

Presentation Material

Consolidated Financial Results for the Six Months Ended September 30, 2009

Sony Financial Holdings Inc. November 16, 2009



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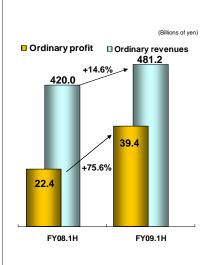
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Highlights of Consolidated Operating Performance for the Six Months Ended September 30, 2009





		FY08.1H	FY09.1H		
	(Billions of yen)		F109.11	Change	
Life insurance	Ordinary revenues	372.1	432.6	+60.5	+16.3%
business	Ordinary profit	20.0	36.3	+16.3	+81.3%
Non-life insurance	Ordinary revenues	30.7	33.9	+3.2	+10.7%
business	Ordinary profit	1.1	1.5	+0.3	+30.3%
Banking business	Ordinary revenues	17.7	15.3	(2.4)	(13.7%)
business	Ordinary profit	1.1	1.4	+0.3	+28.2%
Corporate and elimination	Ordinary revenues	(0.5)	(0.7)	(0.1)	-
elimination	Ordinary profit	0.0	0.0	(0.0)	(26.9%)
	Ordinary Revenues	420.0	481.2	+61.1	+14.6%
Consolidated	Ordinary profit	22.4	39.4	+16.9	+75.6%
	Net income	12.1	23.3	+11.2	+92.0%

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	(Billions of yen)	08.9.30	09.3.31	09.9.30		ge from 3.31
Consolidated	Total assets	5,304.3	5,313.6	5,584.7	+271.0	+5.1%
	Net assets	198.9	204.8	249.9	+45.1	+22.0%

Line item amounts are truncated below ¥100 million; percentage change figures are rounded.

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During the six months ended September 30, 2009, consolidated ordinary revenues grew 14.6% compared with the same period of the previous fiscal year, to ¥481.2 billion. By segment, ordinary revenues from the life insurance business and the non-life insurance business rose 16.3%, to ¥432.6 billion, and 10.7%, to ¥33.9 billion, respectively, while those of the banking business declined 13.7%, to ¥15.3 billion.

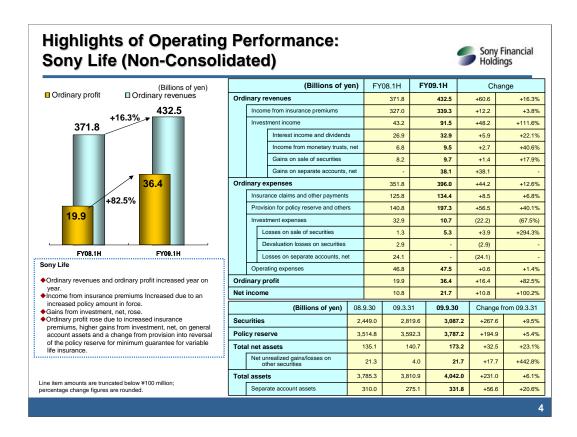
Consolidated ordinary profit increased 75.6% year on year, to ¥39.4 billion. By segment, ordinary profit from the life insurance business, the non-life insurance business and banking business rose 81.3%, to ¥36.3 billion; 30.3%, to ¥1.5 billion, and 28.2%, to ¥ 1.4 billion, respectively.

As a result, consolidated net income increased 92.0% year on year, to ¥23.3 billion.

Highlights of Consolidated Operating Performance for the Six Months Ended September 30, 2009



- Life insurance: Ordinary revenues increased year on year, due to higher income from insurance premiums associated with an increased policy amount in force, as well as increases in investment income boosted by a relatively favorable financial market environment. Ordinary profit rose due primarily to increased insurance premiums, higher gains from investment, net, on general account assets and a change from provision into reversal of policy reserve for minimum guarantee for variable life insurance.
- Non-life insurance: Ordinary revenues increased year on year, owing to increases in net premiums written, reflecting a growing number of its mainstay automobile insurance policies. Ordinary profit increased due mainly to the increase in ordinary revenues and a decline in the net expense ratio.
- Banking business: Despite a decrease in ordinary revenues year on year, affected by global reductions in interest rates, ordinary profit increased, due to increases in net interest income, bolstered primarily by decreases in interest expenses and the growing balance of mortgage loans.
- Consolidated ordinary revenues, ordinary profit, and net income grew year on year, amounted to ¥481.2 billion, up 14.6%; ¥39.4 billion, up 75.6%; and ¥23.3 billion, up 92.0%, respectively.



Highlights of Sony Life's operating performance (on a non-consolidated basis) are shown here.

Sony Life's ordinary revenues increased 16.3% year on year, to ¥432.5 billion, due to higher income from insurance premiums associated with an increased policy amount in force, as well as increases in investment income.

Income from insurance premiums grew 3.8% from the same period of the previous fiscal year, to ¥339.3 billion, associated with a higher policy amount in force. Investment income increased 111.6% year on year, to ¥91.5 billion, due to increases in gains on separate accounts, net, and in interest income and dividends in line with growing balance of ultralong-term bonds.

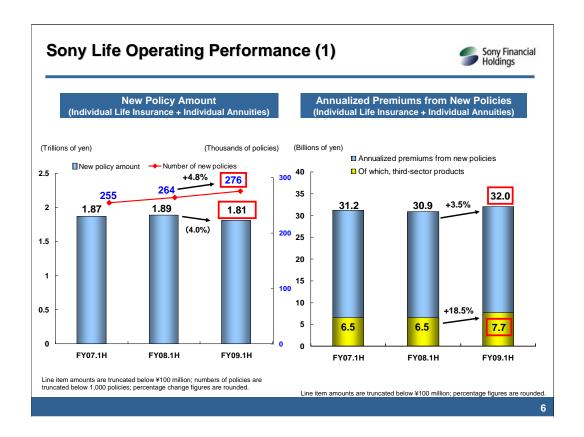
Ordinary expenses increased 12.6% year on year, to ¥396.0 billion, due primarily to increased provision for policy reserve and others associated with favorable investment performance in separate accounts. Investment expenses decreased 67.5% year on year, to ¥10.7 billion, as losses on separate accounts, net, for the same period of the previous fiscal year, turned into gains.

Ordinary profit increased 82.5% year on year, to ¥36.4 billion, due primarily to increased insurance premiums, higher gains from investment, net, on general account assets, and a change from provision into reversal of policy reserve for minimum guarantee for variable life insurance.

As a result, net income increased 100.2% year on year, to ¥21.7 billion.

Overview of Performance: Sony Financial Holdings Sony Life (Non-Consolidated) (Reasons for changes) FY08.1H FY09.1H Change (Billions of yen) Declined due to a decline in sales of variable life 1,894.7 (4.0 %) 1,818.4 New policy amount Lapse and surrender 979.3 1,060.5 +8.3% amount Despite an increase year on year, the lapse and surrender rate decreased compared with 3.67% of the second half fiscal 2008 Lapse and surrender rate 3.11% 3.27% +0.16pt 32,065.4 32,897.5 Policy amount in force +2.6% Annualized premiums from new policies 30.9 32.0 +3.5% Increased substantially in the third sector, owing mainly to favorable sales of cancer hospitalization insurance, launched in April 2009 Of which, third-sector products 6.5 +18.5% Annualized premiums from insurance in force 540.9 558.4 +3.2% Of which, third-sector products 124.5 129.6 +4.1% FY08.1H FY09.1H Change Gains from investment, net (General account) Increased due primarily to increased interest income and dividends and higher gains on sale of securities 34.4 42.6 +23.9% Core profit 16.5 28.5 +72.9% Rose owing to increased interest income and dividends, as well as a change from provision into reversal of the policy reserve for minimum guarantee for variable life insurance Negative spread 10.6 8.8 (17.0%)Notes: 1 Figures for new policy amount, lapse and surrender amount, lapse and surrender rate, policy amount in force, annualized premiums from insurance in force are calculated as the total of individual life insurance and individual annuities. 2 The lapse and surrender rate is calculated without offsetting policies that are reinstated. Line item amounts are truncated below ¥100 million; percentage change figures are rounded.

Here is an overview Sony Life's performance.

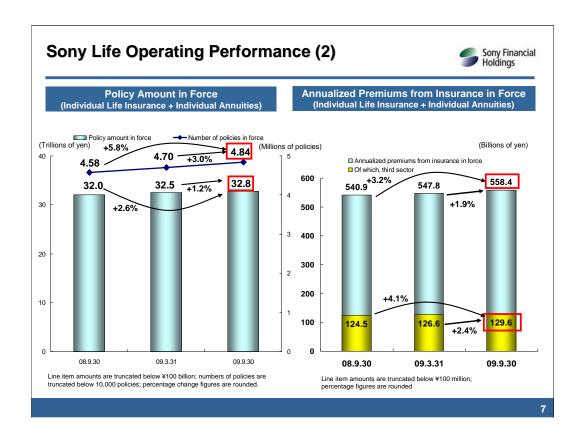


New policy amount for the total of individual life insurance and individual annuities decreased 4.0% from the same period of the previous fiscal year, to ¥1.81 trillion, owing mainly to a decline in sales of variable life insurance. The number of new policies increased 4.8% year on year, to 276 thousand policies.

(Right-hand graph)

Annualized premiums from new policies increased 3.5%, to ¥32.0 billion. Of this amount, the figure for third-sector products was ¥7.7 billion, up 18.5% year on year, owing mainly to favorable sales of cancer hospitalization insurance, which commenced sales in April 2009.

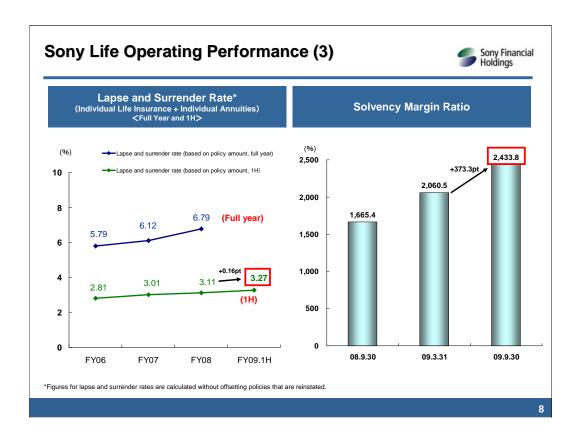
Despite increases in the number and annualized premiums of new policies, the new policy amount decreased. This situation reflected favorable sales of cancer hospitalization insurance, launched in April 2009, which has no new policy amount but are accounted for in terms of the number and annualized premiums of new policies.



Policy amount in force for the total of individual life insurance and individual annuities grew steadily, to ¥32.8 trillion as of September 30, 2009, up 2.6% from September 30, 2008, and up 1.2% from March 31, 2009. The number of policies in force increased 5.8% year on year, and up 3.0% from March 31, 2009, to 4.84 million policies.

(Right-hand graph)

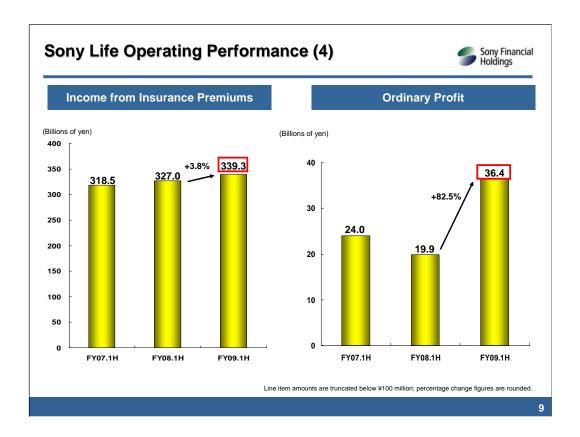
Annualized premiums from total policies as of September 30, 2009, were up 3.2% from September 30, 2008, and up 1.9% from March 31, 2009, totaling ¥558.4 billion. Of this amount, the figure for third-sector products was up 4.1% from September 30, 2008, and up 2.4% from March 31, 2009, to ¥129.6 billion.



The left-hand graph shows the lapse and surrender rate. The lapse and surrender rate for the six months ended September 30, 2009 rose 0.16 percentage points from the same period of the previous fiscal year, to 3.27%. Despite an increase year on year, the lapse and surrender rate decreased compared with 3.67% of the second half fiscal 2008.

(Right-hand graph)

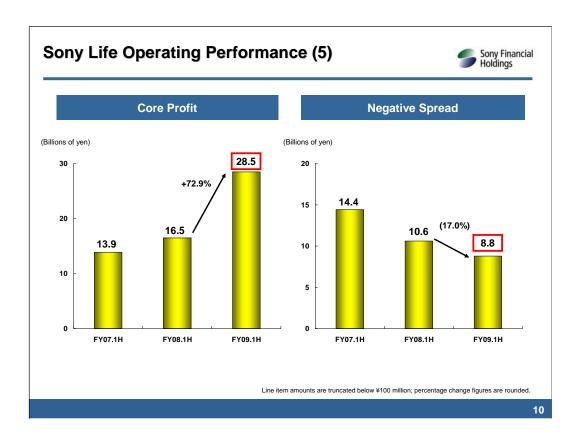
As of September 30, 2009, Sony Life's solvency margin ratio was 2,433.8%, up 373.3 percentage points from March 31, 2009, due to less price fluctuation risk amounts, mainly resulting from reduced holdings of Japanese stocks.



Income from insurance premiums grew 3.8% from the same period of the previous fiscal year, to ¥339.3 billion, associated with a higher policy amount in force.

(Right-hand graph)

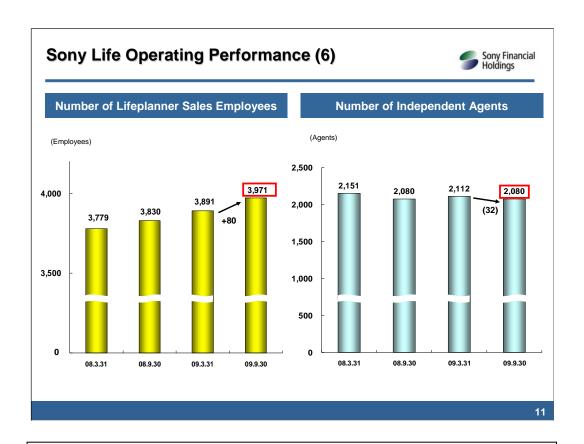
Ordinary profit increased 82.5% year on year, to ¥36.4 billion, due to increased insurance premiums, higher gains from investment, net, on general account assets and a change from provision into reversal of the policy reserve for minimum guarantee on variable life insurance.



Core profit rose 72.9% year on year, to ¥28.5 billion, as a result of an increase in interest income and dividends, as well as a change from provision into reversal of policy reserve for minimum guarantee for variable life insurance.

(Right-hand graph)

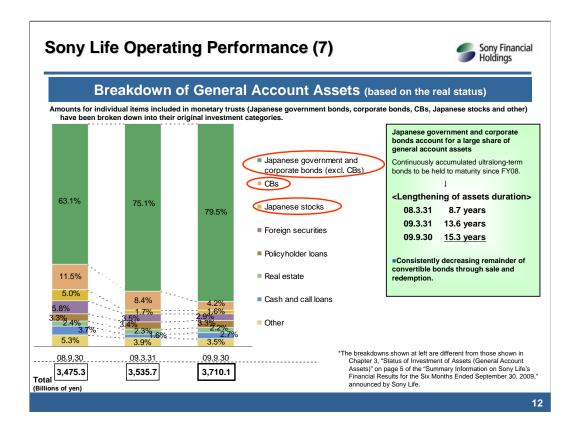
In line with the increase in interest and dividend income, the negative spread narrowed 17.0% year on year, to ¥8.8 billion.



The number of Lifeplanner sales employees as of September 30, 2009, was 3,971, up 80 from March 31, 2009.

(Right-hand graph)

The number of independent agents decreased 32 from March 31, 2009, to 2,080.



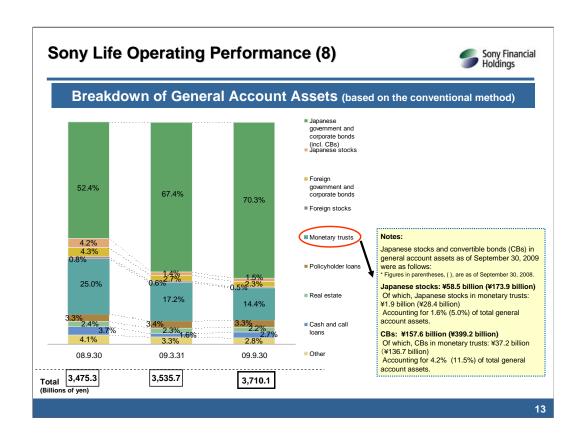
Here is a breakdown of Sony Life's general account assets as of September 30, 2009, compared with those as of September 30, 2008, and March 31, 2009.

Amounts for individual items included in monetary trusts (Japanese government bonds, corporate bonds, CBs, Japanese stocks and other) have been broken down into their original investment categories, aiming at showing the portfolio breakdown based on the real status.

Sony Life strives to continue increasing its investment in ultralong-term bonds, mainly Japanese government and corporate bonds since FY2008. Japanese government and corporate bonds excluding convertible bonds account for 79.5% of general account assets as of September 30, 2009. As a result of lengthening assets duration, it became 15.3 years as of September 30, 2009.

Sony Life strives to continue increasing its investment in ultralong-term bonds. In the second half of this fiscal year, we will maintain this policy.

Please refer to the page 13 for the breakdown based on the conventional method, solely for the convenience for comparison between the former version.



Breakdown of General Account Assets (based on the conventional method)

Sony Life Operating Performance (9)



Net Unrealized Gains/Losses on Available-for-Sale Securities with Market Value

	(Billions of yen)	08.9.30	09.3.31	09.9.30	Change from 09.3.31
gc	panese overnment and orporate bonds	19.0	26.9	44.8	+17.8
	CBs	(19.5)	(21.2)	(2.7)	+18.4
Ja	panese stocks	24.1	1.4	7.7	+6.3
Fo	oreign securities	(12.1)	(3.6)	(1.4)	+2.2
Ot	ther securities	1.9	(0.5)	0.9	+1.5
Тс	otal	33.0	24.2	52.1	+27.9

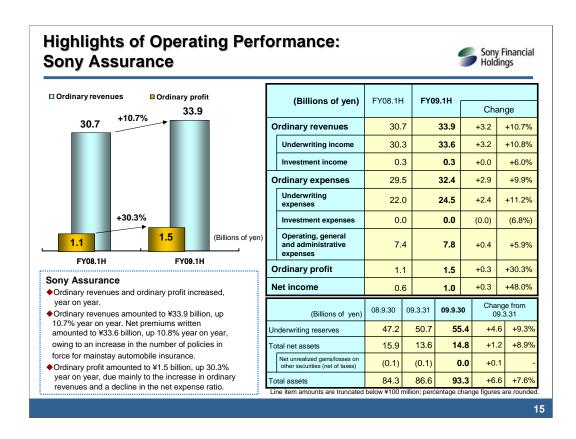
Notes:

1) Line item amounts are truncated below ¥100 million.

2) Amounts above include those categorized as "monetary trusts." but excludes trading-purpose securities and held-to-maturity securities.

3) As of September 30, 2009, the weighted-average fair value of convertible bonds held by Sony Life was ¥96.9. The average remaining period was 2.8 years (In the event that Sony Life executes put options, the average remaining period would be 2.2 years.)

Here, you see net unrealized gains/losses on available-for-sale securities with market value in the general account assets.



Highlights of Sony Assurance's operating performance are shown here.

Sony Assurance posted a 10.7% increase in ordinary revenues compared with the same period of the previous fiscal year, to ¥33.9 billion, due to increased net premiums written, as the number of insurance policies in force grew for strong sales of new policies in its mainstay automobile insurance.

Ordinary profit increased 30.3% year on year, to ¥1.5 billion, owing mainly to the increase in ordinary revenues and a decline in the net expense ratio, resulting in net income of ¥1.0 billion, up 48.0% year on year.

Overview of Performance: Sony Assurance



(Billions of yen)

	FY08.1H	FY09.1H	Change
Direct premiums written	30.1	33.4	+ 10.8%
Net premiums written	30.3	33.6	+ 10.8%
Net losses paid	14.1	16.1	+ 14.6%
Net loss ratio	52.4%	54.0%	+ 1.6pt
Net expense ratio	26.2%	25.2%	(1.0pt)
Combined ratio	78.6%	79.2%	+ 0.6pt

Net expense ratio is equal to the ratio of total underwriting costs to net premiums written.

Net loss ratio is equal to the ratio of net losses paid and loss adjustment expenses to net premiums written.

	08.9.30	9.30 09.3.31 09.9.30	09 9 30	Change from	n 09.3.31
	00.0.00		00.0.00	Number	%
Number of policies in force	1.08 million	1.15 million	1.22 million	+0.07 million	+6.1%
Solvency margin ratio	1,096.5%	993.0%	1,033.6%	-	+40.6pt

The number of policies in force is the total of automobile insurance and medical and cancer insurance, which accounts for 99% of net premiums written.

Line item amounts are truncated below ¥ 100 million; numbers of policies are truncated below 10,000 policies; percentage change figures are rounded.

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Here is an overview of Sony Assurance's performance.					

Sony Assurance's Underwriting Performance by Type of Policy



Net Premiums Written

(Millions of yen)	FY08.1H	FY09.1H	Change
Fire	8	6	(23.0%)
Marine	19	7	(62.3%)
Personal accident	3,430	3,563	+3.9%
Voluntary automobile	26,628	29,752	+11.7%
Compulsory automobile liability	265	291	+ 9.5%
Total	30,351	33,620	+10.8%

Direct Premiums Written

(Millions of yen)	FY08.1H	FY09.1H	Change
Fire	165	137	(16.9%)
Marine	-	-	-
Personal accident	3,284	3,442	+4.8%
Voluntary automobile	26,731	29,868	+11.7%
Compulsory automobile liability	-	-	-
Total	30,181	33,448	+10.8%

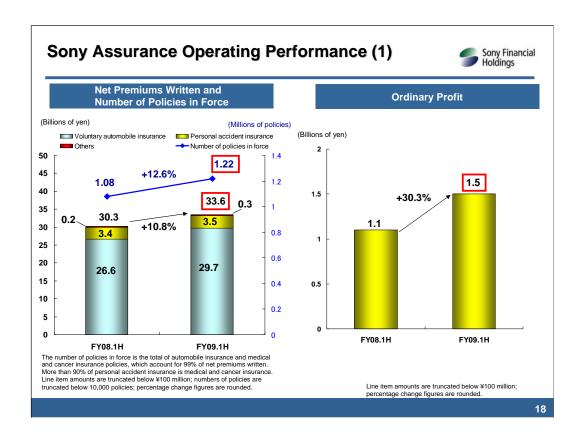
Net losses paid

(Millions of yen)	FY08.1H	FY09.1H	Change
Fire	0	0	+1.5%
Marine	8	1	(82.3%)
Personal accident	619	705	+13.9%
Voluntary automobile	13,256	15,216	+14.8%
Compulsory automobile liability	239	258	+7.6%
Total	14,124	16,181	+14.6%

Line item amounts are truncated below ¥ 1 million; Percentage change figures are rounded.

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This slide shows direct premiums written, net premiums written and net claims paid by type.

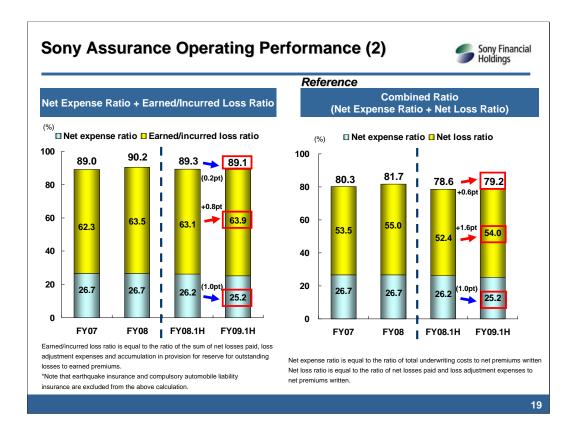


Number of policies in force for the total of automobile insurance and medical and cancer insurance increased steadily, rising 12.6% year on year, to 1.22 million policies.

Net premiums written posted an 10.8% year-on-year increase, to ¥33.6 billion.

(Right-hand graph)

Ordinary profit rose 30.3% year on year, to ¥1.5 billion, owing mainly to the increase in ordinary revenues and a decline in the net expense ratio.



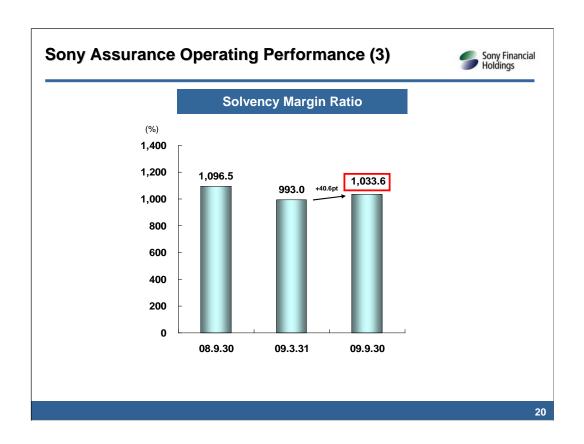
To help you understand the actual condition of Sony Assurance, which is in a growth phase, we show the combined ratio calculated using the earned/incurred loss ratio rather than the net loss ratio. For the six months ended September 30, 2009, the earned/incurred loss ratio increased 0.8 percentage points, to 63.9%, due to an increase in insurance claims payments from the same period of the previous fiscal year.

The net expense ratio dropped 1.0 percentage points, to 25.2%, resulting from an increase in net premiums written and lower operating expenses.

(Right-hand graph)

The net loss ratio rose 1.6 percentage points compared with the same period of the previous fiscal year, to 54.0%. This is different from the earned/incurred loss ratio, which reflects a decrease in provision for reserve for outstanding losses, influenced by higher insurance claims payments.

As a result, the combined ratio (the sum of the net loss ratio and the net expense ratio) rose 0.6 percentage points year on year, to 79.2%.



As of September 30, 2009, Sony Assurance's solvency margin ratio was 1,033.6%, up 40.6 percentage points from March 31, 2009. These figures show that Sony Assurance has maintained a sound financial base.

Highlights of Operating Performance: Sony Financial Holdings Sony Bank (Non-Consolidated) FY08.1H FY09.1H Change (Billions of yen) (13.8 %) Ordinary revenues 15.2 (2.4)(13.8%)(Billions of yen) 15.2 **Gross operating profit** +1.1 6.6 7.7 +16.8% 6.5 0.01 (0.08 (88.8%) Net other operating income 1.1 (74.2%) General and administrative expenses +14.3% +20.2% Ordinary profit 1.6 1.9 +20.2% 1.9 1.6 Net income 0.9 1.1 +0.1 +16.9% Net operating profit 1.6 2.1 +0.4 +25.6% FY08.1Q FY09.1Q Change from 09.3.31 (Billions of yen) 08.9.30 09.3.31 09.9.30 Sonv Bank Despite a decrease in ordinary revenues, ordinary profit increased Securities 667.3 823.1 (18.6) (2.3%) Gross operating profit increased ¥1.1 billion year on year due to an Loans 400.0 477.0 534.3 +57.2 +12.0% increase in net interest income - Net interest income increased ¥4.4 billion due to higher interest Deposits 1,338.2 1,326.3 1,334.8 +8.4 +0.6% on loans and a decline in interest on deposits in the lowering of **Customer assets** 1,433.1 1,403.6 1,431.3 +27.6 +2.0% - Net other operating income decreased ¥3.2 billion mainly because Total net assets 36.6 46.2 57.4 +11.2 +24.2% gains from derivatives, net, held for hedging purposes, Net unrealized gains/losses on other securities (net of taxes) turned into losses. (15.6)(9.6)(0.08)+9.6 Net income increased ¥0.1 billion year on year ◆Customer assets were up ¥27.6 billion from March 31, 2009 Total assets 1,423.1 1,411.9 1,445.1 +33.2 +2.4% Line item amounts are truncated below ¥100 million, excluding net fees and commissions and net unrealized gains/losses on other securities; percentage change figures are rounded. 21

Highlights of Sony Bank's operating performance (on a nonconsolidated basis) are shown here.

Sony Bank's ordinary revenues decreased 13.8% compared with the same period of the previous fiscal year, to ¥15.2 billion, reflecting global reductions in interest rates.

Gross operating profit increased 16.8% from the same period of the previous fiscal year, to ± 7.7 billion, led by an increase in net interest income. This was due mainly to a decline in interest on deposits in line with lower interest rates and higher interest on loans. Nevertheless, net other operating income decreased, as gains from derivatives, net, held for hedging purposes, turned into losses.

As a result, ordinary profit increased 20.2% year on year, to ¥1.9 billion, resulting in net income of ¥1.1 billion, up 16.9% year on year.

Overview of Performance: Sony Bank (Non-Consolidated) (1)



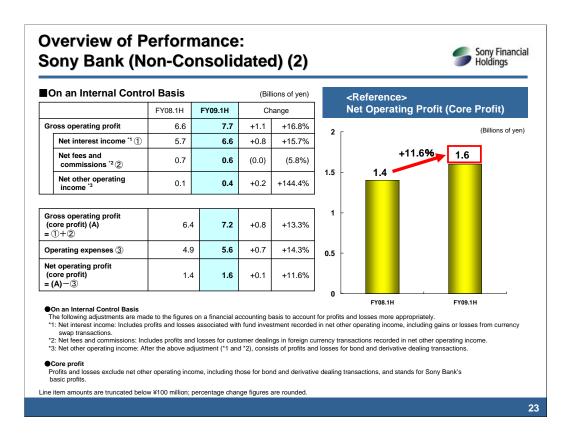
	(5)	08.9.30 09.3	00.0.04	09.3.31 09.9.30	Change from 09.3.31	
	(Billions of yen)	08.9.30	09.3.31		Amount/Number	%
Cus	stomer assets	1,433.1	1,403.6	1,431.3	+27.6	+2.0%
	Deposits	1,338.2	1,326.3	1,334.8	+8.4	+0.6%
	Yen	1,079.7	1,044.2	1,020.8	(23.4)	(2.2%)
	Foreign currency	258.4	282.1	314.0	+31.8	+11.3%
	Investment trusts	94.9	77.2	96.5	+19.2	+24.9%
Loa	ans	400.0	477.0	534.3	+57.2	+12.0%
	Mortgage loans	391.5	468.3	525.9	+57.6	+12.3%
	Other	8.4	8.7	8.4	(0.3)	(3.8%)
	mber of accounts ousands)	670	723	750	+26	+3.7%
Capital adequacy ratio* (domestic criteria)		8.88%	13.37%	13.41 %	+ 0.0	4pt

 $^{^{\}star}$ Please refer to the graph of the non-consolidated capital adequacy ratio (domestic criteria) on P26.

Line item amounts are truncated below ¥100 million; numbers of accounts are truncated below 1,000 accounts; percentage change figures are rounded

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Here is an overview of Sony Bank's performance.



The table on the right indicates profits on an internal control basis.

The internal control basis is a method we use to describe profit conditions more appropriately, so these figures are adjusted from profit on a financial accounting basis, according to the notes shown below the tables.

(Left-hand table)

Net interest income on an internal control basis shows real profit from fund investment. For the six months ended September 30, 2009, on the investment side interest on loans increased due to the growing balance of mortgage loans. On the financing side, interest expenses decreased owing to global reductions in interest rates. As a result, net interest income increased ± 0.8 billion, to ± 6.6 billion.

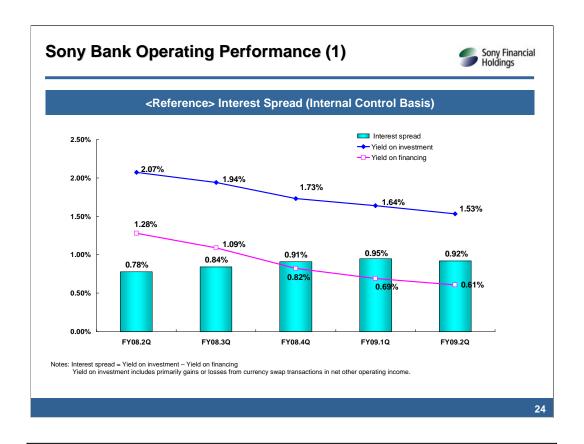
Net fees and commissions on an internal control basis, which shows a profit, primarily adjusts gains/losses from the sale/purchase of foreign exchange with individual customers. This amounted to ¥0.6 billion, nearly unchanged year on year.

Consequently, gross operating profit on a core profit basis, an indicator of the changes in Sony Bank's basic profitability, increased 13.3% year on year, to ¥7.2 billion. This figure is calculated as the sum of net interest income and net fees and commissions on an internal control basis.

(Right-hand graph)

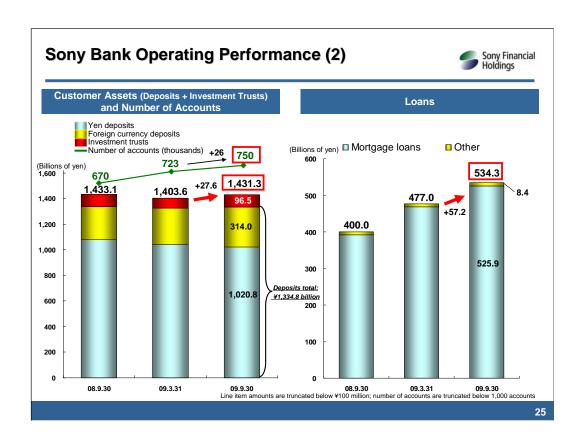
Net operating profit on a core profit basis rose 11.6% year on year, to ¥1.6 billion.

Looking at the first half fiscal 2009, operating performance on a core profit basis shows that the bank's basic profitability is increasing steadily.



This chart shows the interest spread on an internal control basis. The yield on financing has been dropping continuously due to a global reduction in interest rates, while the bottoming out of the yield on investment has been relatively gradual.

As a result, the interest spread has been stable at around 0.9%.



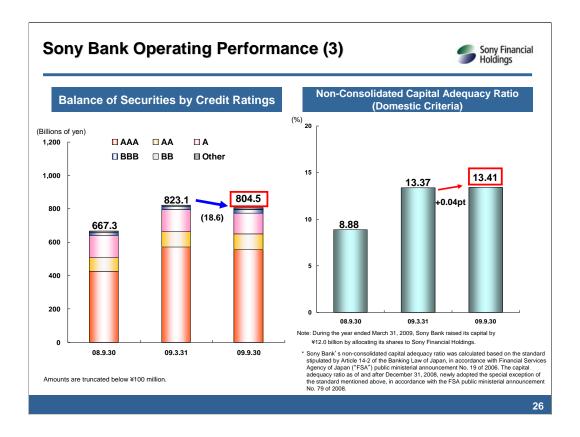
As of September 30, 2009, customer assets (the sum of deposits and investment trusts) were up ¥27.6 billion from March 31, 2009, to ¥1,431.3 billion.

As for the breakdown of customer assets as of September 30, 2009, deposits (the sum of Japanese and foreign currency deposits) amounted to ¥1,334.8 billion, up ¥8.4 billion compared with March 31, 2009, and investment trusts were ¥96.5 billion, up ¥19.2 billion.

As of September 30, 2009, the number of accounts was 750 thousand, up 26 thousand accounts from March 31, 2009.

(Right-hand graph)

Loans expanded steadily, to ¥534.3 billion, up ¥57.2 billion from March 31, 2009, owing to a growing balance of mortgage loans.

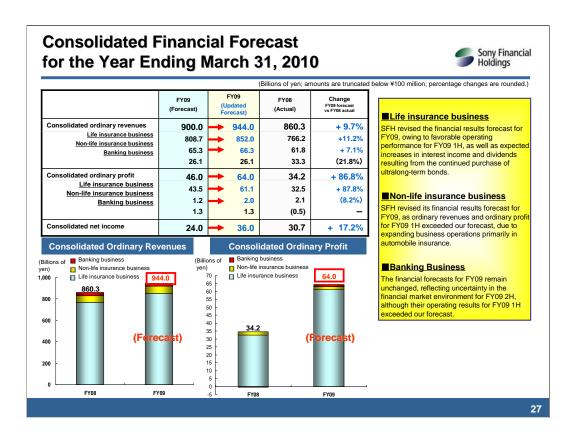


As of September 30, 2009, the balance of securities decreased ¥18.6 billion, to ¥804.5 billion from March 31, 2009.

Sony Bank continuously invests in highly rated bonds.

(Right-hand graph)

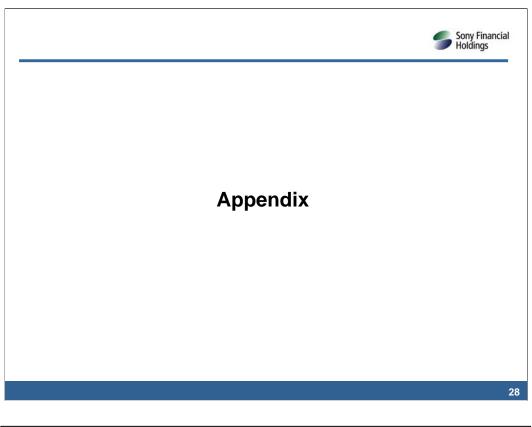
As of September 30, 2009, Sony Bank's non-consolidated capital adequacy ratio (domestic criteria) was 13.41%, up 0.04 percentage points from March 31, 2009. These figures indicate that Sony Bank has maintained a sound financial base.



Here is our consolidated financial forecast for the fiscal year ending March 31, 2010.

During the six months ended September 30, 2009, operating results for the life insurance business exceeded our previous forecast. Consequently, we revised upward our consolidated financial forecast for the year ending March 31, 2010, on October 30, 2009.

By segment, SFH revised the financial results forecast of the life insurance business for the year ending March 31, 2010, owing to favorable operating performance for the six months ended September 30, 2009, as well as expected increases in interest income and dividends resulting from the continued purchase of ultralong-term bonds. As also for the non-life insurance business, SFH revised its financial results forecast for the year ending March 31, 2010, as ordinary revenues and ordinary profit for the six months ended September 30, 2009, exceeded our forecast, due to expanding business operations, primarily in automobile insurance. As for the banking business, financial forecasts for the year ending March 31, 2010, remain unchanged, reflecting uncertainty in the financial market environment in the second half of this fiscal year, although their operating results for the first half exceeded our forecast.



Appendix	

Recent Topics Sony Financial Holdings Sony Bank's Mortgage Loans through Sony Life Sony Life Sony Bank Sony Life accounts for approx. 36% of the amount of new mortgage loans. * Sony Life started handling banking agency business in Jan. 2008. Sony Assurance's Auto Insurance Sold by Sony Life Sony Life accounts for approx. 5% of new automobile policies. * Sony Life started handling automobile insurance in May 2001. Sony Life Sony Assurance Recent topics 2009-7-1 Sony Assurance launched a Mobile GPS Service for automobile insurance policyholders 2009-7-1 Sony Life opened representative office in Taipei 2009-7-23 Sony Life entered tie-up with specified nonprofit organization Yuigon Sozoku Legal Network 2009-8-24 Sony Bank Securities commenced offering margin trading 2009-8-27 Sony Bank entered syndicated loan business AEGON Sony Life Insurance Company gained final approval to launch business in Japan (planned to commence operations on Dec1, 2009) 2009-8-27 2009-10-1 Sony Assurance commenced committing e-mail response within three hours (if responding between 9 am and 5 pm on weekdays) 2009-10-13 Sony Assurance launched automobile insurance sales via Jibun Bank 2009-11-2 Sony Life began offering Discount Rider for Nonsmokers and Others in Excellent Health

Recent topics

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