amount As of March 31, 2013	Balance sheet amount As of March 31, 2014
Japanese government bonds	159,256	168,661
Japanese stocks	30,778	37,237
Foreign securities	188,010	235,435
Bonds	44,775	51,863
Stocks, etc.	143,235	183,571
Other securities	149,741	179,332
Total	527,787	620,666

(3) Fair Value Information on Monetary Trusts (Separate Account)

Not applicable

(4) Fair Value Information on Derivative Transactions (Separate Account)

Not applicable

4. Other

(1) Key Performance Indicators for Past Five Fiscal Years

(Millions of yen)

	For the year ended March 31, 2010	For the year ended March 31, 2011	For the year ended March 31, 2012	For the year ended March 31, 2013	For the year ended March 31, 2014
Ordinary revenues	881,798	900,091	967,400	1,142,274	1,197,109
Ordinary profit	80,099	73,176	69,436	74,659	69,205
Core profit	64,517	56,295	71,685	80,045	72,365
Net income	46,138	40,220	31,426	42,444	37,063
Common stock Number of shares issued and outstanding	70,000 (70,000 thousand shares)	70,000 (70,000 thousand shares)	70,000 (70,000 thousand shares)	70,000 (70,000 thousand shares)	70,000 (70,000 thousand shares)
Total assets	4,286,540	4,723,332	5,222,846	5,952,750	6,624,903
Of which, separate account assets	373,604	398,124	444,289	550,624	640,562
Policy reserves	3,985,610	4,371,484	4,843,020	5,472,930	6,123,633
Loans	127,599	134,419	138,909	145,104	154,219
Securities	3,539,114	4,017,583	4,545,019	5,211,535	5,954,716
Solvency margin ratio	2,637.3%	2,900.1% [1,720.0%]	1,980.4%	2,281.8%	2,358.7%
Number of employees	5,835	5,921	6,060	6,323	6,547
Policy amount in force	34,598,244	35,947,326	37,345,780	39,124,675	40,500,241
Policy amount in force for group annuities	72,348	58,937	57,811	56,503	55,196

Notes:

1. Policy amount in force is the total of individual life insurance, individual annuities and group life insurance. Policy amount for individual annuities are equal to the sum of (a) the funds to be held at the time annuity payments are commenced for policies for which annuity payments have not yet commenced and (b) the amount of policy reserves for which payments have commenced.
2. Policy amounts in force for group annuity products is equal to the amount of outstanding policy reserves.
3. Cabinet Office Ordinance No.23 of 2010 and FSA Public Notice No. 48 of 2010 prescribe a revision in the methods of calculating total solvency margin and total risk (increasing the strictness of margin inclusion, and making risk measurement stricter and more sensitive). Therefore, the method of calculating solvency margin ratios from the year ended March 31, 2012 to the year ended March 31, 2014 is different from those for the previous fiscal years. The above-stated figure in [1,720.0%] for the year ended March 31, 2011 was calculated on the

(2) Policy Reserves Calculation Methods and Ratios for Individual Life Insurance and Individual Annuities

Category		For the year ended March 31, 2013	For the year ended March 31, 2014	
Calculating method	Policies subject to standard policy reserve method	Pure death-protection insurance	Net level premium reserve method	Net level premium reserve method
		Mixed insurance	Net level premium reserve method	Net level premium reserve method
		Pure endowment insurance	Net level premium reserve method	Net level premium reserve method
		Annuities	Net level premium reserve method	Net level premium reserve method
	Policies not subject to standard policy reserve method	Pure death-protection insurance	Net level premium reserve method	Net level premium reserve method
		Mixed insurance	Net level premium reserve method	Net level premium reserve method
		Pure endowment insurance	Net level premium reserve method	Net level premium reserve method
		Annuities	Net level premium reserve method	Net level premium reserve method
Ratio of "amount of the company's policy reserve (excluding contingency reserve)" to "policy reserve required by regulatory standards"		100.1%	100.1%	

Notes: 1. The calculating methods and the ratios are set for individual life insurance and individual annuities. The concept of accumulation method is not targeted at policy reserve for group life insurance and group annuities, so these insurance policies are not included.

2. The above ratios indicate the amounts of the company's policy reserves (excluding contingency reserve) to the required premium reserves and unearned premiums calculated by (a) the method laid down in the Ministry of Finance Public Notice No. 48 of 1996 for policies to which the standard policy reserve method is applied, and (b) the net level premium reserve method for policies to which the standard policy reserve method is not applied.