

Presentation Materials

Consolidated Financial Results for Year Ended March 31, 2009

Sony Financial Holdings Inc. May 14, 2009



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Highlights of Consolidated Operating Performance for Year Ended March 31, 2009



				FY07	FY08 r		
			(Billion yen)	F107	FTUO	Vs	; PY
□ Ordinary revenues	Ordinary profit	Life insurance business	Ordinary revenues	741.3	766.2	+24.9	+3.4%
		business	Ordinary profit	39.0	32.5	-6.5	-16.7%
(Billion 822.1 +4.6% 860.3		Non-life insurance	Ordinary revenues	55.6	61.8	+6.2	+11.2%
yen)		business	Ordinary profit	2.8	2.1	-0.6	-22.7%
44.5 -23.0%		Banking business	Ordinary revenues	25.9	33.3	+7.3	+28.5%
	DUSINESS	Ordinary profit	2.4	-0.5	-2.9	_	
		Corporate and elimination	Ordinary revenues	-0.8	-1.1	-0.3	_
	34.2	elimination	Ordinary profit	0.2	0.1	-0.0	-48.0%
			Ordinary revenues	822.1	860.3	+38.1	+4.6%
		Consolidated	Ordinary profit	44.5	34.2	-10.2	-23.0%
			Net income	24.2	30.7	+6.4	+26.7%
			(Billion yen)	08.3.31	09.3.31	VS	s PY
FY07	FY08	Consolidated	Total assets	4,977.4	5,313.6	+336.2	+6.8%
			Net assets	261.6	204.8	-56.7	-21.7%

Line item amounts are truncated below ¥100 million; percentage change figures are rounded.

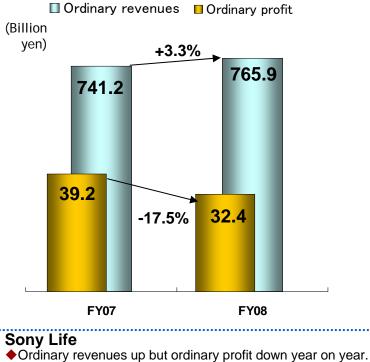
Highlights of Consolidated Operating Performance for Year Ended March 31, 2009



- In the life insurance business, both new policy amount and policy amount in force (for individual life insurance and individual annuities) increased. Income from insurance premiums also grew steadily. However, ordinary profit decreased owing mainly to deteriorations in gains and losses from investments.
- In the non-life insurance business, ordinary revenues increased resulting from strong sales of automobile insurance policies. Ordinary profit declined, owing mainly to an increase in the amount of claims paid. The number of automobile insurance policies in force reached 1 million at the end of December 2008.
- In the banking business, ordinary revenues expanded as the balance of investment assets rose in line with business expansion. However, ordinary profit decreased, primarily due to impairment losses on available-for-sale securities.
- Consolidated ordinary revenues increased 4.6%, year on year to ¥860.3 billion. Consolidated ordinary profit decreased ¥10.2 billion, or 23.0%, year on year, to ¥34.2 billion, as net valuation losses on available-for-sale securities (or impairment losses) of ¥47.4 billion were recorded. Net income increased ¥6.4 billion, or 26.7%, year on year, to ¥30.7 billion, due to a reversal of reserve for price fluctuations.
- Consolidated net assets decreased ¥56.7 billion year on year, to ¥204.8 billion. Consolidated total assets increased ¥336.2 billion year on year, to ¥5,313.6 billion. Affected by falling share prices, consolidated net assets fell, as the decrease in net unrealized gains/losses on other securities, net of taxes, (down by ¥79.7 billion year on year to a negative ¥4.8 billion as of March 31, 2009) exceeded the increase in retained earnings.

Highlights of Operating Performance: Sony Life (Non-Consolidated)





- New policy amount up 1.9% year on year.
- Income from insurance premiums increased owing to steady growth of policy amount in force.
- Core profit amounted to ¥38.0 billion
- Lapse & surrender rate was 6.79%, up 0.67pt.
- Solvency margin ratio as of Mar. 31, 2009 was 2,060.5%, up 312.6 percentage points from that of Mar. 31, 2008.

Notes:

- Figures for new policy amount, policy amount in force, lapse & surrender rate are 1 the total of individual life insurance and individual annuities.
- The lapse and surrender rate is calculated without offsetting policies that are 2. reinstated.

Line item amounts are truncated below ¥0.1 billion; percentage change figures are rounded.

		(Billion yen)	FY07	FY08	VS	PY
Or	dina	ary revenues	741.2	765.9	+24.6	+3.3%
	Inc	come from insurance premiums	648.4	662.0	+13.6	+2.1%
	Inv	restment income	87.4	98.7	+11.2	+12.9%
		Interest income and dividends	47.9	55.8	+7.8	+16.5%
		Income from monetary trusts	14.7	_	-14.7	-100.0%
		Gains on sale of securities	24.0	32.1	+8.0	+33.7%
Or	dina	ary expenses	701.9	733.5	+31.5	+4.5%
	Ins	urance claims and other payments	241.1	274.7	+33.6	+14.0%
	Pro	ovision for policy reserve and others	286.2	219.0	-67.1	-23.5%
	Inv	estment expenses	69.8	133.7	+63.8	+91.4%
		Losses on sale of securities	1.5	16.1	+14.5	+933.5%
		Devaluation losses on securities	6.6	31.8	+25.2	+376.3%
		Losses on separate accounts	48.3	72.2	+23.8	+49.5%
	Ор	erating expenses	94.3	93.9	-0.4	-0.5%
Or	dina	ary profit	39.2	32.4	-6.8	-17.5%
Ne	et in	come	18.5	33.7	+15.2	+82.5%
		(Billion yen)	08.3.31	09.3.31	Change fro	om 08.3.31
Se	cur	ities	2,388.9	2,819.6	+430.7	+18.0%
Po	olicy	reserve	3,375.0	3,592.3	+217.2	+6.4%
Тс	otal	net assets	182.6	140.7	-41.9	-23.0%
	Ne	t unrealized gains/ losses on other securities	82.7	4.0	-78.7	-95.1%
Тс	otal a	assets	3,659.7	3,810.9	+151.1	+4.1%
	Se	parate account assets	321.7	275.1	-46.6	-14.5%

Overview of Performance: Sony Life (Non-Consolidated)



				(Billion ye
		FY07	FY08	Change
New policy amount ^{*1}		3,802.5	3,873.7	+1.9%
Annualized premiums from new policies⁺¹		63.4	61.6	-2.8%
	Of which, third sector products	13.3	13.4	+0.6%
Income from insurance p	remiums	648.4	662.0	+2.1%
Investment income (loss)	, net	17.5	-34.9	-
Core profit		23.5	38.0	+61.2%
Negative spread		26.7	21.3	-20.2%
Average assumed interest rate		2.68%	2.59%	-0.09pt
Lapse & surrender rate*1,*	2	6.12%	6.79%	+0.67pt

		08.3.31	09.3.31	Change from 08.3.31
Policy amount in force ^{*1}		31,497.3	32,517.6	+3.2%
Annualized premiums from insurance in force ^{*1}		530.0	547.8	+3.4%
	Of which, third sector products	122.8	126.6	+3.1%
Solvency margin ratio	•	1,747.9%	2,060.5%	+312.6pt
Adjusted net assets		612.0	532.6	-13.0%

Notes:

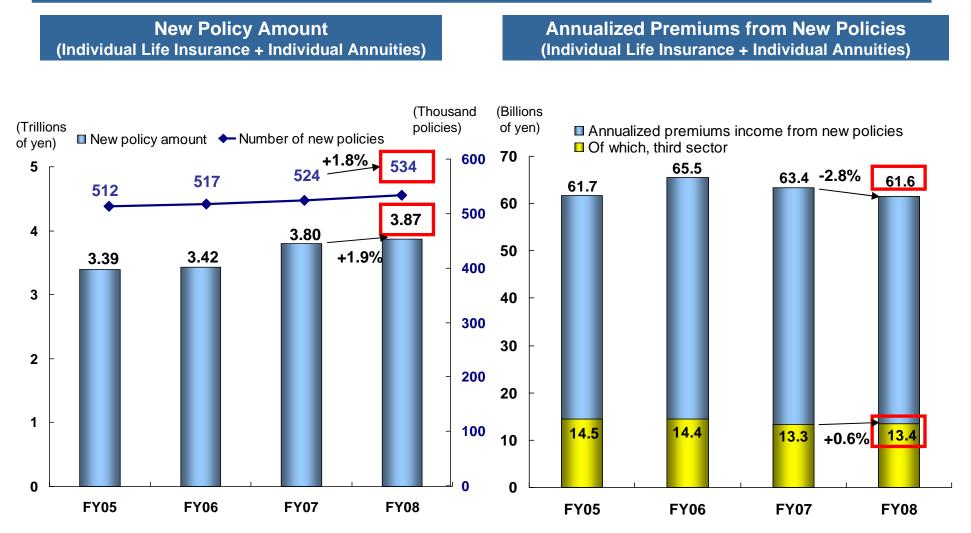
Line item amounts are truncated below ¥100 million; percentage change figures are rounded.

*1 Each figure of new policy amount, annualized premiums from new policies, lapse and surrender rate, policy amount in force and annualized premiums from insurance in force is calculated as the total of individual life insurance and individual annuities.

*2 The lapse and surrender rate is calculated without offsetting policies that are reinstated.

Sony Life Operating Performance (1)



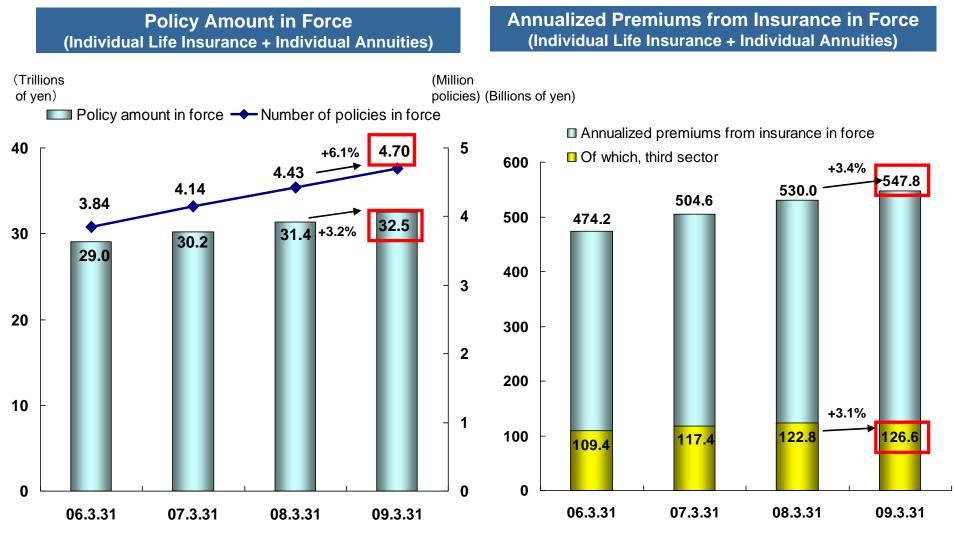


Line item amounts are truncated below ¥10 billion; numbers of policies are truncated below 1,000 policies; percentage change figures are rounded.

Line item amounts are truncated below ¥100 million. Percentage figures are rounded.

Sony Life Operating Performance (2)



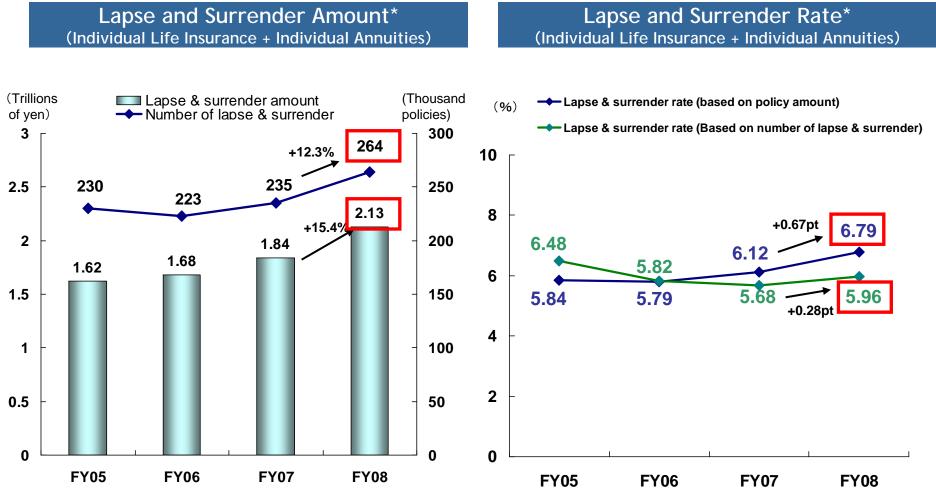


Line item amounts are truncated below ¥100 billion; numbers of policies are truncated below 10,000 policies; percentage change figures are rounded.

Line item amounts are truncated below ¥100 million. Percentage figures are rounded

Sony Life Operating Performance (3)





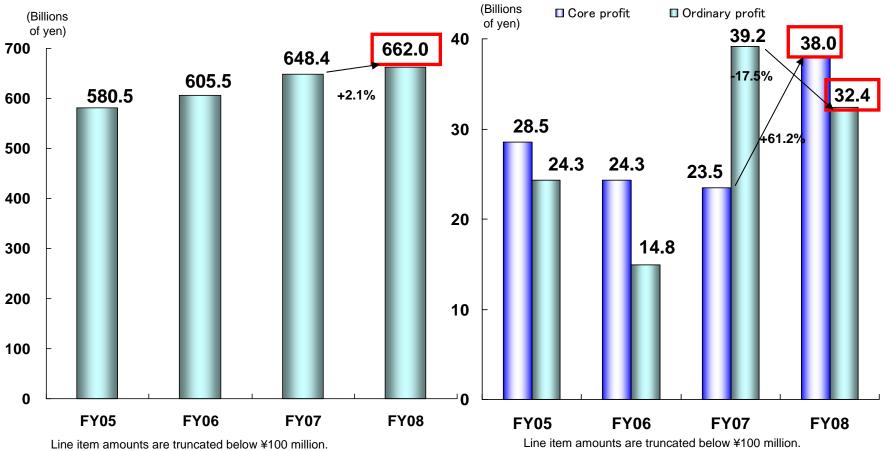
Line item amounts are truncated below ¥10 billion; numbers of policies are truncated below 1,000 policies; percentage change figures are rounded. *Each of lapse and surrender amount, number of lapse and surrender, and lapse and surrender rate is calculated without offsetting policies that are reinstated.

Sony Life Operating Performance (4)



Income from Insurance Premiums

Ordinary Profit & Core Profit (Non-Consolidated)



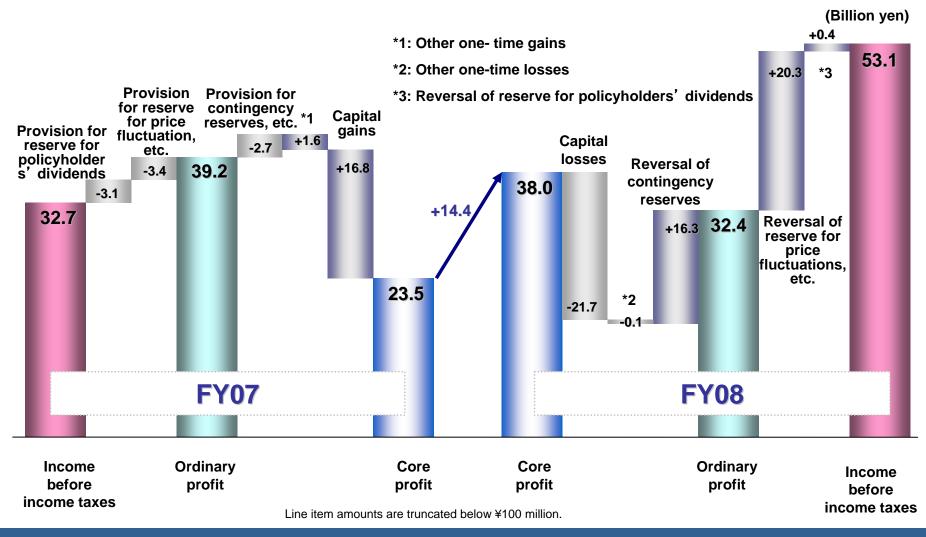
Percentage figures are rounded

Percentage figures are rounded

Sony Life Operating Performance (5)

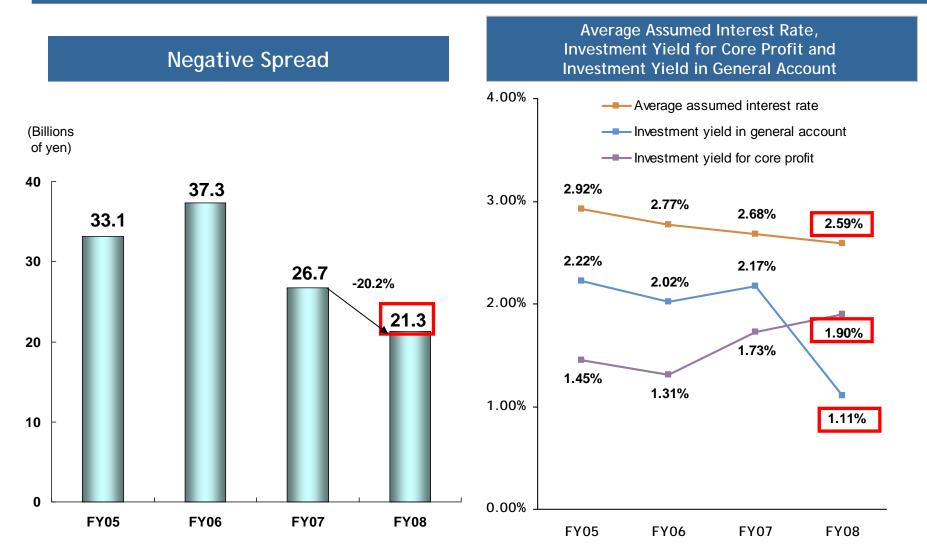


Changes in Ordinary Profit and Core Profit (FY07 vs FY08)



Sony Life Operating Performance (6)

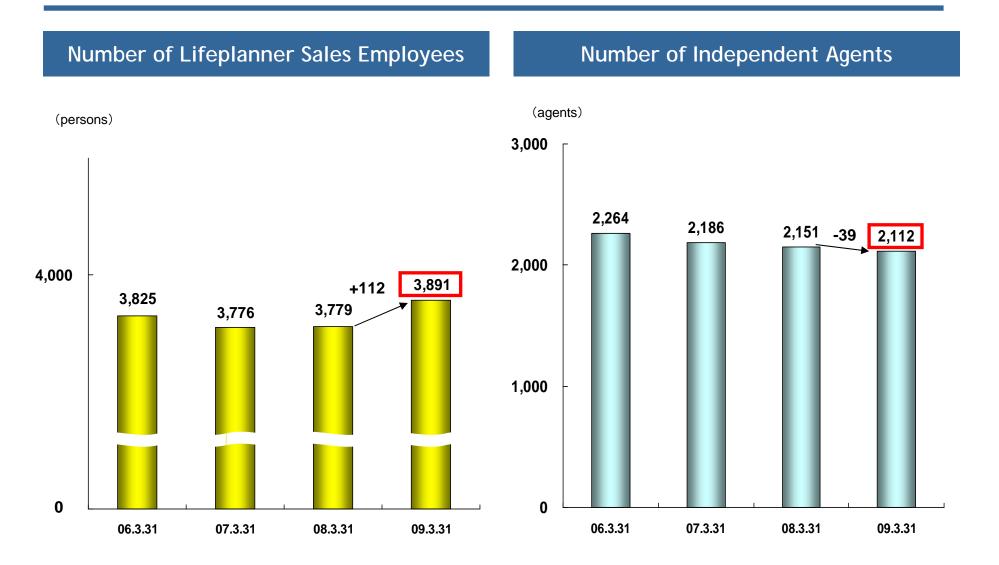




Line item amounts are truncated below ¥100 million. Percentage figures are rounded

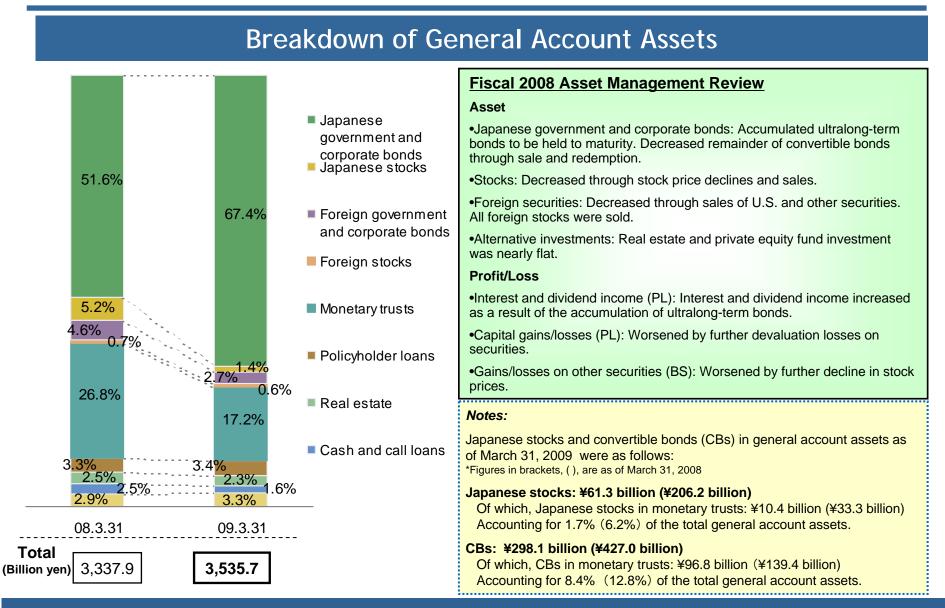
Sony Life Operating Performance (7)





Sony Life Operating Performance (8)







Net Unrealized Gains/Losses on Available-for-sale Securities with Market Value

	(Billion yen)	08.3.31	08.6.30	08.9.30	08.12.31	09.3.31
gov	anese ernment and porate bonds	83.4	28.6	19.0	58.8	26.9
	CBs	9.2	8.4	-19.5	-22.6	-21.2
Japa	anese stocks	50.8	63.2	24.1	3.3	1.4
Fore	eign securities	-9.5	-5.8	-12.1	-6.1	-3.6
Othe	er securities	3.0	3.8	1.9	-0.0	-0.5
Tota	31	127.8	89.8	33.0	56.0	24.2

Notes:

1) Line item amounts are truncated below ¥100 million.

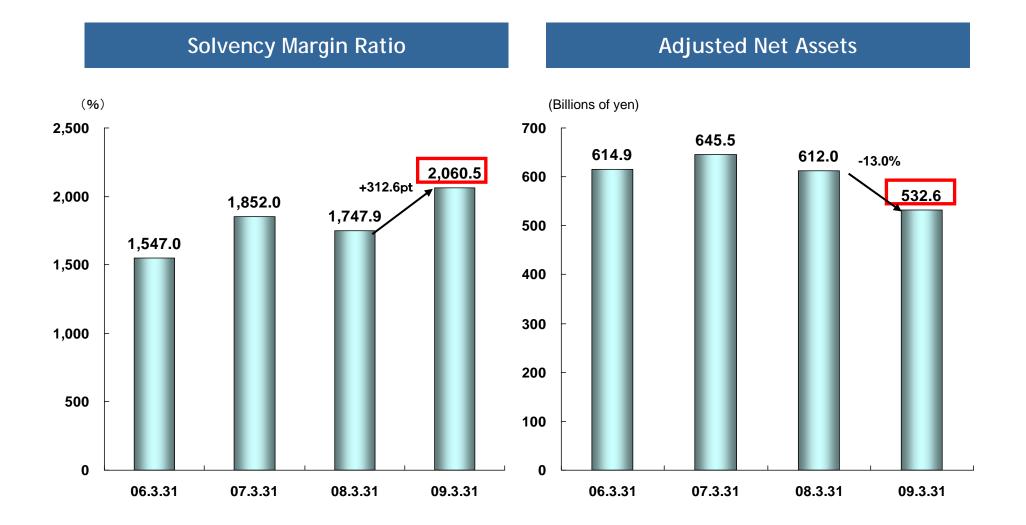
2) Amounts above include those categorized in "monetary trusts".

3) Japanese government and corporate bonds of ¥26.9 billion as of March 31, 2009, do not include unrealized gains on held-to-maturity securities of ¥26.8 billion. Foreign securities of -¥3.6 billion do not include unrealized losses on held-to-maturity securities of -¥0.1 billion.

4) As of March 31, 2009, the weighted-average fair value of convertible bonds held by Sony Life was ¥84.9. The average remaining period was 3.6 years (in case Sony Life executes put options, the average remaining period was 2.5 years.)

Sony Life Operating Performance (10)

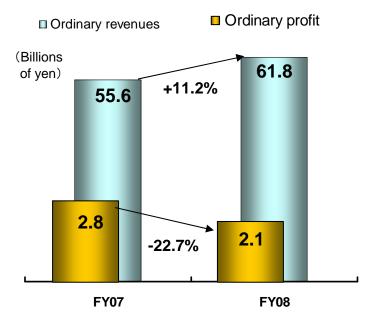




Line item amounts are truncated below ¥100 million. Percentage figures are rounded.

Highlights of Operating Performance: Sony Assurance





Sony Assurance

Ordinary revenues up, but ordinary profit down year on year

◆ Sales of automobile insurance policies were strong, resulting in ordinary revenues up 11.2% to ¥61.8 billion

♦ Ordinary profit down 22.7% to ¥2.1 billion owing mainly to higher claims paid

Net loss of ¥1.5 billion was recorded as a result of extraordinary loss*

*Disposal of intangible fixed assets (software in progress)

(Billion yen)		FY07	FY08		vs PY
O	rdinary revenues	55.6	61.8	+6.2	+11.2%
	Underwriting income	55.0	61.1	+6.1	+11.1%
	Investment income	0.5	0.7	+0.1	+26.5%
0	rdinary expenses	52.8	59.7	+6.8	+13.0%
	Underwriting expenses	38.9	44.2	+5.2	+13.4%
	Investment expenses	0.0	0.1	+0.1	+2,958.1%
	Operating, general and administrative expenses	13.8	15.3	+1.4	+10.6%
0	rdinary profit	2.8	2.1	-0.6	-22.7%
Ne	et income (loss)	2.1	-1.5	-3.7	_
	(Billion yen)	08.3.31	09.3.31		vs PY
Uı	nderwriting reserves	42.7	50.7	+8.0) +18.9%
Тс	otal net assets	15.3	13.6	-1.7	7 -11.1%
	Net unrealized gains/losses on other securities (net of taxes)	-0.0	-0.1	-0.1	1 _
	otal assets	78.6	86.6	+8.0	

Line item amounts are truncated below ¥100 million; percentage change figures are rounded.

Overview of Performance: Sony Assurance



(Billion yen)

	FY07	FY08	Change
Direct premiums written	54.6	60.8	+11.4%
Net premiums written	55.0	61.1	+11.1%
Net losses paid	26.2	29.9	+14.2%
Underwriting profit	2.2	1.6	-26.9%
Net loss ratio	53.5%	55.0%	+1.5pt
Net expense ratio	26.7%	26.7%	±0.0pt
Combined ratio	80.3%	81.7%	+1.4pt

	08.3.31	09.3.31	Change	
Number of policies in force	1.02 million policies	1.15 million policies	+0.12 million policies	+12.6%
Solvency margin ratio	1,073.9%	993.0%	-80.9pt	

Net expense ratio is equal to the ratio of total underwriting costs to net premiums written

Net loss ratio is equal to the ratio of net losses paid and loss adjustment expenses to net premiums written.

The number of policies in force is the total of automobile insurance and medical and cancer insurance, which accounts for more than 99% of net premiums written. These numbers are truncated below 10,000 policies.

Line item amounts are truncated below ¥100 million. Percentage figures are rounded.

Sony Assurance's Performance of Underwriting by type of policy



Direct premiums writt	(Million Yen)		
	FY07	FY08	Change
Fire	273	379	+38.6%
Marine	_	-	_
Personal accident	6,315	6,653	+5.4%
Voluntary automobile	48,053	53,835	+12.0%
Compulsory automobile liability	_	-	_
Total	54,642	60,868	+11.4%

Net premiums writte	(Million Yen)		
	FY07	FY08	Change
Fire	16	18	+15.7%
Marine	52	41	-21.6%
Personal accident	6,501	6,932	+6.6%
Voluntary automobile	47,845	53,619	+12.1%
Compulsory automobile liability	585	493	-15.7%
Total	55,001	61,106	+11.1%

Net losses paid

	-	(Million Yen)	
	FY07	FY08	Change
Fire	0	0	-34.6%
Marine	25	12	-49.7%
Personal accident	1,205	1,368	+13.5%
Voluntary automobile	24,546	28,088	+14.4%
Compulsory automobile liability	447	484	+8.1%
Total	26,225	29,952	+14.2%

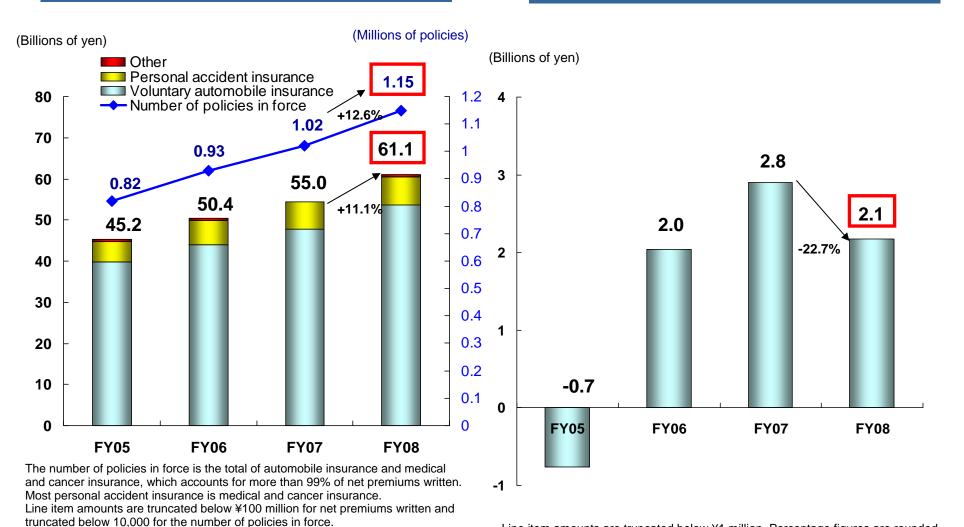
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Line item amounts are truncated below ¥1 million.	Percentage figures are rounded.

Sony Assurance Operating Performance (1)



Net Premiums Written and Number of Policies in Force

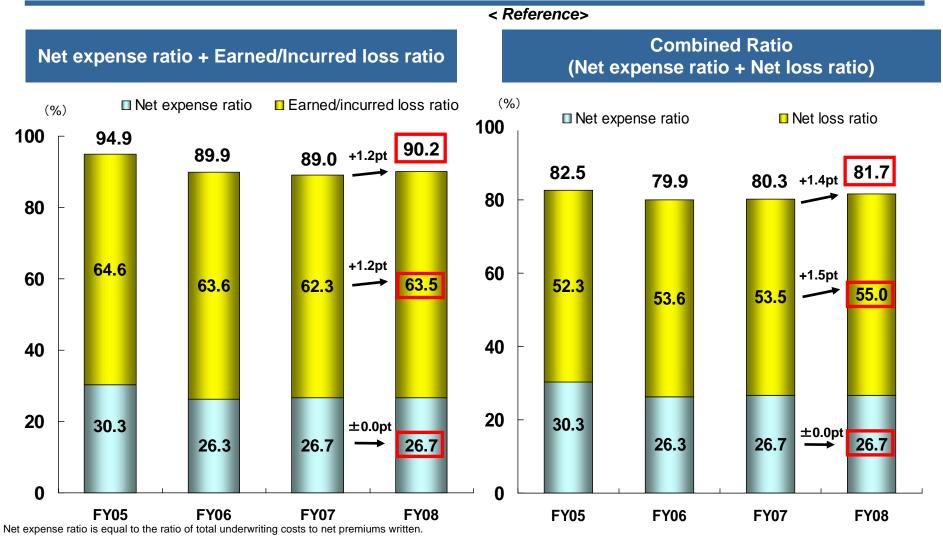
Ordinary Profit (losses)



Line item amounts are truncated below ¥1 million. Percentage figures are rounded.

Sony Assurance Operating Performance (2)



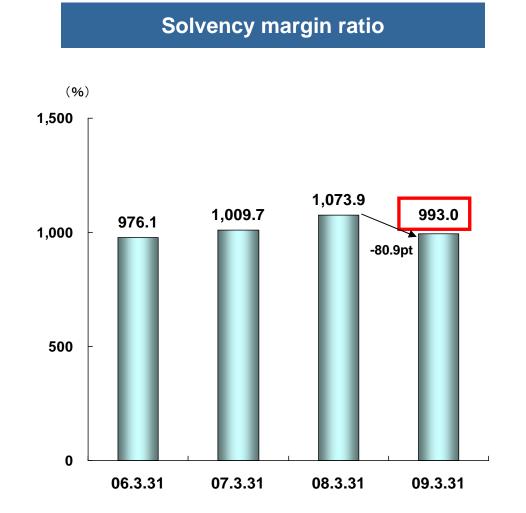


Earned/Incurred loss ratio is equal to the ratio of the sum of net losses paid, loss adjustment expenses and accumulation in provision for reserve for outstanding losses to earned premium.

*Note that earthquake insurance and compulsory automobile liability insurance are excluded from the above calculation.

Net expense ratio is equal to the ratio of total underwriting costs to net premiums written. Net loss ratio is equal to the ratio of net losses paid and loss adjustment expenses to net premiums written. Sony Assurance Operating Performance (3)

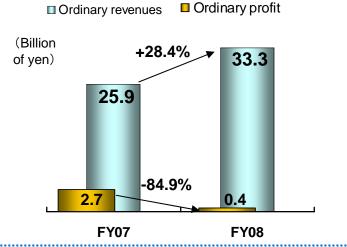




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Highlights of Operating Performance: Sony Bank (Non-Consolidated)





Sony Bank

 Ordinary revenues up but ordinary profit down year on year

 Ordinary revenues up due to higher interest income as investment assets increased in line with business expansion

 Ordinary profit decreased as impairment losses on available-for-sale securities was recorded due to decline in the fiscal year-end market value of securities

Net loss was recorded caused by an increased income taxes (deferred) by applying to the tax effect accounting

◆Customer assets increased ¥156.2 billion year on year to ¥1,403.6 billion.

	EV07	EVOO			
(Billion yen)	FY07	FY08	vs PY		
Ordinary revenues	25.9	33.3	+7.3	+28.4%	
Gross operating profit	10.9	10.8	-0.0	-0.8%	
Net interest income	5.1	6.6	+1.5	+30.2%	
Net fees and commissions	0.3	0.3	-0.0	-21.3%	
Net other operating income	5.4	3.9	-1.5	-28.3%	
General and administrative expenses	8.1	10.3	+2.1	+26.6%	
Ordinary profit	2.7	2.7 0.4		-84.9%	
Net income (loss)	4.4	-0.7	-5.2	_	
(Billion yen)	08.3.31	09.3.31	VS	PY	
Securities	488.7	823.1	+334.3	+68.4%	
Loans	347.0	477.0	+130.0	+37.5%	
Deposits	1,144.3	1,326.3	+181.9	+15.9%	
Net assets	35.7	46.2	+10.5	+29.5%	
Net unrealized gains/losses on other securities (net of taxes)	-9.0	-9.6	-0.6	-	
Total assets	1,211.0	1,411.9	+200.9	+16.6%	

Line item amounts are truncated below ¥100 million. Percentage figures are rounded.

Overview of Performance: Sony Bank (Non-Consolidated)



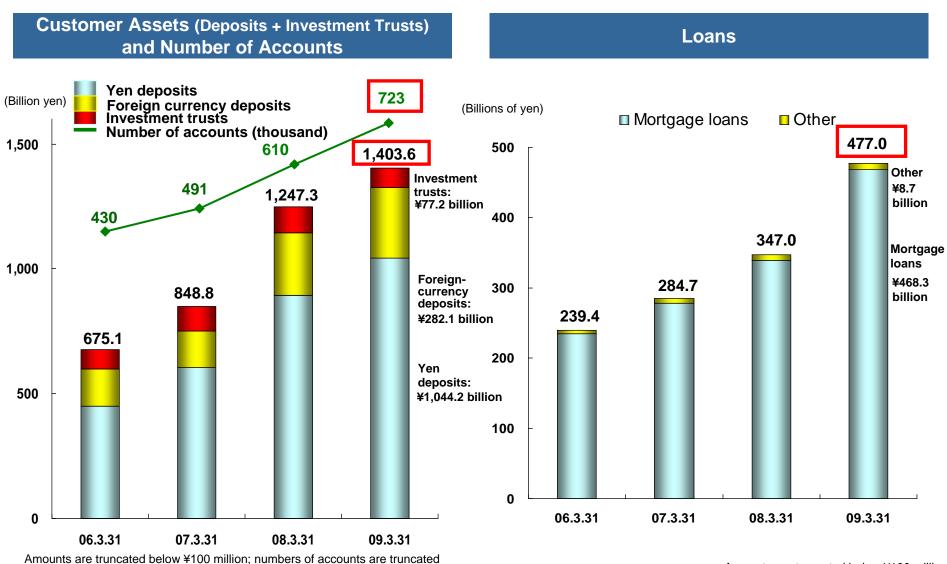
	(Billion yen)	FY07	FY08	VS	s PY	
Gro	ss operating profit	10.9	10.8	-0.0	-0.8%	
	Net interest income	5.1	6.6	+1.5	+30.2%	
	Net fees and commissions	0.3	0.3	-0.0	-21.3%	
	Net other operating income	5.4	3.9	-1.5	-28.3%	
Net	operating profit	2.8	0.5	-2.2	-81.3%	
		00.0.01	00.2.24	Change from 08.3.31		
		08.3.31	09.3.31	Amount/Number	%	
Cus	stomer assets (Billion yen)	1,247.3	1,403.6	+156.2	+12.5%	
	Deposits	1,144.3	1,326.3	+181.9	+15.9%	
	Yen	892.6	1,044.2	+151.5	+17.0%	
	Foreign currency	251.7	282.1	+30.3	+12.1%	
	Investment trusts	102.9	77.2	-25.6	-24.9%	
Loa	ins	347.0	477.0	+130.0	+37.5%	
	Mortgage loans	338.8	468.3	+129.4	+38.2%	
	Other	8.1	8.7	+0.5	+7.3%	
Nun	nber of accounts (thousand)	610	723	+113	+18.6%	
Сар	bital adequacy ratio* (domestic criteria)	9.15%	13.37%	+ 4	.22pt	

* Sony Bank's non-consolidated capital adequacy ratio was calculated based on the standard stipulated by Article 14-2 of the Banking Law of Japan, in accordance with the Financial Services Agency of Japan ("FSA") public ministerial announcement No. 19 of 2006. The capital adequacy ratio as of March 31, 2009, newly adopted the special exception of the standard mentioned above, in accordance with the FSA public ministerial announcement No. 79 of 2008.

Line item amounts are truncated below ¥100 million. Percentage figures are rounded.

Sony Bank Operating Performance (1)



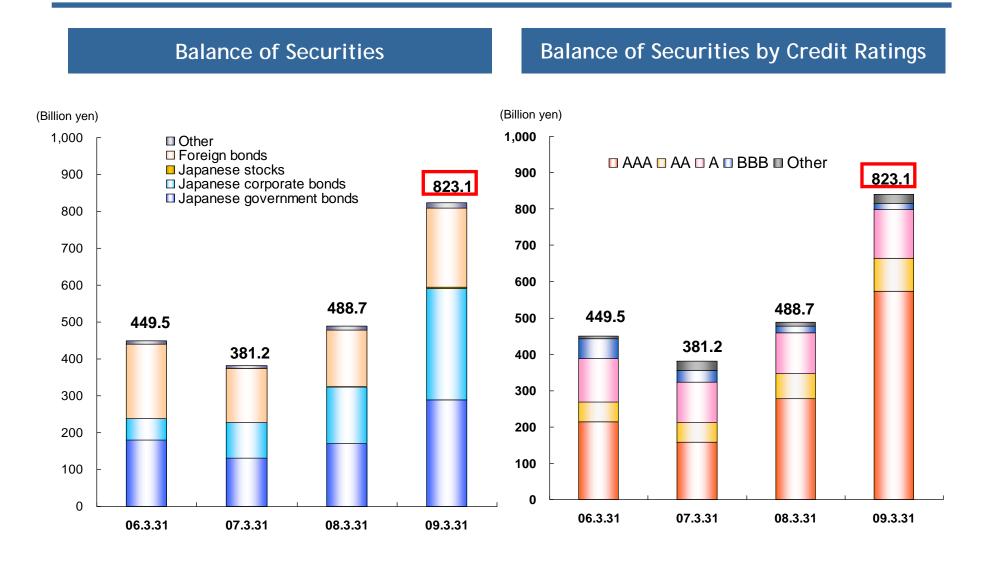


below 1 thousand.

Amounts are truncated below ¥100 million.

Sony Bank Operating Performance (2)

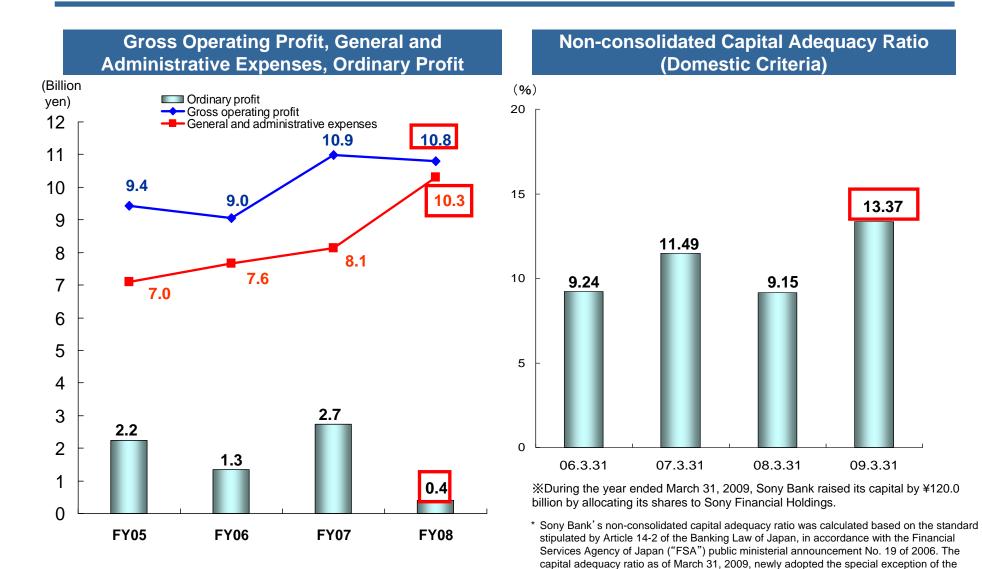




Amounts are truncated below ¥100 million.

Sony Bank Operating Performance (3)





79 of 2008.

Amounts are truncated below ¥100 million.

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standard mentioned above, in accordance with the FSA public ministerial announcement No.

Consolidated Financial Forecast for the Year Ending March 31, 2010



(Billions of yen; line item amounts are truncated below ¥100 million; changes are rounded)

	FY08	FY09.1H (Forecast)	FY09 (Forecast)	Change FY09 forecast vs FY08 actual
Consolidated ordinary revenues	860.3	437.0	900.0	+4.6%
Life insurance business	766.2	392.1	808.7	+5.5%
Non-life insurance business	61.8	32.9	65.3	+5.5%
Banking business	33.3	12.7	26.1	- 21.8%
Consolidated ordinary profit	34.2	20.0	46.0	+34.3%
Life insurance business	32.5	19.8	43.5	+33.7%
Non-life insurance business	2.1	0.4	1.2	- 44.9%
Banking business	-0.5	0.3	1.3	_
Consolidated net income	30.7	10.0	24.0	- 21.9%

Life insurance business

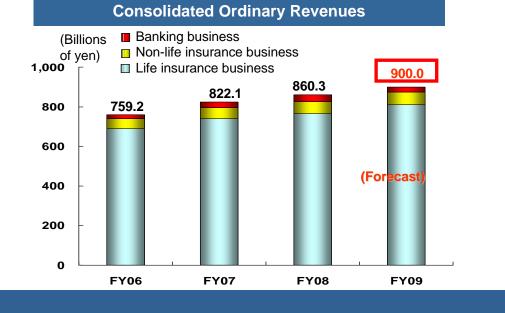
Higher ordinary revenues are expected due to an increase of income from insurance premiums, in line with the steady growth of policy amount in force. Higher ordinary profit is expected owing to an improvement in gains and losses from investment.

Non-life insurance business

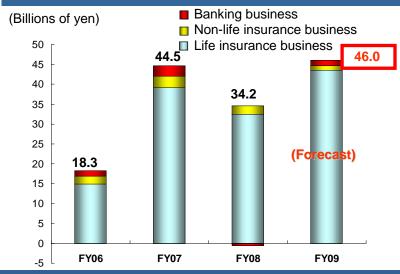
Higher ordinary revenues are expected caused by steady business expansion, mainly in its mainstay automobile insurance. Lower ordinary profit is expected due to a rise in the loss ratio and in the expense ratio resulting from higher system-related expenses.

Banking business

Lower ordinary revenues are expected, as interest income is expected to decrease, affected by worldwide reductions in interest rates, although the business is expected to expand in line with a growing balance of deposits and loans. Higher ordinary profit is expected resulting from a growth in gross operating profit due to a decrease in interest expenses.



Consolidated Ordinary Profit





Appendix

Sony Life's Breakdown of Net Assets



Net Assets on BS, Adjusted Net Assets and Solvency Margin

(Pillion yon)	1. Net Assets on BS		2. Adjusted Net Assets		3. Solven	cy Margin	Reference	
(Billion yen)	08.3.31	09.3.31	08.3.31	09.3.31	08.3.31	09.3.31	Reference	
Total stockholders' equity	101.4	138.1	101.4	138.1	94.4	131.1	3. After estimated distributed income deducted	
Net unrealized gains on other securities, net of taxes	82.7	4.0	82.7	4.0	-	-		
Net unrealized gains/ losses on available-for-sale securities	-	-	-	-	116.7	17.6	3. Amount before tax X 90%	
Land revaluation, net of taxes	-1.4	-1.4	-1.4	-1.4	-	-		
Reserve for price fluctuations	-	-	24.0	3.6	24.0	3.6		
Contingency reserve	-	-	61.8	45.4	61.8	45.4		
Reserve for possible loan losses	-	-	-	-	0.0	0.0		
Net unrealized gains on real estate	-	-	6.8	6.5	5.1	4.8	 Before tax (After revaluation) Amount before tax (Before revaluation) X 85% 	
Excess of the amount equivalent to policy reserve under Zillmer method	-	-	287.3	302.2	287.3	302.2		
Unalloted portion of reserve for policyholders' dividends	-	-	2.3	0.3	2.3	0.3		
Future profit	-	-	-	-	0.7			
Deferred tax assets	-	-	-	-	11.3	25.7		
Net unrealized gains/ losses on held-to-maturity bonds	-	-	-	26.7	-		2. Before tax	
Deferred tax liabilities for available-for-sale securities	-	-	46.9	6.9	-	-		
Total	182.6	140.7	612.0	532.6	604.0	531.3		

Line item amounts are truncated below ¥100 million.



Breakdown of Impairment Losses on Securities

(Billion yen)

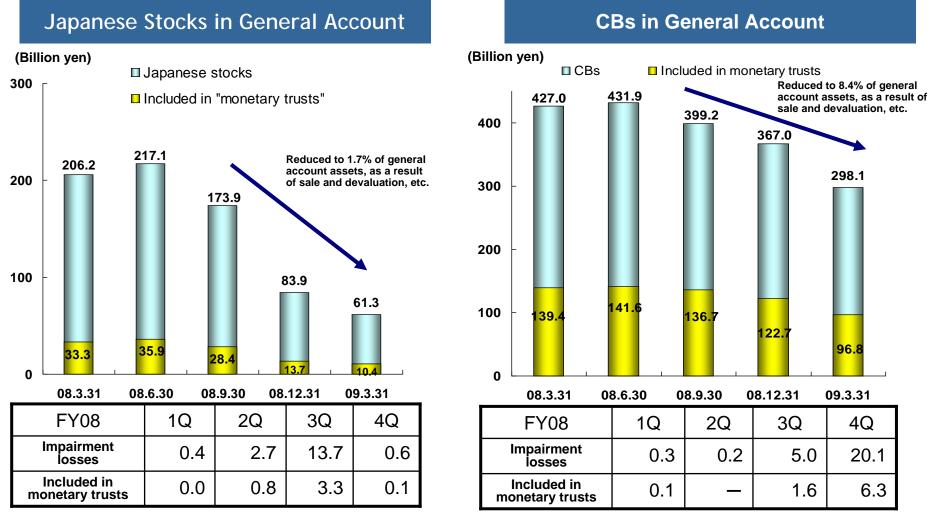
	FY07										
	(full year)		FY08.2Q	FY08.3Q	FY08.4Q	FY08 (full year)					
Japanese government and corporate bonds	0.1	0.3	0.2	5.0	20.1	25.7					
(CBs)	0.1	0.3	0.2	5.0	20.1	25.7					
Japanese Stocks	9.7	0.4	2.7	13.7	0.6	17.5					
Foreign securities	_	_	0.3	0.5	0.2	1.1					
(Foreign government and corporate bonds)	_	_	0.3	0.5	0.2	1.1					
(Foreign stocks)					-	_					
Other securities	_	_	_	_	0.3	0.3					
Total	9.8	0.7	3.3	19.3	21.4	44.9					

Note: Sony Life Insurance Co., Ltd. principally records impairment losses on available-for-sale securities when their fair market values as of the end of the accounting period are down by 30% or more from their acquisition cost. Line item amounts are truncated below ¥100 million.

Sony Life's Portfolio Changes in General Account Assets (1)



■Reduced equity assets, including Japanese stocks & CBs for FY08



Line item amounts are truncated below ¥100 million. Each of impairment losses is on quarterly basis.

Sony Life's Portfolio Changes in General Account Assets (2)



Market Value Information on Securities

- Reduced equity assets (stocks and convertible bonds) within other securities over the past year. Accumulated ultralong-term bonds to be held to maturity
- Lengthened average bond duration from 8.7 years to 13.6 years
- Decreased trading-purpose securities

•Fair value information on securities with market value (except trading-purpose securities)*

(Billion yen)

		08.3.31			08.6.30		-	08.9.30		_	08.12.31	-		09.3.31	
Category	Carrying value before mark-to- market	Fair Value	Net unrealized gains/losses												
Held-to-maturity securities	-	-	-	13.7	14.0	0.2	265.1	268.0	2.9	762.0	831.6	69.5	1,399.0	1,425.7	26.7
Available-for-sale securities	2,724.9	2,852.8	127.8	2,806.0	2,895.9	89.8	2,605.1	2,638.1	33.0	2,042.7	2,098.7	56.0	1,675.5	1,699.7	24.2
Domestic bonds	2,379.9	2,463.4	83.4	2,462.5	2,491.2	28.6	2,268.5	2,287.5	19.0	1,867.1	1,925.9	58.8	1,546.9	1,573.9	26.9
(CBs)	380.9	390.2	9.2	387.3	395.8	8.4	382.2	362.7	-19.5	359.6	336.9	-22.6	297.7	276.5	-21.2
Domestic stocks	152.9	203.8	50.8	149.9	213.1	63.2	145.4	169.6	24.1	76.6	80.0	3.3	56.9	58.3	1.4
Foreign securities	184.9	175.4	-9.5	186.3	180.5	-5.8	183.7	171.5	-12.1	91.5	85.3	-6.1	64.2	60.5	-3.6
Other securities	7.1	10.1	3.0	7.1	10.9	3.8	7.4	9.3	1.9	7.4	7.4	-0.0	7.4	6.8	-0.5
Total	2,724.9	2,852.8	127.8	2,819.7	2,909.9	90.1	2,870.3	2,906.2	35.9	2,804.8	2,930.4	125.5	3,074.5	3,125.4	50.9

*Amounts above include those categorized in "monetary trusts".

•Valuation gains/losses of trading-purpose securities

08.3	3.31	08.6.30		08.9.31		08.12.31		09.3.31	
BS amount	Net valuation gains/losses	BS amount	Net valuation gains/losses						
43.8	-3.0	48.4	-0.0	44.8	-2.4	33.7	-3.1	22.8	-4.3

Line item amounts are truncated below ¥100 million.

Sony Life's Changes in Solvency Margin Ratio



- Decreased asset management risk by reducing equity assets and purchasing ultralong-term bonds to be held to maturity
- Lower net unrealized gains on other securities within total solvency margin resulted from falling stock prices (Billion yen)
 - Category 08.3.31 08.6.30 08.9.30 08.12.31 09.3.31 Total solvency margin (A) 604.0 597.6 556.4 567.3 531.3 Net assets (less certain items) 94.4 110.9 115.2 126.5 131.1 Reserve for price fluctuaions 24.0 24.5 24.6 16.0 3.6 Contingency reserve 62.5 63.2 45.0 61.8 45.4 Reserve for possible loan losses 0.0 0.0 0.0 0.0 0.0 Net unrealized gains on other securities (before taxes) 116.7 83.0 30.4 47.0 17.6 multiplied by 90% if gains or 100% if losses Net unrealized gains on real estate multiplied by 85% 5.1 5.1 5.1 5.2 4.8 if gains or 100% if losses Excess of the amount equivalent to policy reserve 287.3 291.9 296.3 299.4 302.2 under Zillmer method 3.2 Unalloted portion of reserve for policyholders' dividends 2.3 2.9 3.2 0.3 0.7 0.7 Future profits 0.7 0.7 11.3 23.9 Deferred tax assets 15.3 17.5 25.7Subordinated debt Deductible items 70.9 Total risk $\sqrt{(R+R)^2+(R+R+R)^2+R}$ (B) 69.1 66.8 56.8 51.5 R1 17.9 18.2 18.5 18.5 Insurance risk 18.1 Third-sector insurance risk R8 6.9 7.0 7.0 7.1 7.0 R2 11.2 Assumed interest rate risk 11.0 11.1 11.2 11.2 Asset management risk R3 45.3 46.8 42.0 30.8 24.6 Business management risk R4 1.7 1.7 1.7 1.4 1.3 R7 7.2 Minimum guarantee risk 6.1 6.3 6.7 7.0 Solvency margin ratio(A)/(1/2×(B))×100 1,747.9% 1,685.6% 1,665.4% 1,995.0% 2,060.5%
- Reversed provision for reserves in fiscal 2008

Line item amounts are truncated below ¥100 million.

Sony Life's Fundamental Investment Policies for FY09



- Responding to the conversion to solvency margin standards based on MCEV and economic value, continue to invest in ultralong-term bonds from an ALM perspective.
- Invest prudently in equity and alternative assets.

Japanese government and corporate bonds	 Continue purchasing primarily ultralong-term bonds Reduce remaining convertible bonds through redemption and sales
Stocks	 No change from the end of fiscal 2008 (reduction of remaining balance completed in fiscal 2008)
	 Improve portfolio quality by replacing existing holdings for other issues
Foreign securities	 Foreign bonds to remain unchanged
	 No plans to purchase foreign stocks
Alternative	 Real estate investment to remain unchanged
investments	 Private equity fund investments to remain unchanged

Recent Topics



Sony Bank's Mortgage Loans through Sony Life					
Approx. 30% of the amount of new mortgage loans accounts for the sales through Sony Life	🍧 Sony Life < 🇲 Sony Bank				
•Sony Life started handling banking agency business in Jan. 2008.					
Sony Assurance's Auto Insurance Sold by Sony Life					
Approx. 6% of the new automobile policies accounts for the sales through Sony Life	Sony Life 🔶 Sony Assurance				
*Sony Life started handling automobile insurance in May 2001.					

Recent topics

Necent topics	
2008-4-23	SFH injected ¥6.0 billion of capital to Sony Bank
2008-5-12	Sony Bank started foreign exchange margin transactions
2008-5-23	SFH accepted allocation of shares of Sony Life
2008-8-1	Seven Bank started conducting banking agency business for Sony Bank
2008-10-1	SFH announce to obtain AA- issuer ratings from Rating & Investment Information, Inc. (R&I)
	Sony Life opened Beijing representative office
2008-10-2	Sony Life started selling a level premium term life insurance plan and rider with no surrender value
2008-10-14	Sony Bank obtained AA- long-term senior debt rating from Japan Credit Rating Agency, Ltd.
2008-10-29	Sony Bank started handling credit cards with dual-currency settlement function
2008-11-12	SFH injected ¥6.0 billion of capital to Sony Bank
2008-11-28	Sony Life disclosed Market Consistent Embedded Value (MCEV) as of March 31, 2008
2008-12-end	Sony Assurance's number of automobile insurance policies in force surpassed 1 million
2009-1-19	Sony Assurance started offering pet insurance
2009-4-2	Sony Life commenced sales of cancer hospitalization insurance, advanced medical treatment rider and hospitalization surgical benefits rider
2009-4-10	SFH announced a shelf registration arrangement for corporate bond issues



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