

Supplementary Data on Sony Life's Financial Results
for the Year Ended March 31, 2010

<Contents>

1. Overall Company

(1) Status of Investment of Assets (Overall Company)	
(i) Composition of Overall Company Assets.....	P.2
(ii) Changes in Overall Company Assets.....	P.2
(2) Securities (Overall Company)	
(i) Valuation Gains/Losses on Trading-Purpose Securities.....	P.3
(ii) Fair Value Information on Securities.....	P.3
(iii) Fair Value Information on Monetary Trusts.....	P.4
(iv) Fair Value Information on Derivative Transactions.....	P.5

2. General Account Assets

(1) Securities	
(i) Details of Securities.....	P.6
(ii) Balance of Securities by Remaining Period.....	P.7
(iii) Fiscal Year-end Yields on Bonds.....	P.7
(iv) Domestic Stocks Owned by Industry.....	P.8
(v) Fair Value Information on Derivative Transactions.....	P.9
(2) Loans	
(i) Details of Loans.....	P.10
(3) Overseas Investment	
(i) Details by Assets.....	P.11
(ii) Foreign Currency Denominated Assets by Currency.....	P.11
(iii) Overseas Investments by Region.....	P.12
(4) Real Estate	
(i) Details of Tangible Fixed Assets.....	P.13
(ii) Balance of Real Estate and the Number of Buildings for Rent.....	P.13

3. Fair Value Information on Separate Account Assets for Individual Variable Life Insurance and Annuities

(1) Valuation Gains/Losses on Trading-Purpose Securities.....	P.14
(2) Details of Securities.....	P.14
(3) Fair Value Information on Monetary Trusts.....	P.14
(4) Fair Value Information on Derivative Transactions.....	P.15

4. Other

(1) Five-year Key Performance Index.....	P.16
(2) Policy Reserve Calculating Methods and Ratios for Individual Life Insurance and Individual Annuities.....	P.17

1.Overall Company

(1) Status of Investment of Assets (Overall Company)

(i) Composition of Overall Company Assets

(Millions of yen)

Category	As of March 31, 2009		As of March 31, 2010	
	Amount	%	Amount	%
Cash and deposits, call loans	70,974	1.9	137,507	3.2
Securities repurchased under resale agreements	-	-	-	-
Pledged money for bond borrowing transaction	-	-	-	-
Monetary claims purchased	-	-	-	-
Securities under proprietary accounts	-	-	-	-
Monetary trusts	607,625	15.9	288,772	6.7
Securities	2,819,638	74.0	3,539,114	82.6
Domestic bonds	2,496,274	65.5	3,151,757	73.5
Domestic stocks	70,620	1.9	103,098	2.4
Foreign securities	189,426	5.0	186,043	4.3
Bonds	129,275	3.4	88,846	2.1
Stocks, etc.	60,150	1.6	97,196	2.3
Other securities	63,317	1.7	98,214	2.3
Loans	120,462	3.2	127,599	3.0
Real estate	81,754	2.1	79,915	1.9
Deferred tax assets	35,439	0.9	27,686	0.6
Other assets	75,243	2.0	86,156	2.0
Reserve for possible loan losses	(208)	(0.0)	(212)	(0.0)
Total	3,810,929	100.0	4,286,540	100.0
Foreign currency denominated assets	106,654	2.8	132,323	3.1

(ii) Changes in Overall Company Assets

(Millions of yen)

Category	As of March 31, 2009		As of March 31, 2010	
	Amount		Amount	
Cash and deposits, call loans		(24,324)		66,532
Securities repurchased under resale agreements		-		-
Pledged money for bond borrowing transaction		-		-
Monetary claims purchased		-		-
Securities under proprietary accounts		-		-
Monetary trusts		(286,326)		(318,853)
Securities		430,706		719,475
Domestic bonds		663,540		655,483
Domestic stocks		(127,612)		32,478
Foreign securities		(81,997)		(3,382)
Bonds		(61,485)		(40,428)
Stocks, etc.		(20,511)		37,046
Other securities		(23,224)		34,897
Loans		11,773		7,137
Real estate		(1,113)		(1,838)
Deferred tax assets		35,439		(7,753)
Other assets		(14,876)		10,912
Reserve for possible loan losses		(134)		(3)
Total		151,143		475,610
Foreign currency denominated assets		(90,559)		25,669

(2) Securities (Overall Company)

(i) Valuation Gains/Losses on Trading-Purpose Securities

(Millions of yen)

Category	As of March 31, 2009		As of March 31, 2010	
	Balance sheet amount	Net valuation gains/losses recorded in income	Balance sheet amount	Net valuation gains/losses recorded in income
Trading-purpose securities	283,272	(77,934)	350,302	73,005

Note: The chart above includes trading-purpose securities in "monetary trusts" etc.

(ii) Fair Value Information on Securities

a. Fair value information on securities with market value (except trading-purpose securities)

(Millions of yen)

Category	As of March 31, 2009					As of March 31, 2010				
	Carrying value before mark-to-market	Fair value	Net unrealized gains/losses			Carrying value before mark-to-market	Fair value	Net unrealized gains/losses		
			Unrealized gains	Unrealized losses	Unrealized gains			Unrealized losses		
Held-to-maturity securities	1,399,011	1,425,713	26,702	28,991	2,288	2,275,629	2,255,176	(20,453)	10,572	31,026
Policy reserve matching bonds	-	-	-	-	-	-	-	-	-	-
Stocks of subsidiaries and affiliated companies	-	-	-	-	-	-	-	-	-	-
Available-for-sale securities	1,675,529	1,699,732	24,202	56,286	32,083	1,126,543	1,166,944	40,401	42,252	1,850
Domestic bonds	1,546,918	1,573,911	26,993	51,624	24,630	1,061,593	1,090,012	28,418	29,677	1,259
Domestic stocks	56,950	58,371	1,421	4,510	3,088	51,723	62,183	10,459	10,956	497
Foreign securities	64,210	60,569	(3,641)	150	3,791	8,084	8,010	(74)	19	93
Bonds	64,210	60,569	(3,641)	150	3,791	8,084	8,010	(74)	19	93
Stocks, etc.	-	-	-	-	-	-	-	-	-	-
Other securities	7,450	6,879	(570)	1	572	5,140	6,738	1,597	1,598	0
Money claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-
Total	3,074,540	3,125,446	50,905	85,277	34,372	3,402,172	3,422,120	19,947	52,824	32,877
Domestic bonds	2,904,503	2,958,363	53,860	80,615	26,755	3,295,318	3,295,356	37	32,323	32,285
Domestic stocks	56,950	58,371	1,421	4,510	3,088	51,723	62,183	10,459	10,956	497
Foreign securities	105,636	101,831	(3,805)	150	3,955	49,989	57,843	7,853	7,947	93
Bonds	105,636	101,831	(3,805)	150	3,955	49,989	57,843	7,853	7,947	93
Stocks, etc.	-	-	-	-	-	-	-	-	-	-
Other securities	7,450	6,879	(570)	1	572	5,140	6,738	1,597	1,598	0
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-

Notes: 1. The above table includes assets such as certificates of deposits which are permitted to be treated as equivalent to securities defined in the Financial Instruments and Exchange Law of Japan.

2. Carrying value before mark-to-market and net unrealized gains/losses on monetary trusts, including items other than trading securities, amounted to ¥288,289 million and ¥2,514 million.

3. Carrying value before mark-to-market represents the amount after deductions for depreciable costs and impairment losses, before mark-to-market.

b. Carrying value of the securities without market value

(Millions of yen)

Category	As of March 31, 2009	As of March 31, 2010
Held-to-maturity securities	-	-
Unlisted foreign bonds	-	-
Others	-	-
Policy reserve matching bonds	-	-
Stocks of subsidiaries and affiliated companies	6,047	15,847
Available-for-sale securities	24,721	24,883
Unlisted domestic stocks	4	42
Unlisted foreign stocks	739	885
Unlisted foreign bonds	-	-
Others	23,977	23,955
Total	30,769	40,731

c. Fair Value Information consisting of those stated in the previous table-a and foreign exchange and other gains (losses) for table-b.

(Millions of yen)

Category	As of March 31, 2009					As of March 31, 2010				
	Carrying value before mark-to-market	Fair value	Net unrealized gains/losses		Carrying value before mark-to-market	Fair value	Net unrealized gains/losses			
			Unrealized gains	Unrealized losses			Unrealized gains	Unrealized losses		
Held-to-maturity securities	1,399,011	1,425,713	26,702	28,991	2,288	2,275,629	2,255,176	(20,453)	10,572	31,026
Policy reserve matching bonds	-	-	-	-	-	-	-	-	-	-
Stocks of subsidiaries and affiliated companies	6,047	6,047	-	-	-	15,847	15,847	-	-	-
Available-for-sale securities	1,700,251	1,719,894	19,643	56,761	37,117	1,151,426	1,188,138	36,711	42,946	6,234
Domestic bonds	1,546,918	1,573,911	26,993	51,624	24,630	1,061,593	1,090,012	28,418	29,677	1,259
Domestic stocks	56,954	58,376	1,421	4,510	3,088	51,766	62,225	10,459	10,956	497
Foreign securities	64,950	61,275	(3,675)	150	3,825	8,970	8,809	(160)	19	180
Bonds	64,210	60,569	(3,641)	150	3,791	8,084	8,010	(74)	19	93
Stocks, etc.	739	705	(33)	-	33	885	798	(86)	-	86
Other securities	31,427	26,331	(5,095)	476	5,572	29,095	27,090	(2,005)	2,292	4,298
Money claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-
Total	3,105,310	3,151,656	46,346	85,752	39,406	3,442,904	3,459,162	16,258	53,519	37,261
Domestic bonds	2,904,503	2,958,363	53,860	80,615	26,755	3,295,318	3,295,356	37	32,323	32,285
Domestic stocks	59,954	61,376	1,421	4,510	3,088	62,066	72,525	10,459	10,956	497
Foreign securities	109,424	105,585	(3,838)	150	3,988	56,422	64,189	7,766	7,947	180
Bonds	105,636	101,831	(3,805)	150	3,955	49,989	57,843	7,853	7,947	93
Stocks, etc.	3,787	3,753	(33)	-	33	6,433	6,346	(86)	-	86
Other securities	31,427	26,331	(5,095)	476	5,572	29,095	27,090	(2,005)	2,292	4,298
Monetary claims purchased	-	-	-	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-	-	-	-

(iii) Fair Value Information on Monetary Trusts

(Millions of yen)

Category	As of March 31, 2009					As of March 31, 2010				
	Balance sheet amount	Fair value	Net unrealized gains/losses		balance sheet amount	Fair value	Net unrealized gains/losses			
			Unrealized gains	Unrealized losses			Unrealized gains	Unrealized losses		
Monetary trusts	607,625	607,625	-	-	-	288,772	288,772	-	-	-

Note: The table above includes ¥50 million of jointly invested monetary trusts.

■ Monetary Trusts for Investment

(Millions of yen)

Category	As of March 31, 2009		As of March 31, 2010	
	Balance sheet amount	Net valuation gains (losses)	Balance sheet amount	Net valuation gains (losses)
Monetary Trusts for Investment	32,020	(4,413)	681	5,711

■ Monetary Trusts for Held-to-maturity, Policy Reserve Matching Securities and Others

(Millions of yen)

Category	As of March 31, 2009					As of March 31, 2010				
	Carrying value before mark-to-market	Fair value	Net unrealized gains (losses)		Carrying value before mark-to-market	Fair value	Net unrealized gains (losses)			
			Unrealized gains	Unrealized losses			Unrealized gains	Unrealized losses		
Monetary trusts for held-to-maturity	-	-	-	-	-	-	-	-	-	-
Monetary trusts for policy reserve matching	-	-	-	-	-	-	-	-	-	-
Other monetary trusts	567,248	575,554	8,306	17,478	9,172	285,525	288,039	2,514	2,968	453

(iv) Fair Value Information on Derivative Transactions (Overall Company)

■ **Qualitative Information**

With regard to investment, Sony Life's basic policy is to create portfolios that, while incorporating risk, ensure stable revenues and profits over the medium to long term. To restrain price fluctuations risk, foreign exchange risk and credit risk, Sony Life allocates a relatively small percentage of assets to stocks and securities denominated in foreign currencies. In addition, although Sony Life provides policy loans, it does not extend commercial loans.

Transactions

When creating portfolios, Sony Life concentrates primarily on Japanese government and corporate bonds. Although Japanese government and corporate bonds help ensure stable revenues and profits over the medium to long term, they involve asset value fluctuation risk, owing to interest rate fluctuations. In addition to price fluctuations risk, bonds denominated in foreign currencies involve foreign exchange risk. Depending on financial market conditions, Sony Life employs such derivative instruments as over-the-counter bond options, stock index options, individual stock options and currency options.

Policies for and purposes of derivative transactions

Sony Life purchases derivative products primarily to hedge existing assets, by using target buying.

Risks

The derivative instruments that Sony Life uses are susceptible to fluctuations in market prices and risk, but as Sony Life principally hedges existing assets and employs target buying, the risk on its total portfolio, including the underlying assets, is offset to some degree by risks on the off-balance-sheet transactions themselves. Credit risk is inherent to derivative instruments, but as the off-balance-sheet transactions that Sony Life conducts involve instruments that are listed on Japanese stock exchanges, we believe that credit risks are small. In addition, when conducting over-the-counter transactions, Sony Life selects parties that we believe pose little risk of defaults.

Risk Management Systems

Sony Life's balance of derivative transactions is within the limits that Sony Life has set in-house. On transactions conducted by the division in charge of investment, the administrative division receives reports directly from the transaction counterparty. This system enables the administrative division and the investment division to independently determine derivative positions and transaction profits and losses.

■ **Quantitative Information**

Gains (losses) on derivatives with and without hedge accounting

Not applicable

Interest-related transactions

Not applicable

Currency-related transactions

Not applicable

Stock-related transactions

Not applicable

Bond-related transactions

Not applicable

2. General Account Assets

(1) Securities

(i) Details of Securities

(Millions of yen)

Category	As of March 31, 2009		As of March 31, 2010	
	Amount	%	Amount	%
Government bonds	2,138,237	83.5	2,955,399	92.7
Municipal bonds	19,494	0.8	19,752	0.6
Corporate bonds	226,735	8.9	57,780	1.8
Public corporation bonds	18,455	0.7	37,585	1.2
Domestic stocks	50,974	2.0	72,525	2.3
Foreign securities	115,279	4.5	75,285	2.4
Bonds	93,709	3.7	49,915	1.6
Stocks, etc.	21,569	0.8	25,370	0.8
Other securities	8,516	0.3	8,067	0.3
Total	2,559,237	100.0	3,188,812	100.0

(ii) Balance of Securities by Remaining Period

(Millions of yen)

Category		Due in one year or less	Due after one year through three years	Due after three years through five years	Due after five years through seven years	Due after seven years through ten years	Due after ten years	Total
As of March 31, 2009	Government bonds	-	8,120	44,814	196,146	332,126	1,557,030	2,138,237
	Municipal bonds	40	1,687	3,307	1,028	13,430	-	19,494
	Corporate bonds	64,382	66,445	36,191	16,492	27,629	15,594	226,735
	Domestic stocks	-	-	-	-	-	50,974	50,974
	Foreign securities	9,024	19,503	22,604	6,810	11,830	45,505	115,279
	Bonds	8,853	18,350	19,530	1,139	4,213	41,623	93,709
	Stocks, etc.	171	1,152	3,073	5,671	7,617	3,882	21,569
	Other securities	56	-	398	443	738	6,879	8,516
	Total	73,504	95,756	107,315	220,920	385,755	1,675,984	2,559,237
As of March 31, 2010	Government bonds	-	-	66,085	240,011	142,419	2,506,883	2,955,399
	Municipal bonds	1,648	-	4,401	13,702	-	-	19,752
	Corporate bonds	265	7,997	10,058	10,427	7,306	21,726	57,780
	Domestic stocks	-	-	-	-	-	72,525	72,525
	Foreign securities	2,544	4,404	4,063	10,196	6,115	47,961	75,285
	Bonds	2,068	3,113	-	1,116	1,712	41,904	49,915
	Stocks, etc.	475	1,291	4,063	9,079	4,403	6,056	25,370
	Other securities	-	36	642	-	649	6,738	8,067
	Total	4,457	12,438	85,251	274,338	156,490	2,655,835	3,188,812

(iii) Fiscal Year end Yields on Bonds

Category	As of March 31, 2009	As of March 31, 2010
Domestic bonds	1.83%	2.07%
Foreign bonds	1.51%	0.82%

(iv) Domestic Stocks Owned by Industry (General Account)

(Millions of yen)

Category		As of March 31, 2009		As of March 31, 2010	
		Amount	%	Amount	%
Fisheries, agriculture and forestry		-	-	59	0.1
Mining		102	0.2	217	0.3
Construction		55	0.1	1,175	1.6
Manufacturing industries	Food products	1,468	2.9	1,976	2.7
	Textiles and clothing	339	0.7	485	0.7
	Pulp and paper	59	0.1	220	0.3
	Chemicals	3,971	7.8	3,524	4.9
	Medicals	3,570	7.0	2,373	3.3
	Oil and coal products	219	0.4	388	0.5
	Rubber products	98	0.2	321	0.4
	Glass and stone products	120	0.2	725	1.0
	Steel	1,250	2.5	1,583	2.2
	Non-steel metals	2,218	4.4	686	0.9
	Metal products	439	0.9	428	0.6
	Machinery	1,535	3.0	2,733	3.8
	Electric appliances	5,825	11.4	8,743	12.1
	Transportation vehicles	4,616	9.1	5,768	8.0
	Precision machinery	1,734	3.4	918	1.3
Others	701	1.4	1,521	2.1	
Electric and gas utilities		1,431	2.8	2,926	4.0
Transportation/ Information/ telecommunications	Ground transportation	1,253	2.5	2,248	3.1
	Water transportation	14	0.0	313	0.4
	Air transportation	364	0.7	252	0.3
	Warehouses/ transportation	-	-	141	0.2
	Information/ telecommunications	2,514	4.9	3,117	4.3
Commerce	Wholesalers	4,268	8.4	3,235	4.5
	Retailers	5,130	10.1	5,741	7.9
Financial services/ insurance	Banking	1,560	3.1	5,353	7.4
	Securities and commodity futures trading	5	0.0	1,058	1.5
	Insurance	3,697	7.3	11,593	16.0
	Other financial services	95	0.2	483	0.7
Real estate		2,255	4.4	1,327	1.8
Service companies		54	0.1	882	1.2
Total		50,974	100.0	72,525	100.0

Note: Categories of stock holdings by industry are based on the classification by Securities Identification Code Committee of Japan.

(v) Fair Value Information on Derivative Transactions (General Account)

■ **Qualitative Information**

Transactions

Not applicable

Policies for and purposes of derivative transactions

Not applicable

Risks

Not applicable

Risk Management Systems

Not applicable

■ **Quantitative Information**

Gains (losses) on derivatives with and without hedge accounting

Not applicable

Interest-related transactions

Not applicable

Currency-related transactions

Not applicable

Stock-related transactions

Not applicable

Bond-related transactions

Not applicable

(2) Loans

(i) Details of Loans

(Millions of yen)

Category	As of March 31, 2009	As of March 31, 2010
Policy Loans	120,462	127,599
Premium loans	107,291	113,455
Policyholder loans	13,170	14,144
Commercial loans	-	-
Others	-	-
Total	120,462	127,599

(3) Overseas Investment

(i) Details by Assets

Assets denominated in foreign currency (yen amount not fixed)

(Millions of yen)

Category	As of March 31, 2009		As of March 31, 2010	
	Amount	%	Amount	%
Foreign bonds	13,766	11.0	-	-
Foreign stocks	3,753	3.0	3,846	5.1
Cash, deposits and other	16,777	13.4	17,876	23.7
Non yen-denominated cash, cash equivalents and other assets	34,297	27.4	21,723	28.8

Assets denominated in foreign currency (yen amount fixed)

None

Assets denominated in yen

(Millions of yen)

Category	As of March 31, 2009		As of March 31, 2010	
	Amount	%	Amount	%
Loans to borrowers located outside of Japan	-	-	-	-
Foreign bonds and others	90,692	72.6	53,600	71.2
Total	90,692	72.6	53,600	71.2

Total

(Millions of yen)

Category	As of March 31, 2009		As of March 31, 2010	
	Amount	%	Amount	%
Overseas Investment	124,990	100.0	75,323	100.0

(ii) Foreign Currency Denominated Assets by Currency

(Millions of yen)

Category	As of March 31, 2009		As of March 31, 2010	
	Amount	%	Amount	%
U.S. dollar	26,201	76.4	12,579	57.9
Euro	4,731	13.8	5,762	26.5
Canadian dollar	-	-	-	-
Australian dollar	-	-	-	-
British pound	316	0.9	332	1.5
Denmark krone	-	-	-	-
Norwegian krone	-	-	-	-
Philippine peso	3,047	8.9	3,047	14.0
Yuan	0	0.0	0	0.0
Taiwan dollar	-	-	0	0.0
Total	34,297	100.0	21,723	100.0

(iii) Overseas Investments by Region

(Millions of yen)

Category	As of March 31, 2009							
	Foreign securities						Loans to borrowers located outside of Japan	
			Bonds		Stocks, etc.			
	Amount	%	Amount	%	Amount	%	Amount	%
North America	20,985	16.8	13,766	13.3	7,218	33.5	-	-
Europe	54,878	44.0	48,465	47.0	6,413	29.7	-	-
Oceania	-	-	-	-	-	-	-	-
Asia	3,048	2.4	-	-	3,048	14.1	-	-
Latin America	38,759	31.1	33,870	32.8	4,889	22.7	-	-
Middle East	-	-	-	-	-	-	-	-
Africa	7,102	5.7	7,102	6.9	-	-	-	-
International Organizations	-	-	-	-	-	-	-	-
Total	124,774	100.0	103,204	100.0	21,569	100.0	-	-

Category	As of March 31, 2010							
	Foreign securities						Loans to borrowers located outside of Japan	
			Bonds		Stocks, etc.			
	Amount	%	Amount	%	Amount	%	Amount	%
North America	7,174	9.5	-	-	7,174	28.3	-	-
Europe	50,264	66.8	43,021	86.2	7,242	28.5	-	-
Oceania	-	-	-	-	-	-	-	-
Asia	3,047	4.0	-	-	3,047	12.0	-	-
Latin America	7,904	10.5	-	-	7,904	31.2	-	-
Middle East	-	-	-	-	-	-	-	-
Africa	6,894	9.2	6,894	13.8	-	-	-	-
International Organizations	-	-	-	-	-	-	-	-
Total	75,285	100.0	49,915	100.0	25,370	100.0	-	-

(4) Real Estate

(i) Details of tangible fixed assets

(Millions of yen)

	Category	Balance at the previous fiscal year end	Increase in the current year	Decrease in the current year	Amount of depreciation in the current year	Balance at the current fiscal year end	Amount of accumulated depreciation	% of accumulated depreciation
As of March 31, 2009	Land	32,996	79	-	-	33,076	-	-
	Buildings	49,787	661	58 (15)	2,892	47,498	11,401	19.4
	Leased assets	-	420	1	82	337	196	36.8
	Construction in progress	84	1,174	78	-	1,179	-	-
	Other tangible assets	783	145	11 (4)	216	701	919	56.7
	Total	83,561	2,482	149 (20)	3,190	82,793	12,517	20.5
As of March 31, 2010	Land	33,076	-	-	-	33,076	-	-
	Buildings	47,498	2,335	103 (3)	2,891	46,839	14,026	23.0
	Leased assets	337	-	0	64	272	188	40.8
	Construction in progress	1,179	-	1,179	-	-	-	-
	Other tangible assets	701	307	15 (0)	257	735	1,104	60.0
	Total	82,793	2,642	1,299 (3)	3,213	80,923	15,318	24.3

Note: () in the "Decrease in the current year" describes the amount of impairment losses.

(ii) Balance of real estate and the number of buildings for rent

(Millions of yen)

Category	As of March 31, 2009	As of March 31, 2010
Balance of real estate	81,754	79,915
for corporate use	3,330	3,739
for rent	78,423	76,175
Number of buildings for rent	5	5

3. Fair Value Information on Separate Assets for Individual Variable Life Insurance and Annuities

As Sony Life jointly invests the assets relating to individual variable life insurance and individual variable annuities, the figures states below are the total of the individual variable life insurance and annuities.

(1) Valuation Gains/Losses on Trading-Purpose Securities

(Millions of yen)

Category	As of March 31, 2009		As of March 31, 2010	
	Balance sheet amount	Net valuation gains/losses recorded in income	Balance sheet amount	Net valuation gains/losses recorded in income
Trading-purpose securities	260,401	(73,616)	350,302	67,293

(2) Details of Securities

(Millions of yen)

Category	As of March 31, 2009 Balance sheet amount	As of March 31, 2010 Balance sheet amount
Government and corporate bonds	111,806	118,824
Domestic stocks	19,645	30,572
Foreign securities	74,147	110,758
Bonds	35,566	38,931
Stocks, etc.	38,581	71,826
Other securities	54,801	90,147
Total	260,401	350,302

(3) Fair Value Information on Monetary Trusts

None.

(4) Fair Value Information on Derivative Transactions

■ Qualitative Information

With regard to investment, Sony Life's basic policy is to create portfolios that, while incorporating risk, ensure stable revenues and profits over the medium to long term. To restrain price fluctuations risk, foreign exchange risk and credit risk, Sony Life allocates a relatively small percentage of assets to stocks and securities denominated in foreign currencies. In addition, although Sony Life provides policy loans, it does not extend commercial loans.

Transactions

When creating portfolios, Sony Life concentrates primarily on Japanese government and corporate bonds. Although Japanese government and corporate bonds help ensure stable revenues and profits over the medium to long term, they involve asset value fluctuation risk, owing to interest rate fluctuations. In addition to price fluctuations risk, bonds denominated in foreign currencies involve foreign exchange risk. Depending on financial market conditions, Sony Life employs such derivative instruments as over-the-counter bond options, stock index options, individual stock options and currency options.

Policies for and purposes of derivative transactions

Sony Life purchases derivative products primarily to hedge existing assets, by using target buying.

Risks

The derivative instruments that Sony Life uses are susceptible to fluctuations in market prices and risk, but as Sony Life principally hedges existing assets and employs target buying, the risk on its total portfolio, including the underlying assets, is offset to some degree by risks on the off-balance-sheet transactions themselves. Credit risk is inherent to derivative instruments, but as the off-balance-sheet transactions that Sony Life conducts involve instruments that are listed on Japanese stock exchanges, we believe that credit risks are small. In addition, when conducting over-the-counter transactions, Sony Life selects parties that we believe pose little risk of defaults.

Risk Management Systems

Sony Life's balance of derivative transactions is within the limits that Sony Life has set in-house. On transactions conducted by the division in charge of investment, the administrative division receives reports directly from the transaction counterparty. This system enables the administrative division and the investment division to independently determine derivative positions and transaction profits and losses.

■ Quantitative Information

Gains (losses) on derivatives with and without hedge accounting

Not applicable

Interest-related transactions

Not applicable

Currency-related transactions

Not applicable

Stock-related transactions

Not applicable

Bond-related transactions

Not applicable

4. Other

(1) Five-year key performance index

(Millions of yen)

	For the year ended March 31, 2006	For the year ended March 31, 2007	For the year ended March 31, 2008	For the year ended March 31, 2009	For the year ended March 31, 2010
Ordinary revenues	696,426	689,591	741,250	765,910	881,798
Ordinary profit	24,359	14,895	39,290	32,409	80,099
Core profit	28,564	24,366	23,571	38,005	64,517
Net income	9,616	7,494	18,514	33,783	46,138
Common stock Number of shares outstanding	65,000 (65,000 thousand shares)	65,000 (65,000 thousand shares)	65,000 (65,000 thousand shares)	70,000 (70,000 thousand shares)	70,000 (70,000 thousand shares)
Total assets	3,103,241	3,445,970	3,659,786	3,810,929	4,286,540
Of which, separate account assets	280,682	322,672	321,789	275,160	373,604
Policy reserves	2,739,264	3,088,888	3,375,090	3,592,376	3,985,610
Loans	86,918	96,804	108,688	120,462	127,599
Securities	2,132,216	2,217,902	2,388,932	2,819,638	3,539,114
Solvency margin ratio	1,547.0%	1,852.0%	1,747.9%	2,060.5%	2,637.3%
Number of employees	5,250	5,253	5,372	5,599	5,871
Policy amount in force	30,007,828	31,152,672	32,434,587	33,537,084	34,598,244
Policy amount in force for group annuities	71,400	72,633	73,307	73,499	72,348

Notes: 1. Policy amount in force equals the total of the figures of individual life insurance, individual annuities, group life insurance and group annuities.

2. Policy amounts for individual annuities are equal to the sum of annuity assets at the time annuity payments commence and policy reserves after annuity payments commence.

3. The policy amount in force for group annuities is equal to the amount of outstanding policy reserve.

(2) Policy Reserve Calculating Methods and Ratios for Individual Life Insurance and Individual Annuities

Category		For the year ended March 31, 2009	For the year ended March 31, 2010	
Calculating method	Policies subject to standard policy reserve method	Pure death-protection insurance	Net level premium reserve method	Net level premium reserve method
		Mixed insurance	Net level premium reserve method	Net level premium reserve method
		Pure endowment insurance	Net level premium reserve method	Net level premium reserve method
		Annuities	Net level premium reserve method	Net level premium reserve method
	Policies not subject to standard policy reserve method	Pure death-protection insurance	Net level premium reserve method	Net level premium reserve method
		Mixed insurance	Net level premium reserve method	Net level premium reserve method
		Pure endowment insurance	Net level premium reserve method	Net level premium reserve method
		Annuities	Net level premium reserve method	Net level premium reserve method
Ratio of "amount of the company's policy reserve (excluding contingency reserve)" to "policy reserve required by regulatory standards"		100.0%	100.0%	

- Notes: 1. The calculating methods and the ratios are set for individual life insurance and individual annuities. The concept of accumulation method is not targeted at policy reserve for group life insurance and group annuities, so these insurance policies are not included.
2. The ratio for policies to which the standard policy reserve method is applied is indicated in the method laid down in Notice No. 48 from the Ministry of Finance. The ratio for policies to which the standard policy reserve method is not applied is indicated for accumulated reserve for claims and unearned premiums calculated with the net level premium reserve method.